



COLORADO • FACTS

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Statistics and comparisons of key indicators to evaluate Colorado's economic climate and to provide information of special interest to the business community.

Prepared by:

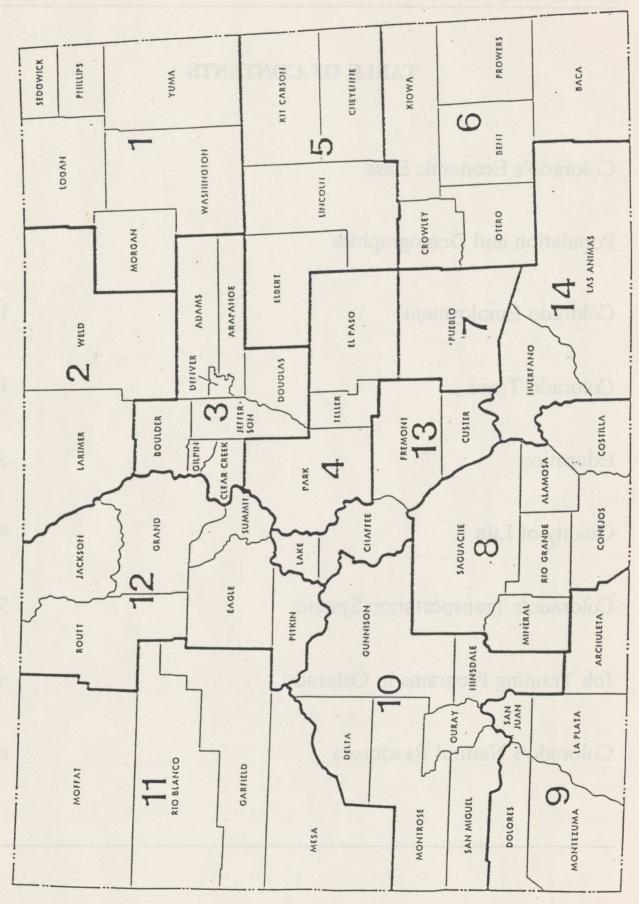
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STATE OF COLORADO Counties and Regions



COLORADO'S ECONOMIC BASE

Colorado's key economic strength going into the 21st century is its diversity. The state is a hub for communications and transportation. It is the headquarters of US WEST, providing telecommunications services to 14 western states. AT&T and MCI also have a major presence in Colorado. Telecommunications, Inc. (TCI), is one of the largest cable companies in the U.S. and is headquartered in Colorado.

Colorado is also a major transportation center. With the opening of Denver International Airport in February 1995, the state is strengthening its position as an air transportation hub. Other forms of transportation are also important contributors to the state's economy -- Southern Pacific Railroad is headquartered here, as is NW Transport Services. Colorado serves as a key distribution center, with both rail and highway components.

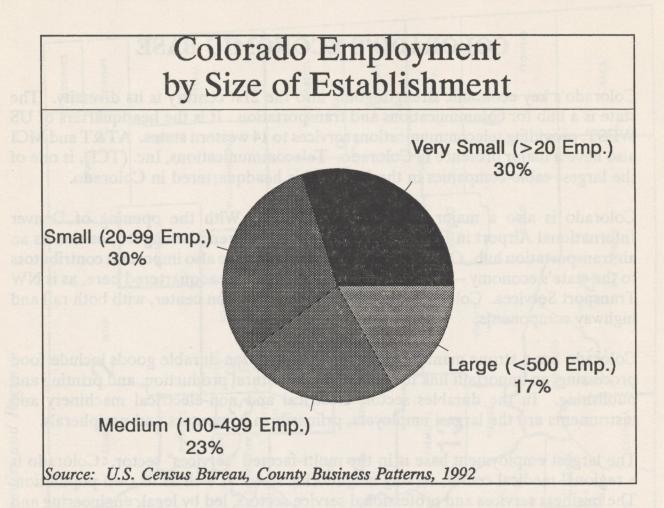
Colorado has a strong manufacturing base. Major non-durable goods include food processing, an important link to the state's agricultural production, and printing and publishing. In the durables sector, electrical and non-electrical machinery and instruments are the largest employers, primarily in computers and peripherals.

The largest employment base is in the multi-faceted "services" sector. Colorado is a regional medical center, serving neighboring states as well as its own population. The business services and professional service sectors, led by legal, engineering and architectural services, are also expanding.

Agriculture and mining, once the economic strongholds in Colorado, represent a decreasing share of the state's total output, but remain important sectors in the state's economy.

Finally, tourism, though not identifiable as a separate economic sector, is an important industry in Colorado. Visitors are drawn to Colorado year round, but primarily for the world class skiing in winter, and in summer for the myriad of recreational activities and scenery.

For the third straight year, Colorado has received the best grades in the nation for economic performance from the Corporation for Enterprise Development. It is the second year of "Straight A's" earned in this rigorous, objective ranking based on leading economic indicators.



Colorado is dominated by small businesses, as shown in the table on page 4. Although very small establishments, (those with employment of less than 20) represent 88% of total establishments, their share of employment is only 30%, as shown in the graphic above. Only 176 establishments have employment greater than 500, but they employ 17% of the state's workforce.

| Sector | Number of Employees | Number of Establish- ments | Average Employees Per Establish. |
|---|------------------------|----------------------------------|---|
| Total* | 1,332,239 | 103,959 | 13 |
| Agriculture/Forestry/ Fisheries | 8,355 | 1,685 | 5 |
| Mining | 17,982 | 1,089 | 17 |
| Construction | 75,362 | 10,014 | 8 |
| Manufacturing | 184,790 | 5,357 | 34 |
| Transportation, Communications & Utilities | 89,663 | 4,000 | 22 |
| Wholesale Trade | 87,497 | 7,614 | 11 |
| Retail Trade | 298,632 | \$ 23,530 | 13 |
| Finance, Insurance & Real Estate | 104,910 | 10,702 | 10 |
| Services | 464,187 | 38,448 | 12 |

Colorado Business Establishments by Sector and Employees 1992

* The sectors will not add up to the total due to inclusion of 1,520 "unclassified" establishments in the total.

Source: <u>County Business Patterns, 1992</u>: <u>Colorado, U.S. Department of Commerce</u>, Bureau of the Census, Publication #CBP-92-7.

Manufacturing has the largest average number of employees per establishment, followed by the Transportation/Communication & Public Utilities Sector. Retail and Services, with the largest number of both employees and establishments, are closest to the statewide average. Agriculture/Forestry & Fisheries has the smallest average establishment size.

| Sector Total Establis ments | | Very Small (Less than 20 Employees) | Small (20 - 99 Employees) | Medium (100 - 499 Employees) | Large (500 or more Employees) | |
|-----------------------------------|---------|---|---------------------------------|------------------------------------|-------------------------------------|--|
| Ag/Forest/ Fish | 1,685 | 5 1,613 | 70 | 2 | 0 | |
| Mining | 1,089 | 916 | 131 | 39 | 3 | |
| Construction | 10,014 | 9,263 | 693 | 54 | 4 | |
| Manufact. | 5,357 | 4,136 | 922 | 253 | 46 | |
| Trans/Com. Utilities | 4,000 | 3,356 | 529 | 101 | 14 | |
| Wholesale Trade | 7,614 | 6,643 | 872 | 94 | 5 | |
| Retail Trade | 23,530 |) 19,864 | 3,273 | 392 | 1 | |
| Finance/Ins. Real Estate | 10,702 | 9,743 | 820 | 119 | 20 | |
| Services | 38,448 | 3 34,800 | 2,954 | 611 | 83 | |
| Unclass. | 1,520 |) 1,514 | 6 | 0 | 0 | |
| TOTAL | 103,959 | 91,848 | 10,270 | 1,665 | 176 | |

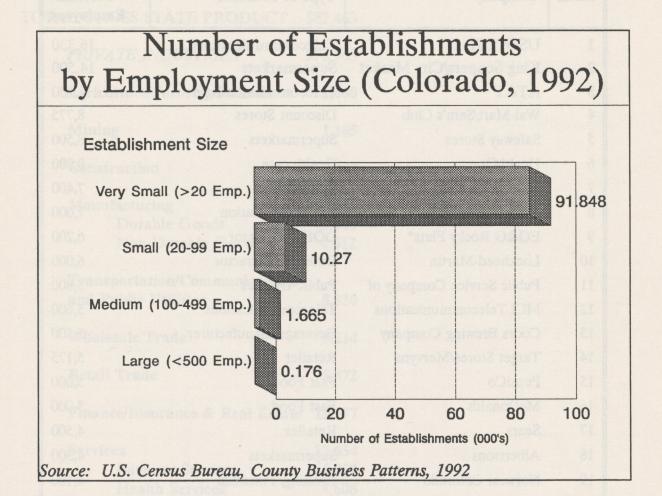
Colorado Establishments by Sector and Employees Size Category 1992

Source: County Business Patterns, 1992

Almost 90% of all Colorado establishments fall into the "very small" category, with less than 20 employees. The sectors with the most large establishments are Services and Manufacturing.

It should be noted that *County Business Patterns* is based on establishments rather than companies. Thus, while four of the top ten employers in Colorado are retailers (Wal-Mart, King Soopers, Safeway, and Target Stores), their multiple locations are counted as individual establishments, so only one retailer shows up in the "large" category. The table on page 6 shows the top 25 Colorado private sector employers. Also, the time of year the survey is conducted, the week of March 12, may over- or under- represent employment in

certain sectors. For example, retail will have its highest levels of employment during November and December. Detail on *average annual* employment by sector is included in the section entitled "Colorado Employment."



| Rank | Company | Type of Business | Colorado Employees |
|------|---------------------------|-----------------------------|-----------------------|
| 1 | US WEST | Telecommunications | 16,330 |
| 2 | King Soopers/City Market | Supermarkets | 14,500 |
| 3 | AT&T | Telecommunications | 9,900 |
| 4 | Wal-Mart/Sam's Club | Discount Stores | 8,775 |
| 5 | Safeway Stores | Supermarkets | 8,500 |
| 6 | HealthOne | Health care | 8,000 |
| 7 | Hewlett Packard | Computers | 7,400 |
| 8 | United Airlines | Air transportation | 7,000 |
| 9 | EG&G Rocky Flats* | DOE Contractor | 6,200 |
| 10 | Lockheed-Martin | Defense contractor | 6,000 |
| 11 | Public Service Company of | Public Utilities | 5,800 |
| 12 | MCI Telecommunications | Telecommunications | 5,600 |
| 13 | Coors Brewing Company | Beverage manufacturer | 5,500 |
| 14 | Target Stores/Mervyns | Retailer | 5,175 |
| 15 | PepsiCo | Fast Food | 5,000 |
| 16 | McDonalds | Fast Food | 5,000 |
| 17 | Sears | Retailer | 4,500 |
| 18 | Albertsons | Supermarkets | 4,300 |
| 19 | Norwest Colorado | Banking, Financial | 4,100 |
| 20 | Provenant Health Partners | Health Care | 4,050 |
| 21 | Monfort, Inc. | Food Processing | 3,900 |
| 22 | Keystone Resort Mgmt. | Ski resort | 3,800 |
| 23 | United Parcel Service | Package delivery | 3,700 |
| 24 | Colorado National | Banking, Financial Services | 3,500 |
| 25 | Digital Equipment Corp. | Computers | 3,500 |

Top 25 Private Sector Employers in Colorado

* EG&G was replaced by Kaiser/Hill Partnership in early 1995.

COLORADO GROSS STATE PRODUCT, 1992 (Millions of Dollars)

following table shows

| TOTAL GROSS STATE PRODUCT | \$82,463 |
|------------------------------------|----------------|
| PRIVATE INDUSTRIES | \$70,563 |
| Agriculture/Forestry/Fisheries | 1,660 |
| Mining | 1,185 |
| Construction | 3,787 |
| Manufacturing | 10,318 |
| Durable Goods Non-Durable Goods | 5,705 4,612 |
| Transportation/Communications | |
| and Public Utilities | 8,330 |
| Wholesale Trade | 5,214 |
| Retail Trade | 8,472 |
| Finance/Insurance & Real Estate | 13,957 |
| Services | 17,634 |
| Business Services | 4,052 |
| Health Services | 4,608 |
| Other Services | 8,974 |
| Government | 11,899 |
| Federal Civilian & Military | 4,548 |
| State & Local | 7,351 |

Colorado's estimated gross state product per capita in 1992 was \$23,763, slightly higher than the U.S. average of \$23,599 per capita Gross Domestic Product for 1992.

Source: U.S. Department of Commerce, Bureau of Economic Analysis.

POPULATION AND DEMOGRAPHICS

Colorado's population has grown more rapidly than the national average since the 1940s. Since the 1990 census, Colorado has grown at an average of almost 2.5% annually. The 1992-1993 growth rate of 2.9% was the third highest in the nation. The July 1, 1993 population estimate for Colorado was 3,566,000.

Population projections for Colorado indicate a growth rate higher than the national average, but considerably lower that than the high growth rates experienced in the early 1990s. The high growth rates are largely driven by net in-migration, which is not a smooth, or easily predictable, variable.

The following table shows the population census counts, current estimates and projections for Colorado and major sub-regions, from 1980 through 2010.

| REGION | 1980 Census | 1990 Census | 1993 Est. | 1995 Proj. | 2000 Proj. | 2010 Proj. |
|----------------------|----------------|----------------|--------------|---------------|---------------|---------------|
| COLORADO | 2,889,735 | 3,294,473 | 3,566,000 | 3,720,500 | 4,018,300 | 4,548,250 |
| FRONT RANGE* | 2,326,479 | 2,686,341 | 2,145,250 | 3,027,600 | 3,254,600 | 3,655,100 |
| Denver CMSA | 1,741,899 | 1,980,140 | 2,145,245 | 2,233,700 | 2,394,000 | 2,677,800 |
| Ft. Collins MSA | 149,184 | 186,136 | 203,500 | 213,900 | 237,200 | 276,750 |
| Colo. Springs MSA | 309,424 | 397,014 | 432,750 | 452,650 | 491,500 | 559,300 |
| Pueblo MSA | 125,972 | 123,051 | 125,500 | 127,400 | 131,900 | 141,200 |
| WESTERN SLOPE | 290,331 | 332,297 | 362,900 | 384,900 | 431,600 | 517,650 |
| EASTERN MTNS. | 96,714 | 102,995 | 114,200 | 119,200 | 129,300 | 147,750 |

COLORADO POPULATION (1980 - 2010)

| REGION | 1980 Census | 1990 Census | 1993 Est. | 1995 Proj. | 2000 Proj. | 2010 Proj. |
|--------------------|----------------|----------------|--------------|---------------|---------------|---------------|
| SAN LUIS VALLEY | 37,914 | 40,207 | 42,000 | 43,300 | 45,800 | 50,500 |
| EASTERN PLAINS | 138,297 | 132,633 | 139,850 | 145,550 | 157,000 | 177,300 |

*Definition of Regions:

FRONT RANGE includes Adams, Arapahoe, Boulder, Denver, Douglas, El Paso, Jefferson, Larimer, Pueblo and Weld counties.

WESTERN SLOPE includes Archuleta, Delta, Dolores, Eagle, Garfield, Grand, Gunnison, Hinsdale, Jackson, La Plata, Mesa, Moffat, Montezuma, Montrose, Ouray, Pitkin, Rio Blanco, Routt, San Juan, San Miguel and Summit counties.

EASTERN MOUNTAINS includes Chaffee, Clear Creek, Custer, Fremont, Gilpin, Huerfano, Lake, Las Animas, Park and Teller counties.

SAN LUIS VALLEY includes Alamosa, Conejos, Costilla, Mineral, Rio Grande, and Saguache counties.

EASTERN PLAINS includes Baca, Bent, Cheyenne, Crowley, Elbert, Kiowa, Kit Carson, Lincoln, Logan, Morgan, Otero, Phillips, Prowers, Sedgwick, Washington and Yuma counties.

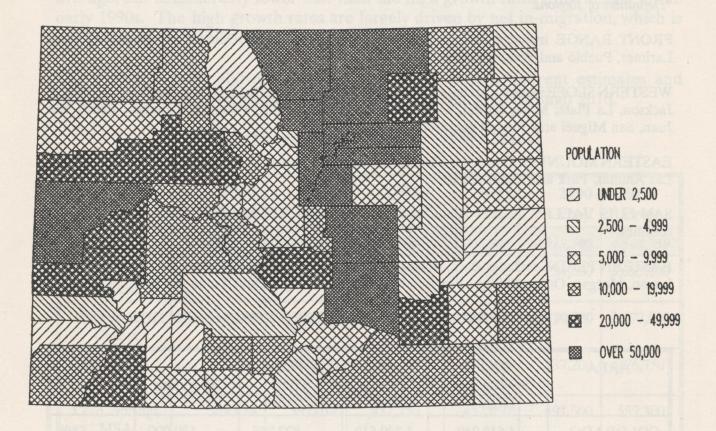
POPULATION GROWTH ATTRIBUTABLE TO NET IN-MIGRATION

| AREA | 2010 POPULA- TION | 1995 POPULA- TION | POPULA- TION ADDED | Net Migration | % Share |
|-----------------|-------------------------|-------------------------|--------------------------|------------------|---------|
| COLORADO | 4,548,240 | 3,720,512 | 827,728 | 480,000 | 58% |
| Front Range | 3,655,090 | 3,027,601 | 627,489 | 322,500 | 51% |
| Western Slope | 517,645 | 384,920 | 132,725 | 103,912 | 78% |
| Eastern Mtns. | 147,751 | 119,164 | 28,587 | 23,588 | 83% |
| San Luis Valley | 50,462 | 43,278 | 7,184 | 3,750 | 52% |
| Eastern Plains | 177,292 | 145,549 | 31,743 | 26,250 | 83% |

Source: Demographics Section, Colorado Division of Local Government, Department of Local Affairs, November 1994.

For the state as a whole, nearly 3/5ths of the total population increase between 1995 and 2010 will come from net in-migration to the state. The remainder will come from natural increase: births minus deaths. In some regions, the percentage from in-migration will be far higher, exceeding 80%. As indicated earlier, this is the most difficult variable to project -- people moving into or out of the state respond to changes in the Colorado and national economies, as well as other factors.

COLORADO POPULATION DENSITY BY COUNTY, 1990



Source: U.S Department of Commerce, Bureau of the Census, 1990. Map prepared by Colorado Department of Local Affairs

BASIC DEMOGRAPHICS

The following table provides a comparison of very basic demographic characteristics for Colorado and the U.S. as a whole. In general, Coloradans are slightly younger, considerably better educated, more likely to be in the labor force, and have incomes above the national average.

| VARIABLE | COLORADO | U.S. |
|---------------------------------------|------------------------|-----------|
| Median Age (1993) | 33.5 Yrs. | 33.7 Yrs. |
| Percent of Population Under Age 18 | 26% | 26% |
| Percent of Population Over Age 65 | 10% | 13% |
| IOI SEALE TRADE P | ace/Ethnicity | 99.800 |
| Percent White, Non-Hispanic | 80% | 75% |
| Percent Black | 4% | 12% |
| Percent American Indian | 1% | 1% |
| Percent Asian | 2% | 3% |
| Percent Hispanic | 13% | 9% |
| Labor Force (P | opulation Age 16 and C |)ver) |
| Percent in Labor Force | 70.3% | 65.3% |
| Males in Labor Force | 78.5% | 74.4% |
| Females in Labor Force | 62.5% | 56.8% |
| Educational Attainm | ent (Population Age 25 | and Over) |
| Percent High School Grads | 84.4% | 75.3% |
| Percent College Grads | 27.0% | 20.3% |
| Other Loop of | Income | or son h |
| Median Household Income (1993) | \$32,716 | \$30,786 |
| Per Capita Income (1994) | \$22,333 | \$21,809 |

Source: Colorado State Data Center and U.S. Bureau of the Census press releases.

COLORADO EMPLOYMENT

Colorado is recognized as a major hub for business and industry. This can be attributed in part to the quality of life available to be enjoyed here. The state's employment base is stronger than the national average in mining, construction, transportation/communications/utilities, finance, and services. It is below the national average in manufacturing and approximately equal to the national norms in retail trade, government and agriculture.

Colorado has a highly educated, technically trained workforce. The state is well-positioned in the advanced technology and service industries of the future. Colorado has a strong base of entrepreneurial activity in high-growth, high-tech fields. Most of the net new jobs created are in small and medium sized firms with less than 250 employees.

THE STATE'S EMPLOYMENT BASE

A breakdown of Colorado's average annual employment by major industry sector, as well as sub-sectors of interest within the major categories, for 1994 is shown in the following Colorado Department of Labor and Employment statistics:

| SECTOR/SUB-SECTOR | NUMBER | PERCENT |
|--------------------------------|--------|---------|
| MINING | 15,700 | .9% |
| Coal Mining | 2,600 | .1% |
| Oil & Gas Extraction | 9,900 | .6% |
| Metal Mining & Other | 3,200 | .2% |
| CONTRACT CONSTRUCTION | 96,800 | 5.5% |
| General Building Contractors | 20,800 | 1.1% |
| Heavy Construction Contractors | 13,100 | .8% |
| Special Trade Contractors | 62,800 | 3.6% |

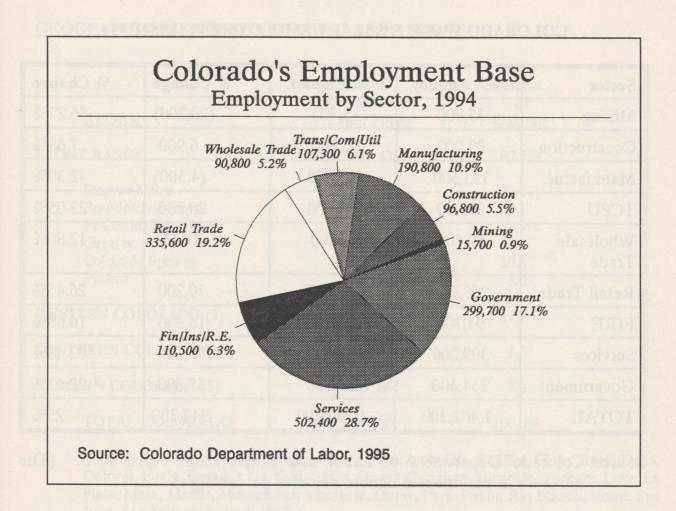
| SECTOR/SUB-SECTOR | NUMBER | PERCENT |
|----------------------------------|---------|---------|
| MANUFACTURING | 190,800 | 10.9% |
| Durable Goods | 111,700 | 6.4% |
| Non-durable Goods | 79,100 | 4.5% |
| TRANSP/COMMUNIC/PUB UTILITIES | 107,300 | 6.1% |
| Transportation | 47,400 | 2.7% |
| Communications | 35,600 | 2.0% |
| Utilities & Other | 24,300 | 1.4% |
| WHOLESALE TRADE | 90,800 | 5.2% |
| Durable Goods | 56,200 | 3.2% |
| Non-Durable Goods | 34,600 | 2.0% |
| RETAIL TRADE | 335,600 | 19.2% |
| Eating & Drinking Establishments | 133,200 | 7.6% |
| General Merchandise | 35,700 | 2.0% |
| Food Stores | 46,500 | 2.7% |
| Other Retail | 120,200 | 6.9% |
| FINANCE/INSURANCE & REAL EST. | 110,500 | 6.3% |
| Depository Institutions | 24,800 | 1.4% |
| Insurance | 32,000 | 1.8% |
| Real Estate | 28,200 | 1.6% |
| Other | 25,500 | 1.5% |

| SECTOR/SUB-SECTOR | NUMBER | PERCENT |
|-----------------------------|-----------|---------|
| SERVICES | 502,400 | 28.7% |
| Hotels and Lodging | 34,600 | 2.0% |
| Business Services | 122,600 | 7.0% |
| Health Services & Hospitals | 115,000 | 6.5% |
| Other Services | 230,200 | 13.2% |
| GOVERNMENT | 299,700 | 17.1% |
| Federal | 59,100 | 3.4% |
| State Government* | 71,200 | 4.0% |
| Local Government* | 169,400 | 9.7% |
| TOTAL WAGE & SAL EMPLOYMENT | 1,749,600 | 100 ** |

* Includes public education.

** Sub-sectors may not total 100 due to rounding.

Source: Colorado Department of Labor and Employment, April 1995.



AVERAGE ANNUAL EMPLOYMENT BY SECTOR 1984-1994

The following table shows the change in employment by sector over the decade from 1984-1994. While total wage and salary employment increased by 25%, certain sectors such as mining and services showed much more dramatic increases, or decreases.

| Sector | 1984 Employ. | 1994 Employ. | # Change | % Change |
|--------------------|--------------|--------------|----------|----------|
| Mining | 35,900 | 15,700 | (20,200) | -56.27% |
| Construction | 89,900 | 96,800 | 6,900 | 7.68% |
| Manufactur. | 195,300 | 190,800 | (4,500) | -2.30% |
| TCPU | 87,200 | 107,300 | 20,100 | 23.05% |
| Wholesale Trade | 80,500 | 90,800 | 10,300 | 12.80% |
| Retail Trade | 265,400 | 335,600 | 70,200 | 26.45% |
| FIRE | 94,700 | 110,500 | 15,800 | 16.68% |
| Services | 309,200 | 502,400 | 193,200 | 62.48% |
| Government | 244,400 | 299,700 | 55,300 | 22.63% |
| TOTAL | 1,402,300 | 1,749,400 | 347,300 | 25% |

COLORADO WAGE & SALARY EMPLOYMENT, 1984-1994

Source: Colorado Department of Labor and Employment, April 1995. (The numbers in parentheses denote negative percentages).

| REGION | 1994 Average Total <u>Labor Force</u> | Percent of <u>Colorado</u> |
|--|--|--|
| FRONT RANGE | 1,645,436 | 82.5% |
| Denver MSA Boulder/Longmont Ft Collins/Loveland Greeley Colorado Springs Pueblo | 1,014,653 156,162 122,314 77,960 219,020 55,327 | 50.7 8.1 5.9 4.0 10.8 3.0 |
| WESTERN COLORADO (1) | 254,065 | 12.7 |
| SOUTHERN COLORADO (2) | 31,835 | 1.6 |
| EASTERN COLORADO (3) | 64,664 | 3.2 |
| TOTAL COLORADO | 1,996,000 | 100.0% |

GEOGRAPHIC DISPERSION OF THE LABOR FORCE

- (1) Western Colorado includes the following counties: Archuleta, Chaffee, Clear Creek, Delta, Dolores, Eagle, Fremont, Garfield, Gilpin, Grand, Gunnison, Hinsdale, Jackson, Lake, La Plata, Mesa, Moffat, Montezuma, Montrose, Ouray, Park, Pitkin, Rio Blanco, Routt, San Juan, San Miguel, Summit, Teller.
- (2) Southern Colorado includes the following counties: Alamosa, Baca, Conejos, Costilla, Custer, Huerfano, Las Animas, Mineral, Rio Grande, Saguache.
- (3) Eastern Colorado includes the following counties: Bent, Cheyenne, Crowley, Elbert, Kiowa, Kit Carson, Lincoln, Logan, Morgan, Otero, Phillips, Prowers, Sedgwick, Washington, Yuma.

Source: Colorado Department of Labor and Employment, Labor Market Information Section, April 1995.

COLORADO'S UNEMPLOYMENT RATE

Colorado's unemployment rate moved in conjunction with the national unemployment rate until 1984, when national unemployment fell slightly while Colorado's increased. In 1987, Colorado's unemployment rate average exceeded the national unemployment rate by slightly over one percentage point. It dropped significantly during 1988. Data through 1994 indicate that the rate continues to fall. Unemployment in the first quarter of 1995 was at its lowest level in eighteen years in Colorado.

The following table indicates the unemployment rate averages of representative labor markets throughout the state since 1990. Additional county-specific labor market information is available from the Labor Market Information Section of the Colorado Department of Labor.

| Labor Market | 1990 | 1991 | 1992 | 1993 | 1994 |
|--------------------------|------|------|------|------|------|
| U.S. Average | 5.5 | 6.8 | 7.4 | 6.8 | 6.1 |
| Colorado | 4.9 | 5 | 5.8 | 5.2 | 4.2 |
| Denver MSA | 4.5 | 4.6 | 5.6 | 4.7 | 3.9 |
| Boulder/Long- mont | 3.6 | 3.5 | 4 | 4.5 | 3.7 |
| Ft. Collins/ Loveland | 4.4 | 4.1 | 4.4 | 4.8 | 3.9 |
| Greeley | 4.8 | 4.5 | 5.1 | 5.3 | 4.4 |
| Colorado Springs | 6.1 | 6.1 | 6.8 | 5.9 | 4.7 |
| Pueblo | 6.7 | 7 | 7.6 | 7.8 | 5.5 |

AVERAGE UNEMPLOYMENT RATE (Percent of Labor Force)

Source: Colorado Department of Labor and Employment, Labor Market Information Section, April 1995.

COLORADO TAXES

COLORADO BUSINESS TAXES

Income Taxes

The Colorado Legislature mandated a .1% per year decrease in the Corporate Income Tax rate, starting in Fiscal Year 1990, until it reached 5.0%. It has reached that level and will remain at 5.0%.

Unitary Taxation

Colorado has a liberal "water's edge" system of unitary taxation rather than a "worldwide" unitary system. Specifically, foreign corporations, as well as "80-20" corporations, i.e., corporations with 80 percent of their property and payroll outside the U.S., are not included in a Colorado income tax return. Corporations doing business in Colorado as well as other states must apportion to Colorado that portion of their net income derived from sources within Colorado. These corporations may choose to utilize either the Colorado Income Tax Act or the Multi-State Tax Compact. The Tax Act apportions income according to percentages of property owned in Colorado versus nationally, and the gross receipts in Colorado versus nationally. The Tax Compact adds the payroll in Colorado versus nationally as an additional factor.

A Colorado unitary return includes domestic corporations that fall within certain "objective" measures. The Colorado system eliminates the uncertainty that existed under the traditional "subjective" measure used in the past.

The objective tests of allowing or requiring a combined report of unitary business activities are summarized as follows:

Members of an affiliated group or corporation shall be included in a combined report only if they meet three of the following for the current and two preceding tax years:

1. Sales or leases of one member to, or from, another member must exceed 50 percent of gross receipts or gross sales of member.

- 2. Fifty percent or more of five or more of certain listed services must be provided by other members of the affiliated group. The listed services are advertising, public relations, accounting, legal, personnel, sales, purchasing, research and development, insurance procurement, employee benefit programs and pensions, profit-sharing and stock purchase plans.
- 3. Twenty percent of long-term debt of one member is owed to another member.
- 4. One member substantially uses the patents, trademarks, logo, copyrights, etc., of another member.
- 5. Fifty percent or more of the directors of one member are officers or directors of another member.
- 6. Twenty-five percent or more of the twenty highest ranking officers of a member are officers or directors of another member.

Colorado has a statutory provision that allows the filing of a consolidated return in lieu of separate returns for those members of an affiliated group that would otherwise be required to file a separate tax return for Colorado purposes.

Sales and Use Taxes

The State of Colorado collects a 3 percent sales or use tax on goods purchased by a business that are not intended for resale. Local municipalities may collect up to an additional 4.1 percent sales tax. Services are not taxed, only sales of non-food items.

Use taxes substitute for sales taxes in cases where an item is purchased for consumption in Colorado from a source outside Colorado or other circumstances where a sales tax was not paid. Sales or use taxes on manufacturing equipment or machine tools are not collected after the first \$500 of such purchases during the calendar year. Sales or use taxes are not collected on component parts, fuels and electricity, ink and newsprint or packaging materials.

Unemployment Taxes

An employer's unemployment insurance tax liability is based on the taxable wage base, which is the first \$10,000 of each worker's wages. If covered for the first time, the tax rate will be 2.9 percent of the wage base or a rate equal to the average rate for the industry, whichever is greater. All employees who are not yet eligible for the computed rate will be assessed with a tax surcharge of 3/10ths of one percent. Beginning with the third or fourth year of coverage (Rate calculations begin on January 1st and three years of data are required), the rate is changed to a computed rate based on the employer's individual experience.

Specific information on the tax rate for a business can be obtained from the Colorado Department of Labor and Employment at (303) 839-4922.

Worker's Compensation

Worker's Compensation Insurance is provided by private companies and the State Compensation Insurance Fund, which carries coverage for the majority of Colorado employers. The fund is a permanent, self-sustaining, non-profit service organization operated for the benefit of its policy holders and their employees.

Major worker's compensation reform legislation in 1991 has resulted in effective cost containment. As a result, Colorado employers have had average premium reductions of 6.3% in 1994 and 9.6% in 1995.

For rate information for a specific business, please contact the Colorado Compensation Authority at (303) 782-4000 or 1-800-FON-CCIA.

Property Taxes

The State of Colorado does not impose property taxes on businesses; local governmental units assess property taxes primarily to fund public school operations and local government services.

Commercial and industrial property is assessed for property tax purposes at 29 percent of market value. Cities or counties in state-designated Enterprise Zones have the option of providing an incentive payment to new companies. This incentive cannot exceed the difference in property taxes after development less the property taxes prior to Zone designation.

The statewide average of local mill levies in 1994 was 84.423 mills.

Personal property (machinery and equipment) used in commercial and industrial operations is also assessed at 29% of actual value, based on replacement cost, expected economic life of the asset and other factors. Local governments, including municipalities, counties and school district, have the option to negotiate up to a 50% rebate or credit on their portion of personal property tax as an economic development incentive.

Inventory Taxes

Inventory taxes are not assessed in Colorado.

Severance Taxes

Colorado levies a tax upon the severance from the earth of metallic minerals and energy resources based upon the gross income of the extraction operation or upon the amount extracted. Only operations exceeding \$11 million in annual gross income are subject to this tax.

TAX CREDIT INCENTIVES FOR INVESTMENT IN THE STATE

Investment Tax Credits

The Colorado Tax Equity Act, signed into law during the 1987 legislative session, reinstates the Colorado Investment Tax Credit, up to \$1,000 per year, for tax years beginning on or after January 1, 1988, based on 10 percent of what the Federal Investment Tax Credit would have been had such credit not been restricted by the Tax Reform Act of 1986. Excess credits may be carried forward up to three years.

Enterprise Zone Tax Credits

Enterprise Zones are geographic areas designated to promote economic development. Sixteen such zones have been designated in Colorado. Enterprise Zones offer the following advantages to businesses locating or expanding within their boundaries:

- 1. **\$500 job tax credit.** A \$500 credit for each new full-time employee working within the Zone. This credit is available during the first full income tax year in the Zone. The credit may be taken in subsequent years for each additional employee above the maximum number employed in any prior tax year. An expansion of an existing facility may be considered a "new" facility subject to certain conditions.
 - 2. Double job tax credit for agricultural processing. A credit of an additional \$500 for each employee employed in a business which adds value through manufacturing or processing to agricultural commodities. The credit applies to the number of employees employed during the year in excess of the maximum number employed in any prior tax year.
- 3. **\$200 job tax credit for employer health insurance.** A credit of \$200 during the first two years of business operations within the Zone for each new full-time employee covered by a company-provided (company providing greater than 50 percent of the cost) health insurance plan or program.
 - 4. Local government incentives. The ability to negotiate for credits or refunds with municipal or county governments on property taxes payable or sales tax charges paid.
 - 5. Three percent investment tax credit. Businesses making investments in equipment used exclusively in an Enterprise Zone may claim a credit against their Colorado income taxes equal to three percent of the amount of the investment, subject to limitations on the amount which can be claimed in any one year.
- 6. Exemption from state sales and use taxes for manufacturing equipment. Purchases of manufacturing machines and machine tools are exempt from the three percent state sales and use tax statewide.

- 7. **R & D tax credit.** Income tax credit of up to three percent of their expenditures on research and development activities (as defined in federal tax laws) in an Enterprise Zone.
- 8. **Building rehab credit.** A credit of 25 percent of qualified expenditures up to \$50,000 to rehabilitate buildings which are at least 20 years old and which have been vacant at least two years.
- 9. Credit for contributions to Zones. A 50 percent credit up to \$100,000 for private contributions to local Zone administrators for Enterprise Zone development projects, assisting job training and placement for the homeless, and for promoting child care in Zones.

Sales Tax Exemptions

- 1. A number of business-oriented sales/use tax exemptions related to the formation, transfer and dissolution of corporations and partnerships range from exempting the transfer of assets when forming a corporation to exempting any transfer of assets which would otherwise be taxable if the transferror has already paid a sales/use tax on the transferred asset.
- 2. Sales or use tax exemptions for purchases over \$500 are granted on machinery and machine tools purchased for use in manufacturing.
 - 3. Sales and purchases of electricity, coal, gas or fuel oil for use in processing, manufacturing, and all industrial uses are deemed to be wholesale sales and are exempt from taxation. The exemption would not apply to office areas, parking lots, cafeterias, etc., within the operation.
 - 4. The sale of tangible personal property for testing, modification, inspection, or similar types of activities in Colorado is exempt from sales tax. Such an exemption is available if the ultimate use of such property in manufacturing or similar types of activities occurs outside Colorado, and if the test, modification, or inspection period does not exceed ninety days.
- 5. Numerous and varied other special interest and general sales tax exemptions are available. These are found in 1973 C.R.S., Sections 39-26-102 and 39-26-114.

THE STATE'S METHOD OF APPORTIONING INCOME

Colorado is unique among states in that two alternative apportionment formulas have been adopted which allow the taxpayer to choose the method which produces the lesser tax liability. The taxpayer can make a decision annually on whether to use the standard three-factor formula or a special two-factor formula. The three-factor formula averages the corporation's wages, property, and sales in Colorado and compares that average to total wages, property, and sales to determine what proportion of its profits will be taxed.

The two-factor formula averages property and sales in Colorado only, and compares that average to the total property and sales.

The three-factor formula, commonly referred to as the Multi-state Tax Commission formula, was adopted in 1968. At the same time, the legislature determined that the two-factor formula should remain as an option.

The two-factor election is particularly advantageous to corporations with a significant part of their business in Colorado, as it omits the payroll factor and eliminates "throwback sales." For example, the placement of a facility in Colorado which would be labor intensive would not unduly increase tax liability. Conversely, placement of such a facility in another state with a formula averaging wages would have the opposite effect. Moreover, under Colorado's two-factor formula, income that is directly attributable to the State of Colorado and is produced by a corporation whose state of domicile is Colorado, is still apportionable but may go untaxed since none of such income is apportionable (or allocable) to any state using a three-factor formula.

ples month are assessed a mobility becupational tax of \$5.75. Their imployers pay an additional \$5.00 per month per employee. Anyone working in the cifics of Greenwood Village or Auroralization remittering static production \$250 beet month, is assessed \$2 per month, regardless of salary level, which is matched by the employer.

COLORADO PERSONAL TAXES

Income Taxes

Individual income taxes in Colorado are a flat rate of 5 percent of *federally*adjusted taxable income, with some modifications. Local governments in Colorado do not assess income taxes.

Sales Taxes

The State of Colorado levies a 3.0 percent sales tax on all nonfood retail sales. Cities, counties and special districts are permitted to add up to 4.0 percent additional local sales tax by public referendum. Various special districts may impose additional sales taxes, including the Regional Transportation District in the Denver metro area and Mass Transit districts in Pitkin and Summit counies, the Cultural Facilities District and the Major League Baseball Stadium District, Jefferson County Open Space, and several others. In no case does the cumulative special district sales tax exceed .8 percent.

Property Taxes

Residential property is assessed at approximately 12 percent of market value. The mill levy, which is the tax rate on each dollar of assessed valuation, varies widely within the state. For the 1994 fiscal year, the average total mill levy for the state was 84.423. This figure includes counties, municipalities, school districts and other special district. Mill levies for cities and counties in Colorado can be found in the Colorado Economic and Demographic Information System (CEDIS) maintained by the Department of Local Affairs at (303) 866-2771, or the county assessor for each county.

Occupational Taxes

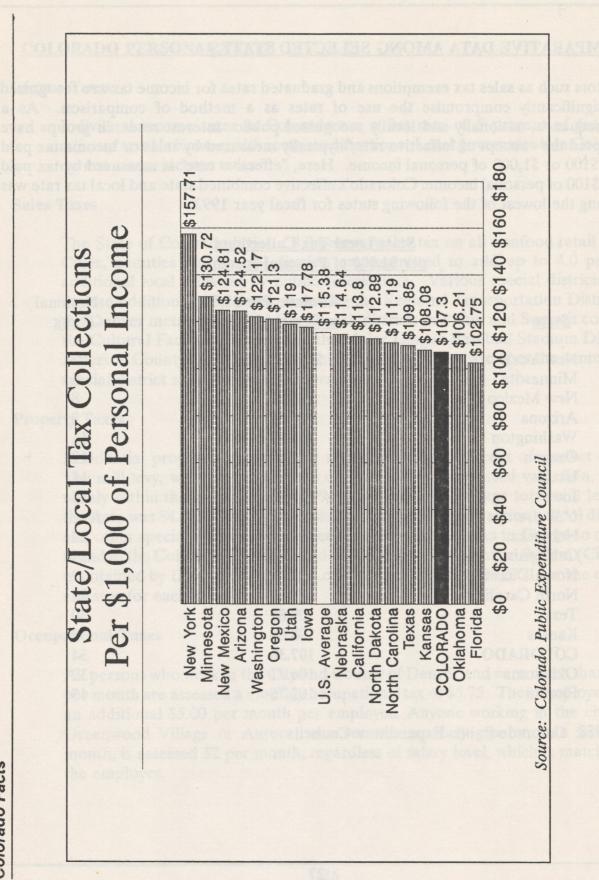
All persons who work in the City and County of Denver and earn more than \$250 per month are assessed a monthly occupational tax of \$5.75. Their employers pay an additional \$5.00 per month per employee. Anyone working in the cities of Greenwood Village or Aurora, who receives a salary greater than \$250 per month, is assessed \$2 per month, regardless of salary level, which is matched by the employer.

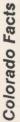
COMPARATIVE DATA AMONG SELECTED STATES

Factors such as sales tax exemptions and graduated rates for income tax are recognized to significantly compromise the use of rates as a method of comparison. As a consequence, nationally and locally recognized public interest research groups have adopted the concept of "effective rate," typically measured by sales or income tax paid per \$100 or \$1,000 of personal income. Here, "effective rate" is measured by tax paid per \$100 of personal income. Colorado's effective combined state and local tax rate was among the lowest of the following states for fiscal year 1992.

| | State/Local Tax Collections per \$1,000 of Personal Income | and a |
|-----------------------|---|-------------------------|
| State | Revenue Per \$1,000 In Personal Income | National <u>Rank</u> |
| New York Minnesota | \$157.71 130.72 | 2 5 |
| New Mexico Arizona | 124.81 124.52 | 8 |
| Washington | 122.17 | 11 |
| Oregon | 121.30 | 12 |
| Utah | 119.00 | 14 |
| Iowa | 117.78 | 15 |
| U.S. Average | <i>115.38</i> | N/A |
| Nebraska | 114.64 | 22 |
| California | 113.80 | 24 |
| North Dakota | 112.89 | 27 |
| North Carolina | 111.19 | 28 |
| Texas | 109.85 | 30 |
| Kansas | 108.08 | 33 |
| COLORADO | 107.30 | 34 |
| Oklahoma | 106.21 | 39 |
| Florida | 102.75 | 43 |
| | | |

Source: Colorado Public Expenditure Council



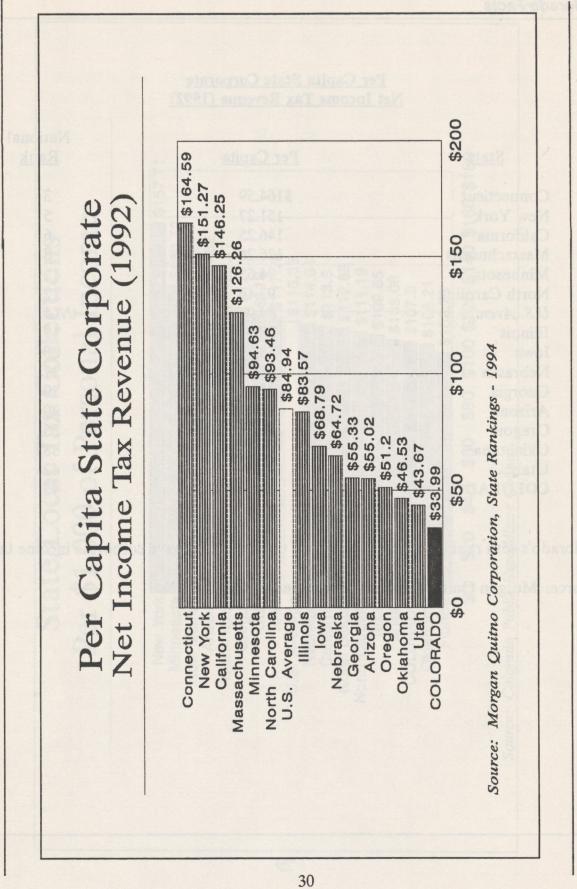


| | | National | |
|----------------|------------|----------|--|
| State | Per Capita | Rank | |
| Connecticut | \$164.59 | 3 | |
| New York | 151.27 | 5 | |
| California | 146.25 | 6 | |
| Massachusetts | 126.26 | 8 | |
| Minnesota | 94.63 | 11 | |
| North Carolina | 93.46 | 12 | |
| U.S. Average | 84.94 | N/A | |
| Illinois | 83.57 | 15 | |
| Iowa | 68.79 | 20 | |
| Nebraska | 64.72 | 21 | |
| Georgia | 55.33 | 29 | |
| Arizona | 55.02 | 30 | |
| Oregon | 51.20 | 35 | |
| Oklahoma | 46.53 | 38 | |
| Utah | 43.67 | 42 | |
| COLORADO | 33.99 | 45 | |
| | | | |

Per Capita State Corporate Net Income Tax Revenue (1992)

Colorado's 45th ranking is the lowest of all the states that have corporate income taxes.

Source: Morgan Quitno Corporation, State Rankings - 1994.



EDUCATION

Colorado's population is knowledge intensive and well-educated. The educational attainment of the citizens of Colorado has been among the best in the nation for years. In the 1990 Census, Colorado was the third highest in the nation in percent of the population who graduated from college. Colorado ranks above the national average in support for education. Colorado students score higher than national averages on college entrance tests.

Colorado universities have a broad range of scientific, engineering and technical training programs.

All higher education institutions have programs directed at encouraging women and minorities in technical disciplines, as well as programs to assist the handicapped and gifted.

Half of the scientific and technical graduates of Colorado universities remain in the state to pursue their professions. This major resource is augmented by high rates of in-migration of college graduates from other states and nations.

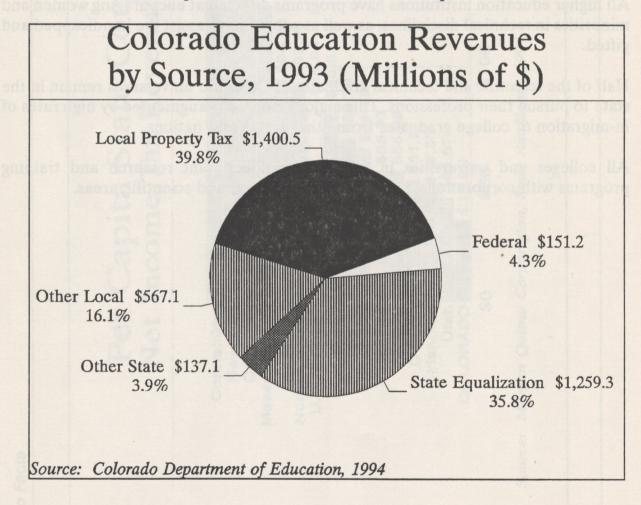
All colleges and universities in Colorado conduct joint research and training programs with corporations, particularly in technical and scientific areas.

COLORADO EDUCATION FUNDING

State of Colorado K-12 Education Revenues by Sources (1993)

| | Dollars | Percentage |
|--------------------|--------------|------------|
| Source | (Millions) | of Total |
| Local Property Tax | \$1,400.5 | 39.8% |
| Other Local | 567.1 | 16.2 |
| State Equalization | 1,259.3 | 35.8 |
| Other State | 137.1 | 3.9 |
| Federal | <u>151.2</u> | <u>4.3</u> |
| TOTAL | \$3,515.2 | 100.0 |

Source: Colorado Department of Education. State Report Card, 1994.



Per Student Expenditures on K-12 Education

The following table presents estimated current expenditures for public elementary and secondary schools per pupil in average daily attendance for school year 1993-94:

| State | Per Student Expenditure | National Rank | Dropout Rate* |
|-------------|----------------------------|------------------|------------------|
| Minnesota | \$5,610 | 16 | 6.1 % |
| Washington | \$5,537 | 19 | 10.2 % |
| Nebraska | \$5,410 | 21 | 6.6 % |
| U.S.AVERAGE | \$5,314 | | 11.2 % |
| Oregon | \$5,246 | 23 | 11 % |
| Texas | \$4,926 | 28 | 12.5 % |
| California | \$4,623 | 32 | 14.3 % |
| COLORADO | \$4,584 | 33 | 9.6 % |
| Arizona | \$4,182 | 39 | 14.3 % |
| New Mexico | \$4,150 | 41 | 10.8 % |
| Oklahoma | \$3,930 | 44 | 9.9 % |
| Utah | \$3,158 | 50 | 7.9 % |

* Dropout rate is percent of persons age 16-19 who had not completed high school and and were not enrolled in school (data for 1990).

Source:

U.S. Department of Education, National Center for Educational Statistics, 1994.

COLORADO STUDENT TEST SCORES

Colorado Average SAT Scores

(Taken by 28% of High School Seniors in 1994)

| | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> | |
|---------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--|
| Overall | 971 | 966 | 969 | 959 | 960 | 963 | 969 | |
| Verbal | 460 | 458 | 456 | 453 | 453 | 454 | 456 | |
| Math | 511 | 508 | 513 | 506 | 507 | 509 | 513 | |

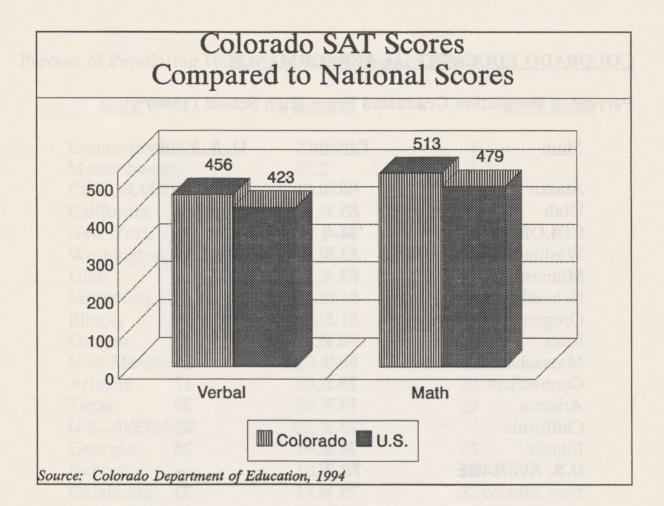
Colorado ACT Scores

(Taken by 63% of High School Seniors in 1994)

| | <u>1988</u> | <u>1989</u> | <u>1990</u> | <u>1991</u> | <u>1992</u> | <u>1993</u> | <u>1994</u> |
|------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Colorado | 21.6 | 21.4 | 21.4 | 21.3 | 21,3 | 21.3 | 21.4 |
| National Average | 20.8 | 20.6 | 20.6 | 20.6 | 20.6 | 20.7 | 20.8 |

emodablo

Source: Colorado Department of Education, 1995.



COLORADO EDUCATIONAL PERFORMANCE

Percent of Population Graduated From High School (1990)*

| State | Percent | U.S.Rank |
|----------------|---------|----------|
| Alaska | 86.6 | 1 |
| Utah | 85.1 | 2 |
| COLORADO | 84.4 | 3 |
| Washington | 83.8 | 4 |
| Minnesota | 82.4 | 6 |
| Nebraska | 81.8 | 8 |
| Oregon | 81.5 | 9 |
| Iowa | 80.1 | 13 |
| Massachusetts | 80.0 | 15 |
| Connecticut | 79.2 | 17 |
| Arizona | 78.7 | 20 |
| California | 76.2 | 28 |
| Illinois | 76.2 | 28 |
| U.S. AVERAGE | 75.2 | |
| New Mexico | 75.1 | 33 |
| New York | 74.8 | 34 |
| Oklahoma | 74.6 | 36 |
| Texas | 72.1 | 39 |
| Georgia | 70.9 | 41 |
| North Carolina | 70.0 | 42 |
| North Carolina | 70.0 | 42 |

* Persons age 25 and older

Source: U.S. Bureau of the Census, 1990

Percent of Population With a Bachelor's Degree (1990)*

| State | Percent | U.S. Rank |
|----------------|---------|-----------------------------|
| Connecticut | 27.2 | 1 |
| Massachusetts | 27.2 | 1 |
| COLORADO | 27.0 | 3 |
| California | 23.4 | 9 |
| New York | 23.1 | 10 |
| Washington | 22.9 | 12 |
| Utah | 22.3 | 14 |
| Minnesota | 21.8 | 15 |
| Illinois | 21.0 | 19 |
| Oregon | 20.6 | 20 |
| New Mexico | 20.4 | 21 |
| Arizona | 20.3 | 22 |
| Texas | 20.3 | 22 |
| U.S. AVERAGE | 20.3 | testaity of Northern_Colora |
| Georgia | 19.3 | 25 |
| Nebraska | 18.9 | 26 |
| Oklahoma | 17.8 | 32 |
| North Carolina | 17.4 | 36 |
| Iowa | 16.9 | 40 |
| | | |

* Persons age 25 and older

Source: U.S. Bureau of the Census, 1990

COLORADO HIGHER EDUCATION ENROLLMENT

| Percented Rectification Graduated Frent | Fall <u>1992</u> | Fall <u>1994</u> | % Change <u>1992-1994</u> |
|--|--|--|--|
| Four-Year State-Supported Colleges and Universities | | | |
| Adams State College - Alamosa Colorado School of Mines - Golden Colorado State U Ft. Collins Fort Lewis College - Durango Mesa College - Grand Junction Metropolitan State College - Denver University of Colorado - Boulder University of Colorado - Boulder University of Colorado - Colo. Springs University of Colorado - Denver University of Colorado - Denver University of Colorado Health Sciences Center - Denver University of Northern Colorado - Greeley University of Southern Colorado - Pueblo | 2,391 2,901 21,110 4,096 4,267 17,020 25,091 5,750 11,089 2,120 10,328 4,488 2,670 | 2,284 3,092 21,461 4,110 4,626 16,976 24,548 5,801 10,538 2,286 10,594 4,500 2,442 | (4.5%) 6.6% 1.7% 0.3% 8.4% (0.3%) (2.1%) 0.9% (5.0%) 7.8% 2.6% 0.3% (8.5%) |
| Western State College - Gunnison Total Enrollment (Four-Year State Supported Schools) | 113,421 | 113,258 | (0.2%) |
| Private Four-Year Colleges and Universities | | | Iowa * Fersons a |
| Chapman College - Denver Colorado Christian University - Denver Colorado College - Colorado Springs Colorado Tech - Colorado Springs Columbia University - Aurora Denver Seminary - Englewood Iliff School of Theology - Denver Lesley College - Denver, Colorado Springs, Pueblo Regis University - Denver U.S. Air Force Academy - Colorado Springs | 277 1,361 1,957 1,562 475 611 353 257 6,255 4,357 | 300 1,236 1,952 1,847 500 598 310 140 6,626 4,034 | $\begin{array}{c} 8.3\% \\ (9.3)\% \\ (0.3)\% \\ 18.2\% \\ 5.3\% \\ (2.1)\% \\ (13.8)\% \\ (45.5)\% \\ 5.7\% \\ (7.4)\% \end{array}$ |

Private Four-Year Colleges (Continued)

| | Fall <u>1992</u> | Fall <u>1994</u> | % Change <u>92-94</u> |
|---|--|--|---|
| University of Denver - Denver University of Phoenix - Aurora | 8,213 1,500 | 8,492 1,864 | 3.4% 24.3% |
| Total Enrollment (Four Year Private Schools) | 27,178 | 27,899 | 1.3% |
| TOTAL ENROLLMENT (Four-Year Colleges & Universities) | 140,588 | 141,157 | 0.4% |
| Two-Year Colleges | | | |
| Aims Community College - Greeley Arapahoe Community College - Littleton Colorado Mt.College - Glenwood Springs Colorado Northwestern College - Rangely Community College of Aurora Community College of Denver Front Range Comm. College - Westminster Lamar Community College - Lamar Morgan Community College - Lamar Morgan Community College - Ft. Morgan Northeastern Junior College - Sterling Otero Junior College - La Junta Pikes Peak Community College-Colo.Springs Pueblo Community College - Pueblo Red Rocks Community College - Lakewood Trinidad State Junior College - Trinidad | 8,185 7,392 8,081 1,525 4,920 6,251 10,595 803 782 1,849 770 6,695 3,342 6,427 1,239 68,856 | 6,062 7,433 7,538 1,648 4,543 5,842 10,258 722 778 1,923 1,064 6,781 3,841 6,333 1,116 | (26.0%) (0.6) (7.2) 8.0 (7.7) (6.5) (3.2) (10.0) (0.5) 4.0 38.2 1.3 15.0 (1.5) (4.3) $(4.3%)$ |
| TOTAL ENROLLMENT (All Colleges and Universities) | 214,649 | 207,039 | (4.3%) |

Note: These are headcount enrollments. The full-time equivalent (FTE) enrollment increased by 22% overall over the period from 1985-1994. Community colleges' FTE was

up 52% while research institutions' (CU-Boulder, CSU and CSM) FTE was up 11%. Remaining state colleges and institutions had a 12% increase in both headcount and FTE enrollment over the decade.

Private two-year institutions and vocational schools reported Fall 1994 total enrollments of 24,234.

548

Place Fear Community College-Colo Smith

Source: Colorado Commission on Higher Education, "Fall Enrollment Report", October, 1994.

QUALITY OF LIFE

Excellent quality of life is critical to the attraction and motivation of those uniquely talented people essential to the success of a growing business.

Colorado's state taxation is one of the lowest in the nation. Combined with local taxation, the rate still ranks below the national average. The public services purchased with these tax revenues provide an excellent value in public education, parks and recreation at both the state and local levels, public safety, roads and highways and other public services.

Generally, air and water quality in Colorado are excellent. In the cities, domestic water quality is of the highest standards.

Colorado is a regional center for culture and the arts, with broad support from public and private sources. Colorado is a national leader in funding for the arts, much of the support coming from the private and non-profit sectors. Also, the state has vast national forests and parks in addition to urban and regional parks in the metro areas, world-class ski areas, golfing, fishing, boating, biking, major league sports facilities and much more.

COLORADO'S COST OF LIVING

The American Chamber of Commerce Research Association (ACCRA) measures relative price levels for consumer goods and services in participating cities. Cost data from these cities are used to derive a relative ranking. The average value for each category is assigned a value of 100.0. A value of greater than 100.0 indicates a cost of living higher than the average, with a value lower than 100.0 indicating a lower than average cost. The table below contains relative cost of living information for those Colorado cities for which ACCRA gathers data.

| | | | Colo. | Fort |
|---------------------|----------|----------|----------------|----------------|
| | Denver | Boulder | <u>Springs</u> | <u>Collins</u> |
| Groceries | 100.0 | 104.5 | 98.2 | 102.8 |
| Housing | 116.3 | 136.3 | 103.0 | 130.3 |
| Utilities | 92.7 | 93.3 | 75.7 | 77.1 |
| Transportation | 106.1 | 102.3 | 100.5 | 110.6 |
| Health care | 124.0 | 121.7 | 123.6 | 117.4 |
| Miscellaneous goods | | | | |
| and services | 95.5 | 99.8 | 90.0 | 106.1 |
| All items index | 104.5 | 111.8 | 96.8 | 111.1 |
| | Grand | | Glenwood | |
| | Junction | Gunnison | <u>Springs</u> | Pueblo |
| Groceries | 105.9 | 110.5 | 102.7 | 108.9 |
| Housing | 84.3 | 107.8 | 141.7 | 81.9 |
| Utilities | 73.4 | 112.3 | 110.7 | 77.1 |
| Transportation | 105.0 | 105.7 | 109.8 | 94.7 |
| Health care | 99.0 | 91.3 | 106.6 | 115.1 |
| Miscellaneous goods | | | | |
| and services | 100.4 | 94.2 | 109.0 | 89.3 |
| | | | | |

Third Quarter, 1994 (301 cities participating nationwide)

Source: American Chamber of Commerce Researchers Association Inter-City Cost of Living Index, Fourth Quarter, 1994.

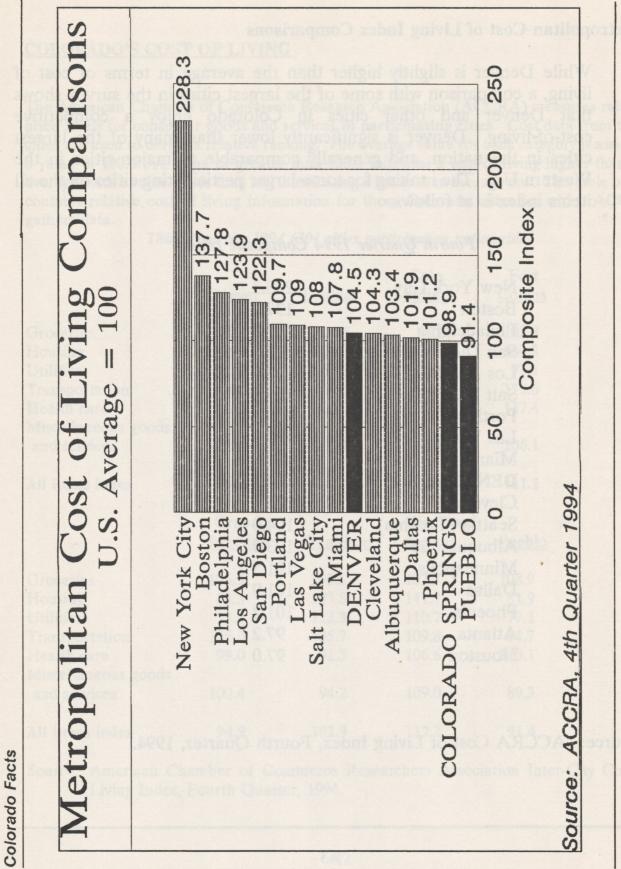
Metropolitan Cost of Living Index Comparisons

While Denver is slightly higher than the average in terms of cost of living, a comparison with some of the largest cities in the survey shows that Denver and other cities in Colorado enjoy a competitive cost-of-living. Denver is significantly lower than many of the largest cities in the nation, and generally comparable to major cities in the Western U.S. The ranking for some larger participating cities on the all items index is as follows:

Fourth Quarter 1994 Composite Index

| New York City | 228.3 |
|------------------|-------|
| Boston | 137.7 |
| Philadelphia | 127.8 |
| San Diego | 122.3 |
| Los Angeles | 123.9 |
| Salt Lake City | 108.0 |
| Portland | 109.7 |
| Las Vegas | 109.9 |
| Miami | 107.8 |
| DENVER | 104.5 |
| Cleveland | 104.3 |
| Seattle (Tacoma) | 104.0 |
| Albuquerque | 103.4 |
| Minneapolis | 101.5 |
| Dallas | 101.9 |
| Phoenix | 101.2 |
| Atlanta | 97.2 |
| Houston | 97.0 |
| | |

Source: ACCRA Cost of Living Index, Fourth Quarter, 1994.



COLORADO HOUSING COSTS

Cost data for those Colorado communities included in the ACCRA cost of living survey are presented below:

| | Monthly | | Average |
|------------------|-----------------|-----------|-----------------|
| | Average | Average | Residential |
| | Monthly | New Home | Utility |
| City | <u>Rent (1)</u> | Price (2) | <u>Cost (3)</u> |
| | | | |
| Boulder | \$710.00 | \$170,734 | \$101.91 |
| Colorado Springs | 532.00 | 127,580 | 79.99 |
| Denver | 670.00 | 144,359 | 101.91 |
| Fort Collins | 651.00 | 161,386 | 81.09 |
| Grand Junction | N/A | 103,780 | 77.49 |
| Gunnison | 594.00 | 125,200 | 127.17 |
| Loveland | 503.00 | 130,850 | 82.17 |
| Pueblo | 419.00 | 101,472 | 84.41 |
| Glenwood Springs | 637.00 | 183,500 | 125.06 |
| U.S. AVERAGE | 524.00 | 123,892 | 112.33 |

- (1) Based on an unfurnished, two bedroom, one bathroom apartment (approximately 950 square feet).
- (2) Based on a newly constructed three bedroom, two bath, single-family detached house (approximately 1,800 square feet).
- (3) Monthly utility cost for a newly constructed three bedroom, two bathroom single-family detached house (approximately 1,800 square feet).
- Source: American Chamber of Commerce Researchers Association Inter-City Cost of Living Index, Fourth Quarter, 1994.

METROPOLITAN AREA RENT, HOME PRICE AND UTILITY COST COMPARISON

Data for some of the larger cities surveyed by ACCRA are presented below:

| | Average | Average | Average Residential |
|------------------|-----------------|-----------|------------------------|
| | Monthly | Home | Utility |
| City | <u>Rent (1)</u> | Price (2) | <u>Cost (3)</u> |
| Albuquerque | \$645.00 | \$130,450 | \$105.50 |
| Atlanta | 544.00 | 105,500 | 123.30 |
| Boston | 1,051.00 | 199,600 | 228.19 |
| Cleveland | 556.00 | 135,716 | 150.78 |
| Dallas | 647.00 | 106,820 | 146.71 |
| DENVER | 670.00 | 143,359 | 101.91 |
| Houston | 608.00 | 107,561 | 113.82 |
| Las Vegas | 606.00 | 143,913 | 115.09 |
| Los Angeles | 723.00 | 187,490 | 95.24 |
| Miami | 676.00 | 121,829 | 141.66 |
| Minneapolis | 571.00 | 118,987 | 97.42 |
| Philadelphia | 717.00 | 185,974 | 225.74 |
| Phoenix | 578.00 | 112,885 | 116.76 |
| Portland | 700.00 | 153,000 | 81.99 |
| Salt Lake City | 529.00 | 175,775 | 103.49 |
| San Diego | 875.00 | 204,900 | 83.38 |
| Seattle (Tacoma) | 550.00 | 128,000 | 68.50 |
| St. Louis | 611.00 | 111,500 | 129.91 |

- (1) Based on an unfurnished, two bedroom, one bathroom apartment (approximately 950 square feet).
- (2) Based on a newly constructed three bedroom, two bath, single-family detached house (approximately 1,800 square feet).
- (3) Monthly utility cost for a newly constructed three bedroom, two bathroom single-family detached house (approximately 1,800 square feet).

Source: ACCRA Cost of Living Index, Fourth Quarter, 1994.

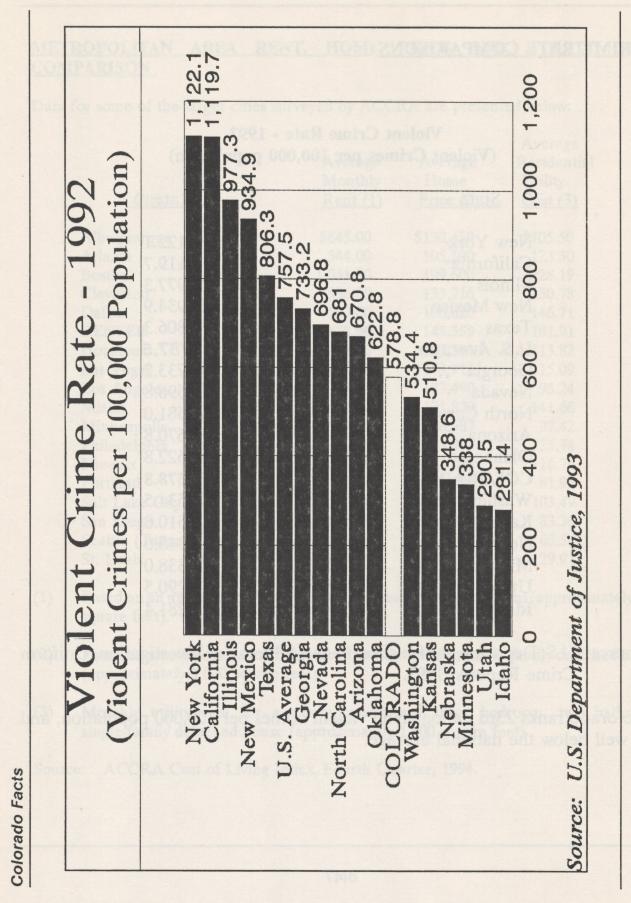
CRIME RATE COMPARISONS

Violent Crime Rate - 1992 (Violent Crimes per 100,000 population)

| State | Rate |
|----------------|---------|
| New York | 1,122.1 |
| California | 1,119.7 |
| Illinois | 977.3 |
| New Mexico | 934.9 |
| Texas | 806.3 |
| U.S. Average | 757.5 |
| Georgia | 733.2 |
| Nevada | 696.8 |
| North Carolina | 681.0 |
| Arizona | 670.8 |
| Oklahoma | 622.8 |
| COLORADO | 578.8 |
| Washington | 534.5 |
| Kansas | 510.8 |
| Nebraska | 348.6 |
| Minnesota | 338.0 |
| Utah | 290.5 |
| Idaho | 281.4 |

Source: U.S. Department of Justice, Federal Bureau of Investigation, Uniform Crime Reports, 1993.

Colorado ranks 23rd nationally in violent crimes per 100,000 population, and is well below the national average.



AIR AND WATER QUALITY IN COLORADO

Air quality in Colorado varies greatly from region to region. Population, geography and meteorology all contribute to an area's air quality conditions. Due in part to frequent temperature inversions, historically air quality along Colorado's Front Range has been poor during certain times of the year. The major air pollution source is carbon monoxide. Particulates trapped in low-lying areas produce a "brown cloud" during the colder months when temperature inversions are common. A State Implementation Plan was recently forwarded to EPA which will ensure reductions in carbon monoxide to below federal standards by 2000.

The State of Colorado and numerous public and private groups have launched aggressive campaigns to improve air quality through a broad range of measures. For example:

- The State Air Quality Control Commission mandated that oxygenated fuels must be used during the high pollution season (November through March) in Front Range communities from Colorado Springs to Fort Collins. Oxygenated fuels have added ether or ethanol to burn more efficiently.
- Tougher vehicle emission controls have also been enacted by the state. The emission control program now is tied to vehicle registration, so that vehicles not in compliance with standards cannot be registered.
- The Better Air Campaign promotes voluntary community involvement in air quality improvement. The campaign encourages citizens to avoid driving on high pollution days and to plan not to use their cars one day a week during the winter months.
- Several communities in Colorado, including the City and County of Denver and several suburban communities, have enacted woodburning controls. Under Denver's ordinance, wood fires are illegal on high pollution days.

These measures have significantly improved air quality in the region. Community efforts to improve air quality are widespread and aggressive. For example, the Regional Transportation District has added methanol powered vehicles to its fleet. Several other buses are being fitted with new, lower polluting diesel engines. A program to reduce diesel fuel emissions is under study by the State. Private groups sponsor ridesharing services to reduce driving. On Colorado's Western Slope, a proactive community-based program in Grand Junction, organized by the Colorado Air Pollution Control Division and Mesa County Health Department, is designed to "head air pollution problems off at the pass."

Water Quality

The quality of Colorado's water resources is generally high, and the state has undertaken aggressive efforts to ensure it remains so.

Over 98 percent of Colorado's drinking water fully complies with all federal and state standards. Federal clean water standards mandate increasingly more stringent treatment of local water supplies. In order to assure the highest levels of compliance, the Colorado Department of Health works closely with local water providers. The task is made more difficult in that Federal funds for construction of new water treatment facilities are no longer available.

Colorado continuously monitors its many mountain streams and lakes to ensure they are clean and safe for wildlife as well as for fishermen and other users.

Colorado's ground water quality is generally high, though there are several isolated aquifers with problems. This is a difficult area to control, but Colorado recently has set regulations for ground water, and the Department of Health is developing a comprehensive plan to ensure high-quality ground water for domestic and agricultural use.

MAJOR FORMS OF RECREATION WITHIN THE STATE

Colorado's semi-arid climate, coupled with the splendor of the mountains and wide open plains, provides an extraordinary diversity of recreational activities. A sampling of the variety of activities available in Colorado includes the following:

- National Parks and Monuments: Twelve national forests, five national monuments and two national parks provide a variety of attractions. Rocky Mountain National Park has 65 mountain peaks over 10,000 feet high, while Mesa Verde National Park contains some 350 cliff dwellings dating back to the twelfth century. The Great Sand Dunes National Monument is ten miles long, with the highest dunes in America. Dinosaur National Monument, 60 miles west of Craig, is one of America's richest sites for fossils.
- State Parks: Colorado's 40 state parks and outdoor recreation areas provide opportunities for boating, hiking and nature interpretive activities such as wildlife and bird watching, camping, swimming, picnicking and fishing, to name a few. Facilities are located throughout the state, and range from metropolitan areas to remote wilderness. Almost 12 million visitor days were counted in 1994.
- Skiing: More than 35 winter recreation areas in Colorado offer some of the best downhill skiing in the world, along with Nordic skiing, ice skating, snowmobiling, sleigh rides, and dog sledding. Colorado's ski areas are continually initiating new capital improvements to improve the quality of their product.

In little more than an hour, Denver area residents can go from their door to some of the world's greatest ski resorts. Driving distances from Denver to some of the state's principal ski recreation spots are as follows:

| Aspen | 162 miles |
|-------------------|-----------|
| Breckenridge | 81 miles |
| Steamboat Springs | 166 miles |
| Telluride | 327 miles |
| Vail | 98 miles |
| Winter Park | 64 miles |
| | |

• Professional Sports: Colorado offers a variety of professional sporting activities. Denver is home to the NFL's Broncos and the NBA's Nuggets. The National League Colorado Rockies professional baseball team began operations in 1993, breaking attendance records in its first two seasons. In April 1995, the Rockies' new baseball park, Coors Field, opened in downtown Denver. The NHL's Nordiques will move to Denver for the 1995-96 season, making Denver one of only 10 cities in the nation with major league teams in all four sports. Colorado Springs is home to the Sky Sox, the Rockies' AAA baseball franchise.

Golf: Colorado has over 160 public and private golf courses. The number of new courses being designed or under construction places Colorado in the top three states nationwide in terms of growth.

- Summer Recreation: Summer recreation choices abound in Colorado. Colorado's rivers offer premiere rafting and kayaking. Bicycling is a growing sport, mountain and trail biking, as well as organized rides, are popular activities. Summer music festivals in Aspen, Telluride, and Breckenridge are major attractions. Many summer festivals are held throughout the state, including Taste of Colorado, and the Renaissance Festival.
- Rodeo: Colorado's western heritage and the fact that the state is in the heart of America's cattle country makes rodeo a leading spectator sport. In 1995, an attendance record of 585,685 spectators was set at the 89th National Western Stock Show and Rodeo in Denver.

- Museums and Zoos: Colorado's towns and cities provide over 110 museums and zoos. Many museums have an Old West theme featuring pioneer life, mining, railroad and military history. The most popular museum in the state is the Denver Museum of Natural History. Both Denver and Colorado Springs have nationally recognized zoos.
 - **Denver Attractions:** Recreational opportunities abound within Colorado's major city. In addition to museums and the zoo, two amusement parks, Lakeside and Elitch Gardens, provide family entertainment. Elitch Gardens has been a Denver tradition for over 100 years. It opened a new 60-acre park in May 1995, in the Platte Valley near downtown Denver. The famous "twister" roller coaster was reconstructed, with the Denver skyline as the backdrop. Red Rocks Amphitheater is a spectacular outdoor concert venue, noted both for its scenic and acoustic qualities. The U.S. Mint in Denver is a major supplier of coinage and provides interesting insight into the U.S. Treasury. Denver also boasts a magnificent park system which invites jogging and cycling along the established greenways and bike paths.

Colorado State Fair: The Colorado State Fair and Exposition in Pueblo, Colorado, has been a Colorado tradition for over 120 years. Attendance in recent years has surpassed the 1,000,000 mark, making it the 6th largest state fair in the nation. This seventeen-day event runs from late August through Labor Day weekend and offers top name entertainment, carnival, rodeo and numerous exhibits.

Dude Ranches: Colorado offers 40 dude ranches located throughout the state. Each has a unique style of activities, including horseback riding, fishing, hiking, mountain climbing, tubing on nearby streams, and golfing.

COLORADO'S TRANSPORTATION SYSTEM

To support its operations, a firm needs to be part of a transportation system that can move people and materials both locally and throughout the world. Colorado's transportation network can meet these needs with ease. Moreover, current expansions and improvements in the transportation system, combined with planned projects, assure forward-looking business leaders ample capacity and modern design throughout the state.

Colorado is a regional, national and international transportation hub. The new Denver International Airport, opened on February 28, 1995. It will allow Denver to continue as one of the major air traffic facilities in the nation.

A number of other Colorado cities and towns have regularly scheduled commercial air service. All areas of the state are accessible to air travelers.

Colorado's state highway system has over 9,000 miles, of which 950 miles are interstate highways. The convergence of I-25, a major north-south interstate, and I-70, a major east-west interstate, makes Colorado's front range a transportation hub. Colorado also has almost 3,300 miles of Class 1 railroad tracks, as well as intermodal train/truck transfer facilities.

The state's transportation infrastructure is modern, convenient and continually developing to respond to demand.

AIR SERVICE

Nineteen airlines offer regularly scheduled passenger service through the new Denver International Airport which opened in February 1995. There are also a variety of cargo carriers offering service at the airport. Approximately 33 million passengers passed through Stapleton International Airport in 1994, its last full year of operation. This represents a 7% increase in passenger traffic between 1992 and 1994.

As the first all new major airport to be constructed in the U.S. in over two decades, Denver International Airport will allow Denver to remain as one of the most important air traffic hubs in the nation, and will improve the efficiency of the entire national air transportation network, with a landing capacity of 99 aircraft per hour. With 84 gates (plus 57 commuter positions) and five 12,000 foot runways, it is the only facility in the world designed to accommodate three streams of aircraft simultaneously during all types of weather. DIA also features three concourses, and an underground "people mover" subway system. DIA was designed to serve the region well into the 21st century, with capacity to expand to 200 gates, capable of serving 110 million passengers per year.

Operations and Traffic

STAPLETON INTERNATIONAL AIRPORT OPERATIONS AND TRAFFIC DATA

| | <u>1992</u> | <u>1994</u> | 1992-94 Increase/ <u>(Decrease)</u> | Percent Increase/ <u>(Decrease)</u> |
|---|---|---|--|---|
| AIRCRAFT OPERATIONS (1) Air Carrier Air Taxi Military General Aviation Total | 323,007 151,840 1,451 <u>30,408</u> 506,706 | 322,500 177,082 1,556 <u>29,701</u> 530,839 | (507) 25,242 105 <u>(707)</u> 24,133 | $(.1\%) \\ 17\% \\ 7\% \\ (2\%) \\ 5\%$ |
| PASSENGERS (2) | | | | |
| Internationals In Out Total | 101,690 <u>102,838</u> 204,528 | 134,350 <u>135,764</u> 270,114 | 32,660 <u>32,926</u> 65,586 | 32% <u>32%</u> 32% |
| <i>Majors</i> In Out Total | 14,202,640 <u>14,150,538</u> 28,353,178 | 14,477,789 <u>14,476,313</u> 28,954,102 | 275,149 <u>325,775</u> 600,924 | 2.0% <u>2.3%</u> 2.1% |
| Nationals | | | | |
| In Out Total | 17,081 <u>15,525</u> 32,606 | 779,187 <u>767,461</u> 1,546,648 | 762,106 <u>751,936</u> 1,514,042 | 4460% <u>4843%</u> 4643% |
| Regionals In Out Total | 957,492 <u>1,066,272</u> 1,963,764 | 865,618 <u>923,473</u> 1,789,091 | (91,874) <u>(82,799)</u> (174,673) | (10%) (<u>8%)</u> (9%) |
| Supplementals | | | | |
| In Out Total | 160,566 <u>162,538</u> 323,104 | 287,316 <u>286,157</u> 573,473 | 126,750 <u>123,619</u> 250,369 | 79% <u>76%</u> 77% |
| TOTAL PASSENGERS | 30,877,180 | 33,133,428 | 2,256,248 | 7% |
| | | | | |

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Stapleton International Airport Air Mail and Air Freight

| | <u>1992</u> | <u>1994</u> | | Percent Increase/ Decrease |
|-------------------|-------------|-------------|------------|----------------------------------|
| AIR MAIL (Pounds) | | | | |
| In | 101,466,978 | 123,885,382 | 22,418,404 | 22 |
| Out | 96,075,455 | 123,322,907 | 27,247,452 | 28 |
| Total | 197,542,433 | 247,208,289 | 49,665,856 | 25 |
| FREIGHT & EXPRE | SS (Pounds) | | | |
| In | 267,130,816 | 304,904,495 | 37,773,679 | 14 |
| Out | 256,942,990 | 288,366,187 | 31,423,197 | 12 |
| Total | 524,073,806 | 593,270,682 | 69,196,876 | 13 |

(1) An aircraft operation is either a landing or takeoff or contact with the control tower (as reported by the FAA).

(2) Revenue and nonrevenue passengers as reported by the individual airlines.

Source: Stapleton International Airport Monthly Operations and Traffic Report, December, 1994.

Flights to Major Metropolitan Areas Within the United States Originating and Terminating Daily at Denver International Airport

Denver International Airport provides daily air service to over 100 major U.S. metropolitan areas. The following table lists number of nonstop flights to several major cities:

CITY/STATE NONSTOP TO/FROM

Statewide Air Service

| Albuquerque, NM Atlanta, GA Baltimore, MD Boston, MA Chicago, IL Cleveland, OH Dallas/Ft. Worth, TX | 12/12 9/9 4/4 5/5 23/23 5/5 24/24 | Direct service to several Colorado communities is offered through Denver International Airport. The following table summarizes available service: <u>COLORADO</u> <u>CITIES FLIGHTS TO/FROM*</u> |
|--|---|---|
| Houston, TX | 14/16 | Alamosa** 4/4 |
| Kansas City, MO | 15/15 | Aspen 5/5 |
| Las Vegas, NV | 14/15 | Colorado Springs 14/14 |
| Los Angeles/ | | Cortez 4/3 |
| Burbank/Long | | Durango 13/14 |
| Beach, CA | 19/18 | Fort Collins 9/9 |
| Miami, FL | 3/3 | Grand Junction 16/15 |
| Minneapolis, MN | 14/14 | Gunnison 5/4 |
| New Orleans, LA | 4/3 | Lamar 2/2 |
| New York, NY | 17/17 | Montrose 8/8 |
| Okla. City, OK | 5/5 | Pueblo 5/5 |
| Philadelphia, PA | 7/8 | Steamboat Springs 6/6 |
| Phoenix, AZ | 16/16 | Telluride 6/4 |
| Portland, OR | 6/6 | |
| St. Louis, MO | 12/13 | * Some flights are weekdays only. |
| Salt Lake City, UT | 18/18 | ** One-stop |
| San Diego, CA | 6/5 | 923.473 (82.799) (8%) |
| San Francisco/ | 1983,764 | Source: Based on Denver International |
| Oakland, CA | 18/18 | Airport Flight Guide, April, |
| Seattle/Tacoma, WA | 11/11 | 1995. |
| Washington, D.C. | 8/7 | |

Several Colorado airports outside the Denver area are served by commercial air service. The following list includes airports throughout the state that have commercial service available:

ALAMOSA San Luis Valley Regional Airport 425 Fourth Street Alamosa, CO 81101

ASPEN Aspen-Pitkin County Airport 0233 Airport Rd. - Suite A Aspen, CO 81611

COLORADO SPRINGS Colorado Springs Municipal Airport 5750 E. Fountain Blvd. Colorado Springs, CO 80916

CORTEZ Cortez-Montezuma County Airport 210 E. Main St. Cortez, CO 81321

DURANGO Durango-La Plata County Airport 1300 County Road 309 Durango, CO 81301

EAGLE Eagle County Regional Airport Box 850 Eagle, CO 81631

FT.COLLINS-LOVELAND Ft. Collins-Loveland Airport 4824 E. 57th Street Loveland, CO 80538 GRAND JUNCTION Walker Field 2828 Walker Field Road Grand Junction, CO 81501

GUNNISON Gunnison County Airport 711 Rio Grande Gunnison, CO 81230

HAYDEN Yampa Valley Regional Airport Hayden, CO 81639

LAMAR Lamar Municipal Airport Lamar, CO 81052

MONTROSE Montrose County Airport Montrose, CO 81401

PUEBLO Pueblo Memorial Airport 31211 Bryan Circle Pueblo, CO 81001

STEAMBOAT SPRINGS Steamboat Springs Municipal Airport P.O. Box 775088 Steamboat Springs, CO 81477

TELLURIDE Telluride Regional Airport P.O. Box 1807 Telluride, CO 81435

THE COLORADO HIGHWAY SYSTEM

The Colorado Department of Transportation maintains the 9,100+ mile state highway system. These highways contain 22,522 lane miles. The state has 953 miles of Interstate Highways. Each year the department measures the condition of this system according to stringent internal standards. This information is fed into the Maintenance Management System, which keeps an inventory of maintainable roadway, roadside and structure components of the highway system by location. Managers at the Department of Highways use the system to analyze, evaluate, and improve the maintenance program, including snow and ice removal, traffic services, landscaping, and rest area maintenance.

The Level of Funding the State Currently Uses and Plans for Highway Improvements

In the 1994-95 budget year, the Colorado Department of Highways budgeted approximately \$522.9 million on highway construction and maintenance. This amount includes:

- \$252.7 million Maintenance and Operations
- \$290.4 million Construction
- \$60.8 million Other

The State of Colorado Highway User's Tax Fund is estimated at \$560.9 million, of which \$311.9 million will go to CDOT. Federal receipts this fiscal year will be \$196.7 million, with those funds included in the construction budget.

The table below presents expenditures per mile highway for Colorado and its neighboring states. Controlled highways include state, federal and interstate highways. State funds include state-budgeted funds for highway maintenance and construction.

The Governor and the Legislature have made a commitment to maintaining and improving the highway system in the state. Colorado recognizes the importance of highway infrastructure to the economic vitality of the state.

| State | 1993 Highway <u>Expenditures(1)</u> | Highway <u>Miles</u> | Dollars Per <u>HighwayMile</u> |
|-----------------|--|-------------------------|-----------------------------------|
| raii lines are: | · · · | | |
| Arizona | 1,194,325 | 6,142 | 194,450 |
| Colorado | 568,826 | 9,137 | 62,260 |
| Utah | 330,382 | 5,777 | 57,190 |
| Kansas | 825,411 | 10.669 | 77,370 |
| Oklahoma | 512,888 | 12,527 | 40,940 |
| Idaho | 224,731 | 4,972 | 45,200 |
| Wyoming | 232,985 | 6,688 | 34,840 |
| Texas | 3,374,192 | 76,759 | 43,960 |
| New Mexico | 451,719 | 11,523 | 39,200 |
| Nebraska | 361,590 | 9,938 | 36,380 |
| South Dakota | 255,693 | 7,836 | 32,600 |
| Montana | 415,787 | 7,819 | 53,180 |

STATE EXPENDITURES ON STATE-CONTROLLED HIGHWAYS IN SELECTED STATES

(1) Figures have been rounded and are in thousands of dollars.

Source: "Highway Statistics," Federal Highway Administration, 1993

AVAILABILITY OF MASS TRANSIT

Mass transit is provided in all of Colorado's metropolitan areas, and in some rural areas of the state. Currently, all mass transit is provided by buses. The Colorado Department of Transportation estimates over 1,500 buses are in operation through the state.

The Regional Transportation District (RTD) is the largest transit provider, serving 35 cities and towns, covering 2,298 square miles in the Denver Metro area. In addition, Colorado Springs, Fort Collins, Grand Junction, Pueblo and Greeley all have transit services that receive federal funding.

RTD offers bus service throughout the Denver metro region, including special services for the handicapped and elderly, special event transportation (e.g., for major sporting events). Peak hour commuters are served by express and regional busses, park-n-ride facilities and the new light rail Metro Area Connection (MAC).

In 1982, RTD in partnership with the private sector, built the 16th Street Mall, turning downtown Denver into an attractive transit and pedestrian location. A fleet of 27 shuttle buses run the length of the mile-long mall, with a peak-hour schedule of one free shuttle every 70 seconds. At both ends of the mall, modern, indoor transit stations allow passengers to connect with regular RTD routes in comfort.

RTD has completed several projects to address Metro Denver's long-range mass transit needs. These include:

- Completion of a bus/high occupancy vehicle lane to facilitate movement on the region's interstates and major arterials.
- Completion of first phase of the Metro Area Connection (MAC) light rail project. This 5.3 mile first phase connects a park-n-ride just southwest of downtown Denver, the Auraria Campus, Downtown Denver and the Colorado Convention Center, Five Points, and then continue on to a point at 30th and Downing, northeast of downtown.
- The next phase will be an 8.7 mile extension of the light rail to the southwest suburbs, ending at a park-n-ride at Santa Fe Drive and Mineral Avenue near the Arapahoe/Douglas county line in the south metro area. This \$127.5 million project will be completed by late 1999.
- Express bus service is available to the new Denver International Airport. Various options, including an "airport train" from Denver's Union Station, are being considered to provide alternative means of transporation to Denver International Airport.

An extensive private ground transportation network connects Denver International Airport with the entire state. A number of van companies service Boulder, Longmont, Loveland, Fort Collins and Colorado Springs. Two additional companies serve the Denver Tech Center exclusively. Scheduled van and bus service to ski areas from Denver run as frequently as every half hour during peak times.

The State of Colorado does not provide direct funds to the various transit operators. However, several state programs, such as services for the elderly, target mass transit use. The primary sources of funding for each transit system are the farebox, local sales tax, local property tax and federal grants.

AVAILABILITY OF RAIL AND MOTOR CARRIER SHIPPING IN THE STATE

Colorado has an extensive rail system serving the entire state. The four Class One rail lines are:

- Santa Fe Railway
- Burlington Northern Railroad
- Southern Pacific Railway
- Union Pacific Railroad

Almost 3,300 miles of Class One tracks are maintained throughout the state. Intermodal train/truck transfer facilities are located in the Denver metro area to efficiently move goods to their ultimate destinations without reloading from one form of transportation to another.

Burlington Northern recently opened a "team track" facility in Commerce City, CO (Denver metro). The four-acre site is fully graded to accommodate heavy loads. It provides shippers or receivers a place to load or unload cars without having to invest in their own private industrial siding.

The Transportation Test Center near Pueblo, Colorado, is a world class intermodal research and test center. The 52 square-mile facility includes 48 miles of test tracks, laboratories and support services.

Colorado is well served by many motor carriers. Most of the nation's major carriers have facilities in the state. They provide service to all major metropolitan areas of the state. Colorado's central location and interstate highway system have made the Front Range a growing distribution point for many wholesalers and retailers.

JOB TRAINING PROGRAMS IN COLORADO

Colorado is proud of its highly trained and hard-working labor force. There are excellent training programs in place to provide the skills demanded by employers. These programs, Colorado FIRST and the Governor's Job Training Office, are designed to have the flexibility to offer any type of training required by either existing employers or new firms coming to the state.

Colorado FIRST Customized Training Program

The purpose of the Colorado FIRST Program is to encourage quality economic development by providing training assistance as an incentive for the location of new or expanding firms in Colorado. Since the start of the program in 1984, over 22,000 local workers have been trained for newly created jobs in 325 firms.

Recent Colorado FIRST recipients run the gamut of economic sectors, from telecommunications to manufacturing to service industries. Particularly notable successes include Evolving Systems, Inc., a software design firm located in Denver, employing 200; Pacific Telecom, Inc., a telecommunications company in La Junta with 80 employees, which recently acquired 44 local telephone exchanges in Colorado; Bechtel, a mining company, Kan-Build, Inc., a modular housing manufacturer in Loveland, and Maryland Insurance Group, which recently moved a division with 300 employees to Colorado Springs.

The program will receive \$3.1 million in funding for the 1995-96 program year.

The Colorado FIRST job training program is intended for:

- Permanent, non-seasonal, primary jobs created by non-retail companies newly locating or undertaking a significant expansion in Colorado;
- Job-specific and short-term training, lasting until the start-up or expansion training needs of the participating company are satisfied. Training programs are not designed to assist companies with normal, on-going training requirements;

- Jobs which pay well above minimum wage and provide a health plan for their employees, to generate an adequate return on the tax dollars invested;
- Companies which coordinate their training through local community college or vocational/technical institutions. The same institutions can also administer the paperwork on behalf of the business;
- Companies willing to contribute technical expertise, machinery, training space, money and other appropriate resources to improve program effectiveness;
- Company sponsorships, in some cases requiring a percentage of the training costs of in-kind contributions to be provided by the company. Colorado FIRST funds cannot be used to pay wages or stipends to trainees during a training session;
- Companies that make conservative projections of new job and wage creation; funds may be recovered by the state if stated goals are not met.

Governor's Job Training Office

The Governor's Job Training Office (GJTO) administers the Colorado allocation of Federal Job Training Partnership Act (JTPA) funds for training and development of economically-disadvantaged youth and adults and the state's dislocated workers.

The majority of the nearly \$16.5 million in JTPA funds available for Colorado's 1994-95 program year are forwarded directly to the state's 9 Service Delivery Areas (SDAs) to facilitate responsive, locally-directed youth and adult training programs. A Private Industry Council oversees program development in each SDA that is tailored to local needs.

Of the above-referenced amount, \$455,465 was used for employment and training programs for economically disadvantaged individuals aged 55 and older.

Additional JTPA funds totaling \$8.0 million were directed to the SDAs for the 1994 Summer Youth and Training Program. This program provides basic and remedial education, pre-employment skills, on-the-job training and work experience to eligible youth 14 to 21 years of age.

A third JTPA program, totalling \$7.2 million, provides funds to the SDAs for "dislocated workers" training and job search assistance. Rapid Response to large scale layoffs is coordinated through GJTO.

The coordinated and professional approach of the Job Training Partnership System with the Colorado Training Network provides Colorado businesses with excellent access to publicly-funded worker training programs for JTPA eligible persons.

The Governor's Job Training Office, working in conjunction with the Colorado Department of Labor and Employment, Colorado Community College and Occupational Education System, and the local Service Delivery Areas, can assist new or expanding businesses by providing customized training programs, on-the-job training, federal tax credits, and a labor brokerage service to assure that employers have an available and trained workforce.

COLORADO'S NATURAL RESOURCES

One of Colorado's greatest assets is its natural resources. Mountains, rivers, forests, wildlife, and spectacular geography provide a beautiful backdrop for residents. Colorado has:

- 54 mountains over 14,000 feet in elevation;
- More than 1,000 peaks two miles high;
- Total land area of 103,730 square miles.

CLIMATE

Colorado's climate is one of its best features. With nearly 300 days of sunshine (more accurately, 70 percent of possible sunshine), and low humidity, averaging 33 percent, the state's moderate climate contributes to quality of life and its productivity. Precipitation averages 16.5 inches and ranges from a low of as little as eight inches in some arid lower elevations, to over 23 inches in the mountains.

LAND

The land is a major natural resource. Over one-third of Colorado is publicly owned and managed by federal, state and local agencies. These lands include 14.4 million acres of national forest land, of which 2.6 million acres are magnificent wilderness areas. State parks total over 160,000 acres; and another several hundred thousand acres are in local parks and open space.

AGRICULTURE

Colorado's crop and grazing lands are major natural resources that support the state's agricultural industry. Colorado has 34 million acres of agricultural land, 51% of the state's total land base of 66.3 million acres. Of this, almost 11 million acres is in cropland, and 3.2 million acres are irrigated. Colorado ranks 17th nationally in cash receipts from agriculture. There are 25,500 farms and ranches in the state,

averaging 1,286 acres each. Major agricultural outputs include cattle, wheat, hay, corn and fruit and vegetable crops.

WATER

Water is another major resource. While located in the semi-arid West, the mountains of Colorado form the headwaters for four major American rivers: the Colorado, the Rio Grande, the Arkansas, and the Platte. Under Colorado law, water is owned by the people. An intricate system of water rights has developed since the 1880s to ensure that the consumptive, agricultural and industrial needs of the public are met, while at the same time recognizing that the lakes, rivers and streams are an important resource in their own right and must be protected for the enjoyment of all. In addition to serving the state's needs, Colorado's rivers provide over ten million acre feet of water to other western states every year.

MINERALS

Colorado is a state rich in mineral resources. Its major mineral resources are coal, gold, oil, gas and CO2. Production for 1993 (the latest yearly period for which data are generally available) Colorado produced:

- 26 million tons of coal (1994) production;
- 31,357,448 barrels of oil;
- 299,525,820 mcf of gas;
- 269,427,188 mcf of CO2;
- \$440 million in minerals; including gold, silver, zinc, molybdenum, and gypsum.

WILDLIFE

Wildlife is another valuable natural resource. Hunting and fishing contributes over \$1 billion to the state's economy every year. Fishing is a major source of recreation to resident and nonresident alike. There are over 11,000 miles of unposted trout streams and 2,300 trout lakes in Colorado, and over two million warm-water fish are

caught annually. Big game hunting is an important activity. Colorado is considered the best state for elk hunting, and has one of the highest nonresident big game success ratios in the nation. But hunting and fishing form only a part of the wildlife picture; one-half million acres of state wildlife areas also provide unique opportunities for wildlife study and observation.

Recreational Use of Resources

Such diverse natural resources allow Coloradans to take advantage of avariety of recreation opportunities. Mountains draw people to hike and climb, to ski, to hunt, and to sightsee. Plains and deserts attract the hunter, the 4-wheeler, snowmobiler, and the bird watcher. Rivers beckon to fishermen, rafters, kayakers. Everywhere you go there are bicyclists, joggers and walkers on trails and roads, picnickers all around with balloonists and hang-gliders overhead. Recreation and tourism brings in over \$7 billion per year to the state's economy. over \$17 million per year -- making tourism one of the state's largest industries employing over 115,000 people. Colorado's natural base for outdoor recreation is a magnet for in-state, national and international visitors.

Among varied recreational opportunities, Colorado offers:

- 11,000 miles of national, state and local trails;
- More than 35 ski areas, featuring excellent snow conditions, varied terrain and spectacular scenery;
- Some of the best white water rafting in the U.S. on the Arkansas, Green, Colorado, and other rivers, and;
- 500 square miles of water surface in rivers and lakes suitable for recreational use.

TOTTO

| NOTES |
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| • 11,000 miles of national, statutanddess@usilstsco.to anot notitut 0% • |
| More than 35 ski areas, featuring excellent showcocieditions/victions? |
| ■ 299,525,820 mict of gas; |
| Some of the best while whet mining in the U.S. on the Arkanses, Green, Colorado, and other rivers, and; 2000 to log 281,754,995 |
| . •. • |
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| windute is adormer variables natural resource. Fishing and talking contractive of recreation 51 hillion to the state's economy every year. Fishing is a plator source of recreation to resident and nonresident alike. There are over 11,000 fulles of imposted from streams and 2,300 from lakes in Colorado, and over two million warm-water fish as |
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