

REGION 14 OVERVIEW

Region 14 is comprised of Huerfano and Las Animas Counties. It accounts for 6.1% of Colorado's total land area.

The total population for the region is 23,186, or approximately 0.5% of the state's total population. Per capita income for both counties is substantially below the state average.

There are no MSAs in the region. The region's largest city is Trinidad in Las Animas County; Walsenburg is the largest city in Huerfano County. There are only general aviation airports in the region. Interstate 25 (north-south) runs through both counties in Region 14, and Highway 160 and Highway 350 run through Las Animas County.

Trinidad State Junior College is located in the region. There is also a state prison located in Las Animas County. Hospitals and health services provide a significant number of jobs. Although the manufacturers in the region are small in number, they provide significant export value.

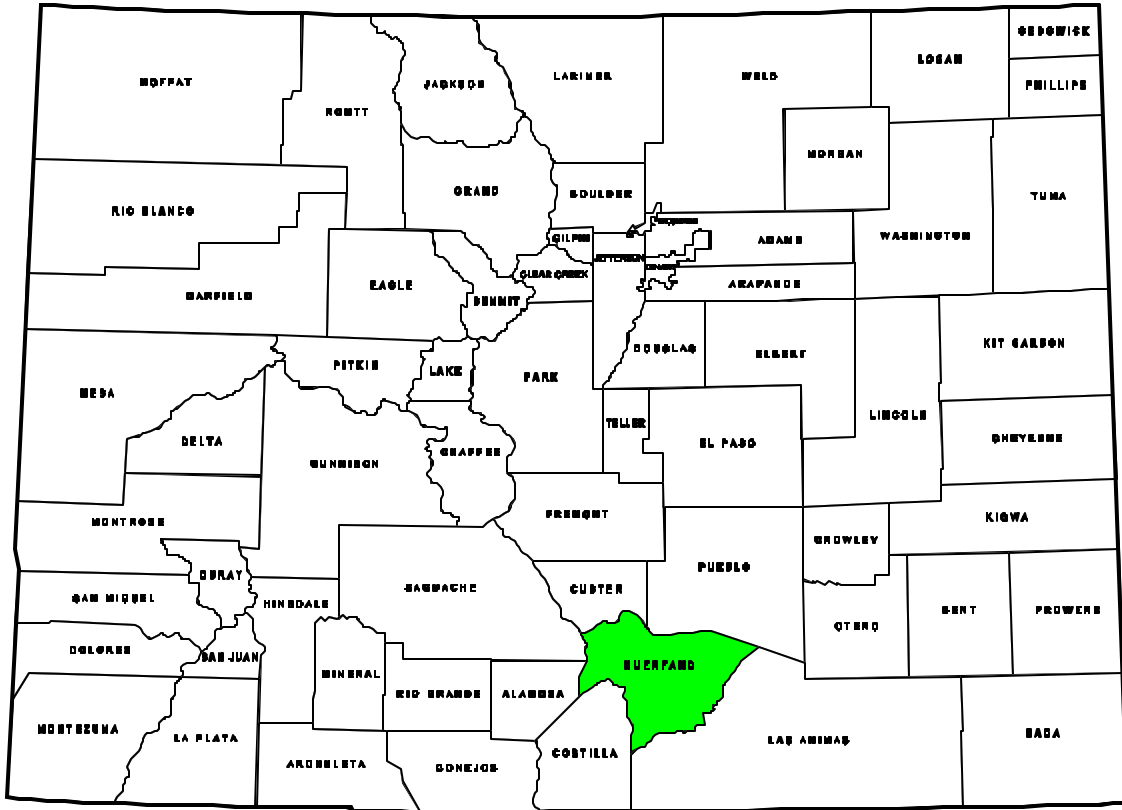
Both Huerfano and Las Animas are designated federal HubZones, providing preferences in selling to the government. This advantage is not expected to generate significant economic growth as there are few companies offering products and services purchased by Department of Defense and other federal agencies, or by federal prime contractors.

Like many of the rural economies in the state, Region 14 is based mostly on agriculture, natural resources, and tourism. According to the DOLA base industry study, nearly 16% of the jobs in Las Animas County are in agribusiness, and nearly 10% are in tourism. Similarly, in Huerfano County agribusiness and tourism jobs make up 14% and 10%, respectively. The region produces primarily hay and cattle. Tourism attractions in the area include the Sangre de Cristo Mountains, Trinidad State Park, and two scenic and historic byways. The Great Sand Dunes National Monument is also nearby.

Energy industries are also important in Region 14. Las Animas County is the state's fourth largest producer of natural gas, and one of nine counties in the state that produces coal. In 2002, Las Animas County ranked sixth in the state in number of active wells, and had the third highest number of applications for permit to drill. Huerfano County also produces natural gas, and is the state's second largest producer of CO₂.

Agriculture and mining will likely remain important sectors of the economy. Future growth could result from development of wind resources. Furthermore, the State MNT project, which makes broadband internet available to every county in Colorado, could aid growth in a variety of different industries.

HUERFANO COUNTY



HUERFANO COUNTY RESOURCES

Transportation

Commercial Service Airports: none

General Aviation Airports: Spanish Peaks Airfield, Cuchara Valley Airport

Reliever Airports: none

Interstate Highway Miles: 29.75

Military Bases, Federal Facilities, and Prisons

Military Base: none

Federal Facilities: none

State Prisons: none

Higher Education (Main Campus)

Four Year: none

Two Year: none

Private Acc.: none

Ski Areas, Casinos, and National Parks

Ski Areas: none

Casinos/Gaming: none

National Parks/Sites: none

Natural Resources

Oil Production (Barrels of Oil): 0

Gas Production (Million Cubic Feet): 46919

Coal Production (Short Tons): 0

CO2 Production (Million Cubic Feet): 32733018

Wind Level Rating (5=Outstanding, 4=Good): <4

Biomass Energy Potential: <2,500,001 mmbtu

HUERFANO COUNTY OVERVIEW			
	Huerfano County	Colorado	US
People			
Population, 2001 estimate	7,845	4,417,714	284.8 M
Population percent change, April 1, 2000-July 1, 2001	-0.2%	2.7%	1.2%
Population, percent change, 1990 to 2000	30.8%	30.6%	13.1%
Persons under 18 years old, percent, 2000	20.9%	25.6%	25.7%
Persons 65 years old and over, percent, 2000	17.0%	9.7%	12.4%
White persons, percent, 2000	81.0%	82.8%	75.1%
Persons of Hispanic or Latino origin, percent, 2000*	35.1%	17.1%	12.5%
Black or African American persons, percent, 2000	2.7%	3.8%	12.3%
American Indian and Alaska Native persons, percent, 2000	2.7%	1.0%	0.9%
Asian persons, percent, 2000	0.4%	2.2%	3.6%
Persons reporting some other race, percent, 2000	9.4%	7.2%	5.5%
High school graduates, percent of persons age 25+, 2000	77.8%	86.9%	80.4%
Bachelor's degree or higher, pct of persons age 25+, 2000	16.1%	32.7%	24.4%
Mean travel time to work, workers age 16+ (minutes), 2000	24.7	24.3	25.5
Homeownership rate, 2000	70.7%	67.3%	66.2%
Median value of owner-occupied housing units, 2000	\$75,200	\$166,600	\$119,600
Median household money income, 1999	\$25,775	\$47,203	\$41,994
Per capita money income, 1999	\$15,242	\$24,049	\$21,587
Persons below poverty, percent, 1999	18.0%	9.3%	12.4%
Business			
Federal funds and grants, 2001 (\$1,000)	53,046	24,344,658	1.8 B
Geography			
Land area, 2000 (square miles)	1,591	103,718	3.5 M
Persons per square mile, 2000	4.9	41.5	79.6
Note: *Hispanics may be of any race, so also are included in applicable race categories.			

ESTABLISHMENTS BY SIZE CLASS		
Size Class	Number	Percent
1-4 Employees	132	69.1%
5-9 Employees	28	14.7%
10-19 Employees	19	9.9%
20-49 Employees	9	4.7%
50-99 Employees	1	0.5%
100-249 Employees	2	1.0%
250-499 Employees	0	0.0%
500-999 Employees	0	0.0%
1,000+ Employees	0	0.0%
Total	191	99.9%

HOUSEHOLDS BY INCOME LEVELS		
Income Bracket	Number	Percent
<\$10,000	483	15.7%
\$10,000 to \$19,999	695	22.6%
\$20,000 to \$29,999	586	19.1%
\$30,000 to \$39,999	370	12.0%
\$40,000 to \$49,999	288	9.4%
\$50,000 to \$59,999	220	7.2%
\$60,000 to \$74,999	188	6.1%
\$75,000 to \$99,999	112	3.6%
\$100,000 to \$124,999	53	1.7%
\$125,000 to \$149,999	31	1.0%
\$150,000 to \$199,000	17	0.6%
\$200,000+	31	1.0%
Total	3,074	100.0%

OCCUPATIONS BY TYPE		
Occupation type	Number	Percent
Management, Professional, and Related	928	32.2%
Service	504	17.5%
Sales and Office	610	21.2%
Farming, Fishing, and Forestry	67	2.3%
Construction, Extraction, and Maintenance	468	16.3%
Production, Trans., and Material Moving	301	10.5%

WORKERS BY CLASS		
Worker Class	Number	Percent
Private	1,724	59.9%
Government	617	21.4%
Self Employed Non-Inc.	482	16.7%
Unpaid Family	55	1.9%

Source: U.S. Census Bureau - County Quickfacts, 2001 County Business Patterns, and 2000 Census Summary File 3.

COUNTY ASSETS		
	Huerfano	Las Animas
Commercial Airport		
General Aviation Airport	x	x
Reliever Airport		
Interstate Highway	x	x
State Prison		x
Federal Facility		
Military Facility		
Two-year College/University		x
Four-year College/University		
Private College/University		
>25% of Population with Bachelor Degree		
>10,000 employees		
Companies w/ 500+ employees		
Manufacturing Shipments (1997)		
Ski Resorts		
Casinos/Gaming		
National Parks/Sites		
Oil, Gas, CO ₂ Production		
Coal Production		
Wind Energy		
Biomass Potential		

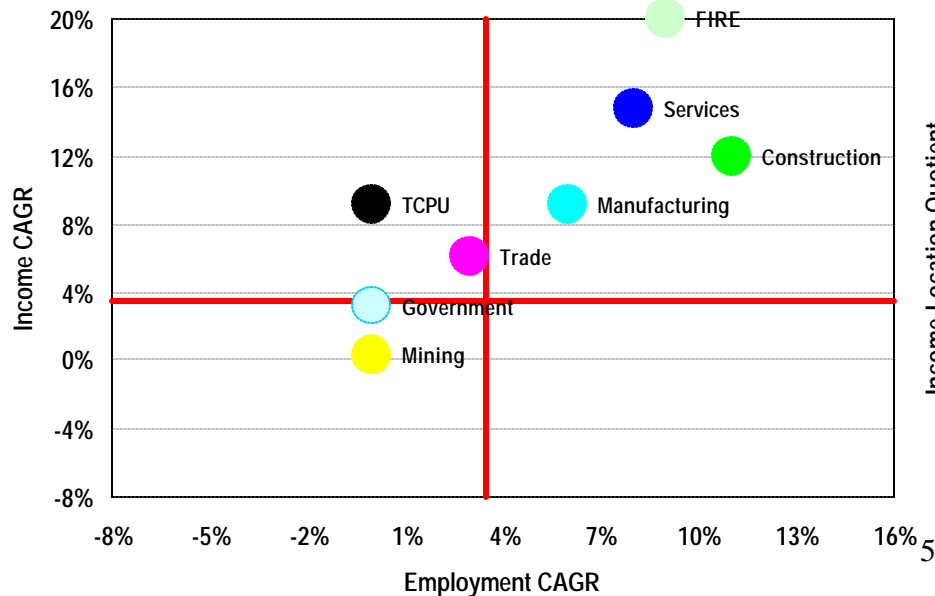
Huerfano County Highlights	
Population	<ul style="list-style-type: none"> Population in Huerfano is small; half of the population (about 4,000) resides in the county seat of Walsenburg. Population growth over the past decade (1990-2000) is commensurate with the state average, but over the past year (2000-2001) the population decreased by a marginal rate of 0.2%.
Income and Housing	<ul style="list-style-type: none"> Median household income in Huerfano County is about \$27,000 below the state average. At 18%, the poverty rate is double the state average. Huerfano County's housing costs are very low at less than half of the state average.
Occupation, Class of Work, Establishment Size	<ul style="list-style-type: none"> Most employment is either government-related, service-related, or in hospitals. Establishments are small. Only two establishments employ 100+ workers.
Transportation Infrastructure	<ul style="list-style-type: none"> There are two general aviation airports located in the county, Spanish Peaks Airfield and Cuchara Valley Airport. Interstate highway 25 runs through Huerfano County.
State, Federal, or Military Facilities	<ul style="list-style-type: none"> There are no state prisons, federal facilities, or military bases located in Huerfano County.
Education	<ul style="list-style-type: none"> There are no higher education facilities located in Huerfano County. The percentage of high school graduates is lower than the state and national averages. The percentage of those with bachelor's degrees or higher is about half the state average and well below the national average.
Attractions	<ul style="list-style-type: none"> There are no attractions in Huerfano other than the mountains that it is situated among—the Sangre de Cristo Mountains, the Wet Mountains, and the Spanish Peaks.
Natural Resources	<ul style="list-style-type: none"> Huerfano County contains small reserves of natural gas and more significant amounts of CO₂.

HISTORICAL ANALYSIS OF EMPLOYMENT AND INCOME HUERFANO COUNTY													
Employment and Income (2001)						CAGR 1991 to 2001				Location Quotient (2001)			
Employment			Income			Employment		Income		Employment		Income	
		Share			Share								
Services	1,213	36.6%	Services	\$26,179	38.8%	Con.	11.3%	FIRE	22.9%	Ag.	4.01	Gov.	1.42
Trade	574	17.3	Gov.	14,149	21.0	FIRE	9.0	Services	14.7	OGM	1.46	OGM	1.34
Gov.	476	14.4	Trade	9,883	14.7	Services	7.9	Con.	12.0	Services	1.15	Services	1.28
Ag.	393	11.9	TCPU	5,603	8.3	Mfg.	6.0	Mfg.	9.1	FIRE	1.02	Trade	1.02
FIRE	253	7.6	FIRE	4,758	7.1	Trade	3.2	TCPU	9.1	Gov.	1.01	TCPU	0.83
Con.	182	5.5	Con.	3,087	4.6	Ag.	2.2	Trade	6.1	Trade	0.80	FIRE	0.75
Mfg.	116	3.5	Mfg.	2,681	4.0	Gov.	0.1	Gov.	3.2	Con.	0.68	Con.	0.54
TCPU	77	2.3	OGM	1,545	2.3	OGM	0.1	OGM	0.3	Mfg.	0.47	Mfg.	0.42
OGM	30	0.9	Ag.	-460	-0.7	TCPU	0.1	Ag.		TCPU	0.40	Ag.	-0.49

Source: DOLA – Colorado Employment by Sector.

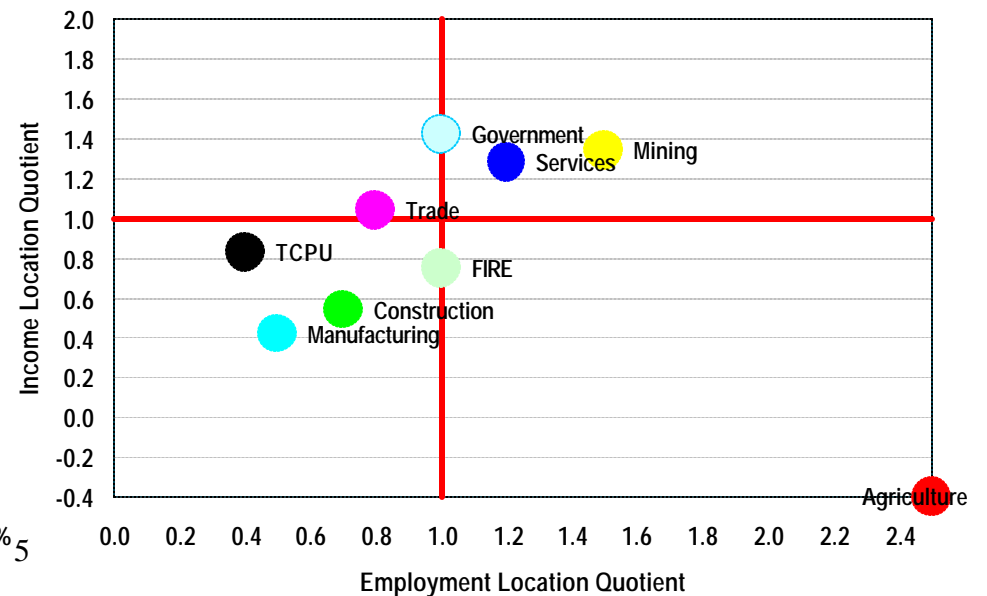
Huerfano County Industry Growth 1991-2001

The chart below illustrates growth of the nine major industry sectors from 1991-2001. Compound annual growth rates (CAGR) are used. From 1991-2001 total state employment grew at a CAGR of 3.6%, and the Denver/Boulder CPI grew at a CAGR of 3.5%. The chart is divided into quadrants based on these values. The upper right-hand quadrant includes industries in the county that had employment growth greater than the state average and income growth greater than the CPI.



Huerfano County Industry Concentration 2001

The chart below illustrates concentration of the nine major industry sectors in 2001. Location quotients (LQ) are used to measure the concentration of an industry in the county relative to the state. An LQ greater than 1 means the county has a high concentration in that industry. The chart is divided into quadrants. The upper right-hand quadrant includes industries with high employment concentration and income concentration.



HUERFANO COUNTY SECTOR BREAKDOWN				
Sector	Number of Workers	Total Production (M)	% of Production Exported	Value of Exports (M)
Top 10 Sectors by Employment				
State & Local Government - Non-Education	295	\$10.5	0%	\$0.0
Eating & Drinking	246	7.8	22	1.7
Hospitals	233	15.5	49	7.6
Insurance Agents and Brokers	174	6.2	97	6.0
Hay and Pasture	157	1.4	93	1.3
Miscellaneous Retail	139	5.5	18	1.0
State & Local Government - Education	136	4.2	0	0.0
Laundry, Cleaning and Shoe Repair	126	2.6	77	2.0
Range Fed Cattle	116	6.2	77	4.8
Credit Agencies	115	2.2	50	1.1
Top Sectors by Production				
Hospitals	233	15.5	49	7.6
New Residential Structures	90	13.3	0	0.0
Surgical Appliances and Supplies	67	10.8	76	8.2
State & Local Government - Non-Education	295	10.5	0	0.0
Engineering, Architectural Services	103	8.8	49	4.3
Eating & Drinking	246	7.8	22	1.7
Management and Consulting Services	108	7.6	59	4.5
Top Primary Sectors				
Surgical Appliances and Supplies	67	\$10.8	76%	\$8.2
Insurance Agents and Brokers	174	6.2	97	6.0
Range Fed Cattle	116	6.2	77	4.8
Management and Consulting Services	108	7.6	59	4.5
Other Medical and Health Services	92	3.9	54	2.1
Ranch Fed Cattle	35	2.1	90	1.9
Natural Gas & Crude Petroleum	6	1.8	83	1.5
Hay and Pasture	157	1.4	93	1.3
Musical Instruments	20	1.4	86	1.2
Mobile Homes	13	1.2	100	1.2

Source: Minnesota IMPLAN Group, Inc. (2000)

Industry Summary

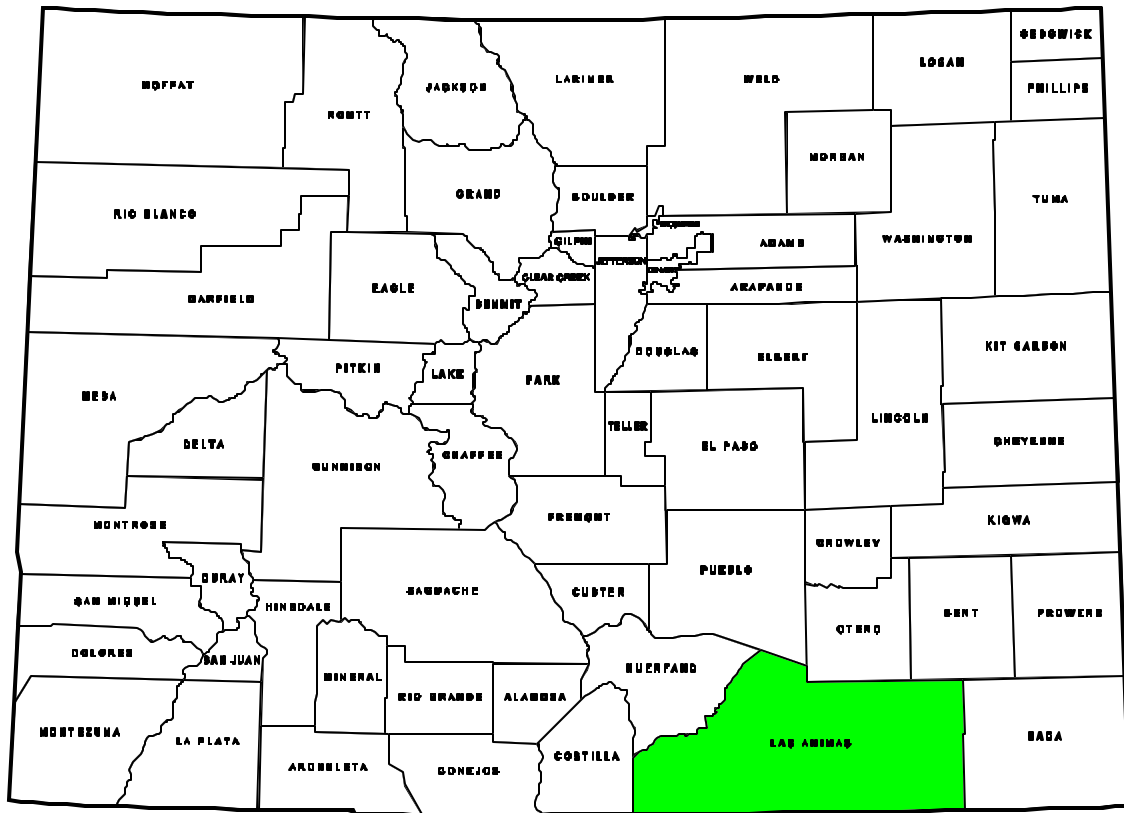
- Huerfano County is located in south central Colorado east of the Sangre de Cristo Mountains, south of the Wet Mountains, north of the Spanish Peaks, and stretching eastward to the rim of the Arkansas River Valley.
- Employment is largely service related in industries such as eating/drinking, hospitals, retail, laundry, cleaning, and shoe repair. State and local government (noneducation) also accounts for a top sector of employment.
- Production is dominated by hospitals, construction of new residential structures, and housing.

HUERFANO COUNTY - CURRENT, TARGET, AND EMERGING GROWTH INDUSTRIES*

	Current	Target	Growth	Comments
Agriculture				
Animals	x	x		Huerfano County produces hay and cattle, with a total market value from sale of agricultural products in 1997 of \$9,681,000. According to the DOLA base industry study, 14.1% of the county's basic jobs are related to agribusiness.
Crops				
Dairy				
Manufacturing				
General	x			There is a small manufacturing sector, with medical instruments and mobile homes forming a significant part of exports.
Computer Hardware/Storage				
Photonics				
Energy and Environmental				
Minerals, Gas/Petroleum	x			Technology industries do not have a presence in the county, and it is unlikely that they will have a presence in the immediate future.
Renewable Energy				
Environmental Industries				
Transportation				
Air				Cluster industries such as biotechnology, software, aerospace, defense, and nanotechnology have a minimal presence here, and it is unlikely that their presence will increase significantly in the near term.
Trucking				
Rail				
General				Extension of broadband services from the MNT hub in the county could provide modest growth opportunities for a variety of businesses.
Aerospace/Space				
Defense/Homeland Security				
Telecommunications				
Biotechnology				
Nanotechnology				
Services				
Call Centers				The nearby Sangre de Cristo Mountains and Great Sand Dunes National Monument offer recreational opportunities. According to the DOLA base industry study, 9.9% of the county's basic jobs are related to tourism.
Financial				
Healthcare	x	x		
Research and Development				
Software				
Tourism	x	x		There were two film productions done in the county during 2002. Strong promotion by the local film commission could retain this industry in the economy.
Film	x	x		

*Note: Definition of current target and emerging growth industry included in introduction to this section.

LAS ANIMAS COUNTY



LAS ANIMAS COUNTY RESOURCES

Transportation

Commercial Service Airports: none

General Aviation Airports: Perry Stokes Airport, Las Animas City and County Airport

Reliever Airports: none

Interstate Highway Miles: 39.1

Military Bases, Federal Facilities, and Prisons

Military Base: none

Federal Facilities: none

State Prisons: Trinidad Correctional Facility

Higher Education (Main Campus)

Four Year: none

Two Year: Trinidad State Junior College

Private Acc.: none

Ski Areas, Casinos, and National Parks

Ski Areas: none

Casinos/Gaming: none

National Parks/Sites: none

Natural Resources

Oil Production (Barrels of Oil): 0

Gas Production (Million Cubic Feet): 43945330

Coal Production (Short Tons): 154824

CO2 Production (Million Cubic Feet): 0

Wind Level Rating (5=Outstanding, 4=Good): 5

Biomass Energy Potential: <2,500,001 mmbtu

LAS ANIMAS COUNTY OVERVIEW			
	Las Animas County	Colorado	US
People			
Population, 2001 estimate	15,341	4,417,714	284.8 M
Population percent change, April 1, 2000-July 1, 2001	0.9%	2.7%	1.2%
Population, percent change, 1990 to 2000	10.5%	30.6%	13.1%
Persons under 18 years old, percent, 2000	24.2%	25.6%	25.7%
Persons 65 years old and over, percent, 2000	18.0%	9.7%	12.4%
White persons, percent, 2000	82.6%	82.8%	75.1%
Persons of Hispanic or Latino origin, percent, 2000*	41.5%	17.1%	12.5%
Black or African American persons, percent, 2000	0.4%	3.8%	12.3%
American Indian and Alaska Native persons, percent, 2000	2.5%	1.0%	0.9%
Asian persons, percent, 2000	0.4%	2.2%	3.6%
Persons reporting some other race, percent, 2000	10.0%	7.2%	5.5%
High school graduates, percent of persons age 25+, 2000	76.9%	86.9%	80.4%
Bachelor's degree or higher, pct of persons age 25+, 2000	16.2%	32.7%	24.4%
Mean travel time to work, workers age 16+ (minutes), 2000	20.6	24.3	25.5
Homeownership rate, 2000	70.6%	67.3%	66.2%
Median value of owner-occupied housing units, 2000	\$84,500	\$166,600	\$119,600
Median household money income, 1999	\$28,273	\$47,203	\$41,994
Per capita money income, 1999	\$16,829	\$24,049	\$21,587
Persons below poverty, percent, 1999	17.3%	9.3%	12.4%
Business			
Federal funds and grants, 2001 (\$1,000)	103,260	24,344,658	1.8 B
Geography			
Land area, 2000 (square miles)	4,773	103,718	3.5 M
Persons per square mile, 2000	3.2	41.5	79.6

Note: *Hispanics may be of any race, so also are included in applicable race categories.

ESTABLISHMENTS BY SIZE CLASS		
Size Class	Number	Percent
1-4 Employees	206	54.2%
5-9 Employees	88	23.2%
10-19 Employees	55	14.5%
20-49 Employees	22	5.8%
50-99 Employees	6	1.6%
100-249 Employees	2	0.5%
250-499 Employees	1	0.3%
500-999 Employees	0	0.0%
1,000+ Employees	0	0.0%
Total	380	100.1%

HOUSEHOLDS BY INCOME LEVELS		
Income Bracket	Number	Percent
<\$10,000	1,050	17.1%
\$10,000 to \$19,999	1,201	19.5%
\$20,000 to \$29,999	1,002	16.3%
\$30,000 to \$39,999	863	14.0%
\$40,000 to \$49,999	616	10.0%
\$50,000 to \$59,999	400	6.5%
\$60,000 to \$74,999	496	8.1%
\$75,000 to \$99,999	258	4.2%
\$100,000 to \$124,999	110	1.8%
\$125,000 to \$149,999	57	0.9%
\$150,000 to \$199,000	42	0.7%
\$200,000+	60	1.0%
Total	6,155	100.1%

OCCUPATIONS BY TYPE		
Occupation type	Number	Percent
Management, Professional, and Related	1,904	30.8%
Service	1,336	21.6%
Sales and Office	1,259	20.4%
Farming, Fishing, and Forestry	97	1.6%
Construction, Extraction, and Maintenance	900	14.6%
Production, Trans., and Material Moving	688	11.1%

WORKERS BY CLASS		
Worker Class	Number	Percent
Private	4,026	65.1%
Government	1,437	23.2%
Self Employed Non-Inc.	673	10.9%
Unpaid Family	48	0.8%

Source: U.S. Census Bureau - County Quickfacts, 2001 County Business Patterns, and 2000 Census Summary File 3.

COUNTY ASSETS		
	Las Animas	Huerfano
Commercial Airport		
General Aviation Airport	x	x
Reliever Airport		
Interstate Highway	x	x
State Prison	x	
Federal Facility		
Military Facility		
Two-year College/University	x	
Four-year College/University		
Private College/University		
>25% of Population with Bachelor Degree		
>10,000 employees		
Companies w/ 500+ employees		
Manufacturing Shipments (1997)		
Ski Resorts		
Casinos/Gaming		
National Parks/Sites		
Oil, Gas, CO ₂ Production		
Coal Production		
Wind Energy		
Biomass Potential		

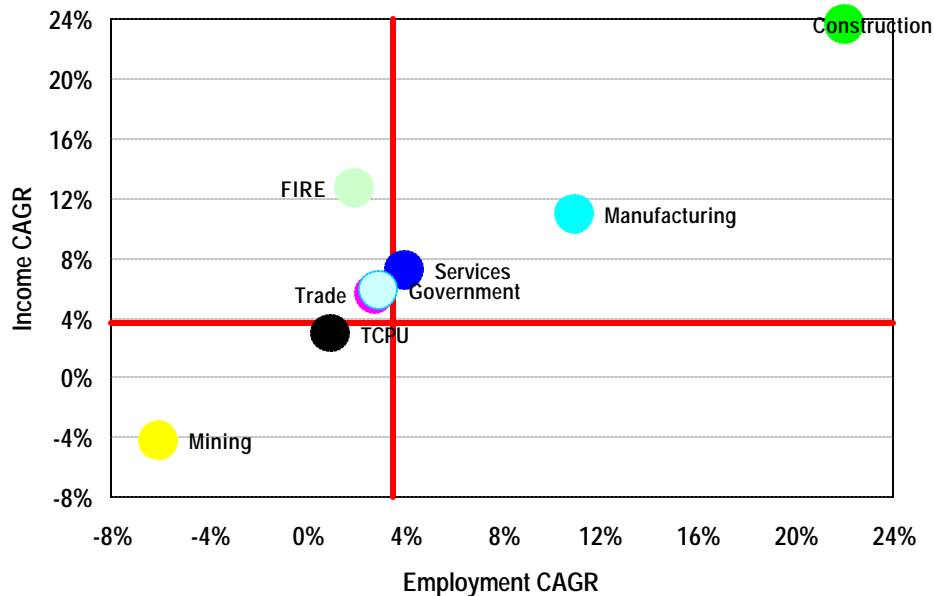
Las Animas County Highlights
<p>Population</p> <ul style="list-style-type: none"> Las Animas County is a rural and scarcely populated area with about 15,000 residents, most of whom live in Trinidad. The population has not grown as in other regions of the state, although the population of Prowers has increased 10.5% since 1990. The large Latino population (41.5%) contributes to a deep traditional heritage of the southwest. <p>Income and Housing</p> <ul style="list-style-type: none"> Like neighboring Huerfano County, incomes are somewhat low. Per capita income is about \$16,800 per year, compared with \$24,000 for Colorado. Housing prices are low but higher than other counties in south Colorado. Median sales prices for housing are \$84,500. <p>Occupation, Class of Work, Establishment Size</p> <ul style="list-style-type: none"> Most employment is government-related, ranching and farming, or service-related. Establishments are small and class of work is typically trade level. Most of the qualified work is in the health-care industry. Only three establishments employ 100+ workers. <p>Transportation Infrastructure</p> <ul style="list-style-type: none"> Interstate 25 intersects the county and Trinidad on the way to Albuquerque. There are two small airports. <p>State, Federal, or Military Facilities</p> <ul style="list-style-type: none"> There is a large correctional facility: Trinidad Correctional Facility. <p>Education</p> <ul style="list-style-type: none"> Trinidad Community College serves about 1,000 students per year. <p>Attractions</p> <ul style="list-style-type: none"> There are no national attractions, but the county is endowed with mountain ranges and dramatic scenery, as well as a warm climate. <p>Natural Resources</p> <ul style="list-style-type: none"> Large natural gas and coal deposits are present.

HISTORICAL ANALYSIS OF EMPLOYMENT AND INCOME LAS ANIMAS COUNTY													
Employment and Income (2001)					CAGR 1991 to 2001				Location Quotient (2001)				
Employment			Income		Employment		Income		Employment	Income			
		Share		Share									
Gov.	1,903	24.3%	Gov.	\$53,709	30.7%	Con.	22.1%	Con.	23.6%	Ag.	3.05	OGM	2.42
Services	1,862	23.7	Services	36,523	20.9	Mfg.	11.1	FIRE	12.7	OGM	2.51	Gov.	2.07
Trade	1,547	19.7	Trade	24,315	13.9	Services	3.9	Mfg.	10.9	Gov.	1.71	TCPU	1.38
Ag.	707	9.0	TCPU	24,015	13.7	Gov.	2.9	Services	6.9	TCPU	1.00	Con.	1.16
Con.	624	8.0	Con.	17,328	9.9	Trade	2.9	Gov.	6.0	Con.	0.99	Trade	0.97
TCPU	457	5.8	FIRE	9,493	5.4	FIRE	2.1	Trade	6.0	Trade	0.92	Services	0.69
FIRE	444	5.7	OGM	7,219	4.1	Ag.	1.1	TCPU	3.0	FIRE	0.76	FIRE	0.58
Mfg.	177	2.3	Mfg.	3,032	1.7	TCPU	1.1	OGM	-4.2	Services	0.74	Mfg.	0.18
OGM	123	1.6	Ag.	-712	-0.4	OGM	-5.6	Ag.		Mfg.	0.30	Ag.	-0.29

Source: DOLA – Colorado Employment by Sector.

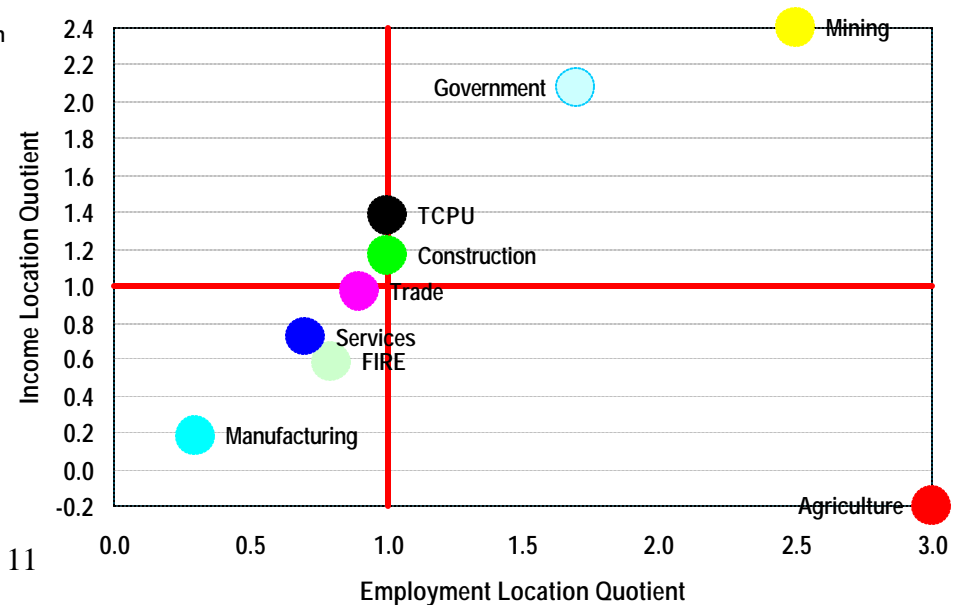
Las Animas County Industry Growth 1991-2001

The chart below illustrates growth of the nine major industry sectors from 1991-2001. Compound annual growth rates (CAGR) are used. From 1991-2001 total state employment grew at a CAGR of 3.6%, and the Denver/Boulder CPI grew at a CAGR of 3.5%. The chart is divided into quadrants based on these values. The upper right-hand quadrant includes industries in the county that had employment growth greater than the state average and income growth greater than the CPI.



Las Animas County Industry Concentration 2001

The chart below illustrates concentration of the nine major industry sectors in 2001. Location quotients (LQ) are used to measure the concentration of an industry in the county relative to the state. An LQ greater than 1 means the county has a high concentration in that industry. The chart is divided into quadrants. The upper right-hand quadrant includes industries with high employment concentration and income concentration.



LAS ANIMAS COUNTY SECTOR BREAKDOWN				
Sector	Number of Workers	Total Production (M)	% of Production Exported	Value of Exports (M)
Top 10 Sectors by Employment				
State & Local Government - Education	902	\$27.5	0%	\$0.0
State & Local Government - Non-Education	644	19.2	0	0.0
Eating & Drinking	513	15.8	22	3.5
General Merchandise Stores	382	12.2	62	7.6
Hay and Pasture	378	2.6	92	2.4
Hospitals	232	20.3	21	4.3
Hotels and Lodging Places	227	9.0	61	5.5
Railroads and Related Services	215	16.5	79	13.0
Real Estate	203	40.9	44	18.0
New Residential Structures	183	27.6	0	0.0
Top Sectors by Production				
Real Estate	203	40.9	44	18.0
New Residential Structures	183	27.6	0	0.0
State & Local Government - Education	902	27.5	0	0.0
Banking	158	25.1	43	10.8
Hospitals	232	20.3	21	4.3
State & Local Government - Non-Education	644	19.2	0	0.0
Natural Gas & Crude Petroleum	67	17.0	81	13.8
Top Primary Sectors				
Natural Gas & Crude Petroleum	67	\$17.0	81%	\$13.8
Railroads and Related Services	215	16.5	79	13.0
Cattle Feedlots	74	13.1	95	12.4
Air Transportation	68	11.2	82	9.2
Prepared Feeds, N.E.C	21	7.2	100	7.2
Feed Grains, except Hay & Pasture	2	4.9	94	4.6
Other State and Local Govt Enterprises	77	6.2	65	4.0
Range Fed Cattle	75	3.4	76	2.6
Hay and Pasture	378	2.6	92	2.4
Dairy Farm Products	16	2.2	100	2.2

Source: Minnesota IMPLAN Group, Inc. (2000)

Industry Summary

- In 2001, the services sector was the largest employer in the county, while the government sector provided the most income.
- Agriculture; construction; oil, gas, and mining; and government all have relatively high employment and income concentrations in the county.
- From 1991 to 2001 construction was the fastest growing industry; services, manufacturing, and trade also had real income growth, and employment growth higher than the state average.
- State and local government, excluding education is the SIC subsector with the most employees. Real estate has the highest production.

LAS ANIMAS COUNTY - CURRENT, TARGET, AND EMERGING GROWTH INDUSTRIES*

	Current	Target	Growth	Comments
Agriculture				Las Animas County produces hay and cattle. Market value of crops sold in 1997 was \$2,058,000. Market value of livestock and products sold was \$18,278,000. The area has developed a farmer's market providing specialty crop growers with higher revenues by selling vegetables, melons, berries, and buffalo meat direct to consumers. According to the DOLA base industry study, 15.9% of the county's basic jobs are related to agribusiness.
Animals	x	x		
Crops	x	x		
Dairy				
Manufacturing				A small manufacturing base exists.
General	x			
Computer Hardware/Storage				
Photonics				
Energy and Environmental				Technology industries do not have a presence in the county, and it is unlikely that they will have a presence in the immediate future.
Minerals, Gas/Petroleum	x	x		
Renewable Energy			x	
Environmental Industries				Cluster industries such as biotechnology, software, aerospace, defense, and nanotechnology have a minimal presence here and it is unlikely that their presence will increase significantly in the near term.
Transportation				Extension of broadband services from the MNT hub in the county could provide modest growth opportunities for a variety of businesses.
Air				
Trucking	x			
Rail	x			
General				
Aerospace/Space				The area currently produces natural gas and some coal. There is future opportunity for growth from development of renewable energy resources from wind. Wind rating is "5" or "high."
Defense/Homeland Security				
Telecommunications				Existing trucking and rail capabilities could support expanded warehousing and distribution.
Biotechnology				
Nanotechnology				
Services				With the Sangre de Cristo Mountains to the west, Trinidad Lake State Park, two scenic and historic byways, and a colorful history, the county offers diverse cultural and recreational activities. According to the DOLA base industry study, 9.8% of the county's basic jobs are related to tourism.
Call Centers				
Financial				
Healthcare	x	x		
Research and Development				
Software				There has been recent filming in the county. Strong promotion by the local film commission could retain this in the economy.
Tourism	x	x		
Film	x	x		

*Note: Definition of current target and emerging growth industry included in introduction to this section.