

Colorado Department of Revenue
Out of State (OOS) Retailers New to the State ¹
Summary of Sales Tax Accounts and Revenue
January 2019 to Date

Filing Period (Month)	Number of New Retailers as of Month Listed ²
Jan 2019	2,192
Feb 2019	2,715
Mar 2019	3,243
Apr 2019	3,836
May 2019	4,306
Jun 2019	4,852
Jul 2019	5,424
Aug 2019	5,805
Sep 2019	6,183
Oct 2019	6,562
Nov 2019	6,773
Dec 2019	6,960
Jan 2020	7,506
Feb 2020	7,792
Mar 2020	8,032
Apr 2020	8,290
May 2020	8,530
Jun 2020	8,786
Jul 2020	9,088
Aug 2020	9,398
Sep 2020	9,625
Oct 2020	9,955
Nov 2020	10,303
Dec 2020	10,557
Jan 2021	10,956
Feb 2021	11,245
Total	11,245

Filing Period (Month)	State Revenue by Filing Period ³	Total State Revenue as of Month Listed ⁴
Jan 2019	\$1,963,000	\$1,963,000
Feb 2019	\$1,951,000	\$3,914,000
Mar 2019	\$2,599,000	\$6,513,000
Apr 2019	\$2,698,000	\$9,211,000
May 2019	\$3,220,000	\$12,430,000
Jun 2019	\$3,635,000	\$16,065,000
Jul 2019	\$4,164,000	\$20,228,000
Aug 2019	\$4,123,000	\$24,351,000
Sep 2019	\$4,728,000	\$29,079,000
Oct 2019	\$4,522,000	\$33,601,000
Nov 2019	\$5,835,000	\$39,436,000
Dec 2019	\$8,117,000	\$47,554,000
Jan 2020	\$7,147,000	\$54,700,000
Feb 2020	\$7,352,000	\$62,052,000
Mar 2020	\$7,855,000	\$69,906,000
Apr 2020	\$7,931,000	\$77,837,000
May 2020	\$8,258,000	\$86,095,000
Jun 2020	\$9,317,000	\$95,412,000
Jul 2020	\$9,699,000	\$105,111,000
Aug 2020	\$9,524,000	\$114,635,000
Sep 2020	\$10,594,000	\$125,229,000
Oct 2020	\$10,300,000	\$135,529,000
Nov 2020	\$12,137,000	\$147,666,000
Dec 2020	\$13,716,000	\$161,381,000
Jan 2021	\$10,611,000	\$171,992,000
Feb 2021	\$11,013,000	\$183,005,000
Total		\$183,005,000

Sources: Colorado Retail Sales Tax Return (DR 0100); Colorado State Tax System

Note: All tax filing data is subject to change. This table represents a snapshot of the tax returns at the time the data was retrieved.

¹ Out of state (OOS) retailers are identified by CDOR using information provided by the retailer. "Retailers New to the State" identifies OOS retailers with sales tax accounts that were opened on or after July 1, 2018 and that were open during the months being reported here. Additionally, new accounts did not have a retailer's use account that was open at some point between January 1, 2017 and June 30, 2018.

² The number of new retailers is not cumulative, meaning you cannot sum the values for each month. The latest month gives the total number, which is also presented in the total row.

³ State Revenue by Filing Period summarizes the total new state sales tax revenue collected to date for the months being reported here, which includes penalties, interest, and accounting adjustments. Revenue by filing period is always subject to change due to late filings, amended returns, and/or other corrections. Revenue values are rounded to thousands of dollars.

⁴ May not sum to total due to rounding.