## REGION 13 OVERVIEW

Planning Region 13 is comprised of Chaffee, Custer, Fremont, and Lake Counties. In total, the region accounts for $3.5 \%$ of Colorado's total land area.

The total population for the region is 75,101 , or approximately $1.7 \%$ of the state's total population. Almost $63 \%$ of the region's population resides in Fremont County. Per capita income for all four counties in the region is below the state average.

There are no MSAs in the region. Canon City, located in Fremont County is the largest city in the region. Salida is the largest city in Chaffee County, while the town of Silvercliffe is the largest in Custer County. Leadville is the largest city in Lake County. Canon City is home to a number of state and federal prisons. These facilities provide a large portion of the jobs in the region. U.S. highway 50 runs east-west through Fremont County, and U.S. highway 24 is the major north-south artery in Chaffee and Lake Counties.

The regional econo my is largely tourism based. There are numerous outdoor recreational activities available in the area. Mount Elbert, the state's highest peak, and a plethora of other 14,000-foot mountains can be found in Region 13. The region's two ski areas also attract a number of visitors and provide significant employment. The Royal Gorge is also a popular destination in Fremont County. Overall, tourism is the region's largest employer. Agriculture plays a minor role in the four counties. Oil production takes place in Fremont County, and mining is done in Lake County. Manufacturing is important in Fremont County, with cement manufacturing facilities providing significant employment. Health-care industries, primarily local hospitals, also provide a number of jobs in the region.

Portions of Fremont, Lake, and Chafee County are designated federal HubZones providing preferences in selling to the government. This advantage could generate economic growth for companies offering products and services purchased by Department of Defense and other federal agencies, or by federal prime contractors. The HubZone could also be used to attract companies already doing business with the government to relocate to eligible areas of the region.

Tourism should remain the region's economic base and provide opportunities for modest growth. Health care will be a growth industry based on increased population. Future growth in a variety of industries could result from the State MNT Project, which has made broadband Internet available in each of the state's 64 counties.

## CHAFFEE COUNTY



| Transportation <br> Commercial Service Airports: none <br> General Aviation Airports: Central Colorado Regional Airport, Harriet Alexander Airport <br> Reliever Airports: none <br> Interstate Highway Miles: 0 <br> Military Bases, Federal Facilities, and Prisons <br> Military Base: none <br> Federal Facilities: none <br> State Prisons: Buena Vista Correctional Complex, Colorado Correctional Alternative Program <br> Higher Education (Main Campus) <br> Four Year: none <br> Two Year: none <br> Private Acc.: none <br> Ski Areas, Casinos, and National Parks <br> Ski Areas: Monarch <br> Casinos/Gaming: none <br> National Parks/Sites: none <br> Natural Resources <br> Oil Production (Barrels of Oil): 0 <br> Gas Production (Million Cubic Feet): 0 <br> Coal Production (Short Tons): 0 <br> CO2 Production (Million Cubic Feet): 0 <br> Wind Level Rating (5=Outstanding, 4=Good): <4 <br> Biomass Energy Potential: <2,500,001 mmbtu |  |  |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |


| CHAFFEE COUNTY OVERVIEW |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: | :---: | :---: |
|  | Chaffee County | Colorado | US |  |  |  |
| People |  |  |  |  |  |  |
| Population, 2001 estimate | 16,520 | $4,417,714$ | 284.8 M |  |  |  |
| Population percent change, April 1, 2000-July 1, 2001 | $1.7 \%$ | $2.7 \%$ | $1.2 \%$ |  |  |  |
| Population, percent change, 1990 to 2000 | $28.1 \%$ | $30.6 \%$ | $13.1 \%$ |  |  |  |
| Persons under 18 years old, percent, 2000 | $19.7 \%$ | $25.6 \%$ | $25.7 \%$ |  |  |  |
| Persons 65 years old and over, percent, 2000 | $17.0 \%$ | $9.7 \%$ | $12.4 \%$ |  |  |  |
| White persons, percent, 2000 | $90.9 \%$ | $82.8 \%$ | $75.1 \%$ |  |  |  |
| Persons of Hispanic or Latino origin, percent, 2000* | $8.6 \%$ | $17.1 \%$ | $12.5 \%$ |  |  |  |
| Black or African American persons, percent, 2000 | $1.6 \%$ | $3.8 \%$ | $12.3 \%$ |  |  |  |
| American Indian and Alaska Native persons, percent, 2000 | $1.1 \%$ | $1.0 \%$ | $0.9 \%$ |  |  |  |
| Asian persons, percent, 2000 | $0.4 \%$ | $2.2 \%$ | $3.6 \%$ |  |  |  |
| Persons reporting some other race, percent, 2000 | $4.2 \%$ | $7.2 \%$ | $5.5 \%$ |  |  |  |
| High school graduates, percent of persons age 25+, 2000 | $88.5 \%$ | $86.9 \%$ | $80.4 \%$ |  |  |  |
| Bachelor's degree or higher, pct of persons age 25+, 2000 | $24.3 \%$ | $32.7 \%$ | $24.4 \%$ |  |  |  |
| Mean travel time to work, workers age 16+ (minutes), 2000 | 14.8 | 24.3 | 25.5 |  |  |  |
| Homeownership rate, 2000 | $73.4 \%$ | $67.3 \%$ | $66.2 \%$ |  |  |  |
| Median value of owner-occupied housing units, 2000 | $\$ 152,800$ | $\$ 166,600$ | $\$ 119,600$ |  |  |  |
| Median household money income, 1999 | $\$ 34,368$ | $\$ 47,203$ | $\$ 41,994$ |  |  |  |
| Per capita money income, 1999 | $\$ 19,430$ | $\$ 24,049$ | $\$ 21,587$ |  |  |  |
| Persons below poverty, percent, 1999 | $11.7 \%$ | $9.3 \%$ | $12.4 \%$ |  |  |  |
| Business |  |  |  |  |  |  |
| Federal funds and grants, 2001 (\$1,000) | 73,349 | $24,344,658$ | 1.8 B |  |  |  |
| Geography |  |  |  |  |  |  |
| Land area, 2000 (square miles) | 1,013 | 103,718 | 3.5 M |  |  |  |
| Persons per square mile, 2000 | 16 | 41.5 | 79.6 |  |  |  |
| Note: *Hispanics may be of any race, so also are included in applicable race categories. |  |  |  |  |  |  |


| ESTABLISHMENTS BY SIZE CLASS |  |  |
| :---: | :---: | :---: |
| Size Class | Number | Percent |
| 1-4 Employees | 526 | 68.2\% |
| 5-9 Employees | 136 | 17.6\% |
| 10-19 Employees | 63 | 8.2\% |
| 20-49 Employees | 37 | 4.8\% |
| 50-99 Employees | 4 | 0.5\% |
| 100-249 Employees | 3 | 0.4\% |
| 250-499 Employees | 2 | 0.3\% |
| 500-999 Employees | 0 | 0.0\% |
| 1,000+ Employees | 0 | 0.0\% |
| Total | 771 | 100.0\% |


| OCCUPATIONS BY TYPE |  |  |
| :---: | :---: | :---: |
| Occupation type | Number | Percent |
| Management, Professional, and Related | 2,049 | 30.1\% |
| Service | 1,469 | 21.6\% |
| Sales and Office | 1,676 | 24.6\% |
| Farming, Fishing, and Forestry | 56 | 0.8\% |
| Construction, Extraction, and Maintenance | 952 | 14.0\% |
| Production, Trans., and Material Moving | 603 | 8.9\% |


| HOUSEHOLDS BY INCOME LEVELS |  |  |
| :--- | ---: | ---: |
| Income Bracket | Number | Percent |
| $\mathbf{2 1 0 , 0 0 0}$ | 735 | $11.1 \%$ |
| $\$ 10,000$ to $\$ 19,999$ | 1,000 | $15.1 \%$ |
| $\$ 20,000$ to $\$ 29,999$ | 1,044 | $15.8 \%$ |
| $\$ 30,000$ to $\$ 39,999$ | 1,067 | $16.1 \%$ |
| $\$ 40,000$ to $\$ 49,999$ | 743 | $11.2 \%$ |
| $\$ 50,000$ to $\$ 59,999$ | 541 | $8.2 \%$ |
| $\$ 60,000$ to $\$ 74,999$ | 514 | $7.8 \%$ |
| $\$ 75,000$ to $\$ 99,999$ | 497 | $7.5 \%$ |
| $\$ 100,000$ to $\$ 124,999$ | 212 | $3.2 \%$ |
| $\$ 125,000$ to $\$ 149,999$ | 64 | $1.0 \%$ |
| $\$ 150,000$ to $\$ 199,000$ | 111 | $1.7 \%$ |
| $\$ 200,000+$ | 84 | $1.3 \%$ |
| Total | 6,612 | $100.0 \%$ |


| WORKERS BY CLASS |  |  |
| :--- | ---: | :--- |
| Worker Class | Number | Percent |
| Private | 4,453 | $65.4 \%$ |
| Government | 1,366 | $20.1 \%$ |
| Self Employed Non-Inc. | 921 | $13.5 \%$ |
| Unpaid Family | 65 | $1.0 \%$ |

Source: U.S. Census Bureau - County Quickfacts, 2001 County Business Patterns, and 2000 Census Summary File 3.

| COUNTY ASSETS |  |  |  | Chaffee |
| :--- | :---: | :---: | :---: | :---: |
|  | Custer | Fremont | Lake |  |
| Commercial Airport |  |  |  |  |
| General Aviation Airport |  | x | x | x |
| Reliever Airport |  |  |  |  |
| Interstate Highway | x |  |  |  |
| State Prison |  |  | x |  |
| Federal Facility |  |  |  |  |
| Military Facility | x |  | x | x |
| Two-year College/University |  |  |  |  |
| Four-year College/University |  |  |  |  |
| Private College/University |  | x |  |  |
| >25\% of Population with Bachelor Degree |  |  |  |  |
| $>10,000$ employees |  |  |  | x |
| Companies w/ 500+ employees |  |  |  | x |
| Manufacturing Shipments (1997) |  |  |  |  |
| Ski Resorts |  |  |  |  |
| Casinos/Gaming |  |  |  |  |
| National Parks/Sites |  |  |  |  |
| Oil, Gas, CO2 Production |  |  |  |  |
| Coal Production |  |  |  |  |
| Wind Energy |  |  |  |  |
| Biomass Potential |  |  |  |  |

## Chaffee County Highlights

Population

- Chaffee is relatively sparsely populated, but has seen substantial growth, along with the state.

Income and Housing

- Incomes are relatively high for a mountain county, but slightly lower than the state average.
- Housing prices are also relatively high, reflecting the attractive nature of the county as a potential for "re-location" houses, vacation homes, or retirement.
Occupation, Class of Work, Establishment Size
- Some occupations are professional (e.g., insurance and banking), but most occupations are either recreation service related, construction, or general office jobs. About $25 \%$ of the population has a bachelor's degree.
Transportation Infrastructure
- There are three highways in Chaffee: US 24, 50, and 285. There is also a general aviation airport.

State, Federal, or Military Facilities

- The Buena Vista correctional facility is in Chaffee County.

Education

- Colorado Mountain College has a branch campus located in Chaffee County.

Attractions

- Besides the Monarch Ski Area, Chaffee is a destination for mountain biking, hiking, river rafting and several other outdoor recreation pursuits.
Natural Resources
- No major fossil fuel resources.

| HISTORICAL ANALYSIS OF EMPLOYMENT AND INCOME CHAFFEE COUNTY |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employment and Income (2001) |  |  |  |  |  | CAGR 1991 to 2001 |  |  |  | Location Quotient (2001) |  |  |  |
| Employment |  |  | Income |  |  | Employment |  | Income |  | Employment |  | Income |  |
|  |  | Share |  |  | Share |  |  |  |  |  |  |  |  |
| Services | 2,519 | 27.2\% | Gov. | \$61,802 | 30.9\% | FIRE | 11.7\% | FIRE | 17.8\% | Con. | 1.37 | Gov. | 2.08 |
| Trade | 2,352 | 25.4 | Services | 43,353 | 21.6 | Con. | 9.4 | Con. | 11.3 | Ag. | 1.30 | Con. | 1.58 |
| Gov. | 1,681 | 18.2 | Trade | 38,534 | 19.2 | Trade | 6.4 | Services | 8.4 | Gov. | 1.28 | Trade | 1.34 |
| Con. | 1,016 | 11.0 | Con. | 26,836 | 13.4 | Ag. | 4.3 | Trade | 8.3 | Trade | 1.18 | FIRE | 0.82 |
| FIRE | 800 | 8.6 | FIRE | 15,446 | 7.7 | Services | 3.4 | Gov. | 5.5 | FIRE | 1.15 | Services | 0.71 |
| Ag. | 356 | 3.8 | TCPU | 6,720 | 3.4 | Gov. | 2.3 | TCPU | 4.5 | Services | 0.85 | TCPU | 0.34 |
| Mfg. | 316 | 3.4 | Mfg. | 6,426 | 3.2 | Mfg. | 0.4 | Mfg. | 2.3 | OGM | 0.50 | Mfg. | 0.34 |
| TCPU | 191 | 2.1 | OGM | 872 | 0.4 | TCPU | 0.4 | OGM | 1.3 | Mfg. | 0.46 | OGM | 0.26 |
| OGM | 28 | 0.3 | Ag. | 259 | 0.1 | OGM | -1.6 | Ag. | -0.5 | TCPU | 0.36 | Ag . | 0.09 |

Source: DOLA - Colorado Employment by Sector.

## Chaffee County Industry Growth 1991-2001

The chart below illustrates growth of the nine major industry sectors from 1991-2001. Compound annual growth rates (CAGR) are used. From 1991-2001 total state employment grew at a CAGR of 3.6\%, and the Denver/Boulder CPI grew at a CAGR of $3.5 \%$. The chart is divided into quadrants based on these values. The upper righthand quadrant includes industries in the county that had employment growth greater than the state average and income growth greater than the CPI

## Chaffee County Industry Concentration 2001

The chart below illustrates concentration of the nine major industry sectors in 2001. Location quotients (LQ) are used to measure the concentration of an industry in the country relative to the state. An LQ greater than 1 means the county has a high concentration in that industry. The chart is divided into quadrants. The upper righthand quadrant includes industries with high employment concentration and income concentration.

| CHAFFEE COUNTY SECTOR BREAKDOWN |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Sector | Number of Workers | Total Production (M) | \% of Production Exported | Value of Exports (M) |
| Top 10 Sectors by Employment |  |  |  |  |
| State \& Local Government - Non-Education | 953 | \$41.4 | 0\% | \$0.0 |
| Eating \& Drinking | 940 | 30.2 | 53 | 16.0 |
| Amusement and Recreation Services | 784 | 22.9 | 90 | 20.6 |
| State \& Local Government - Education | 633 | 22.0 | 0 | 0.0 |
| Hotels and Lodging Places | 445 | 19.6 | 76 | 14.9 |
| Real Estate | 374 | 68.9 | 47 | 32.4 |
| Miscellaneous Retail | 355 | 10.8 | 3 | 0.3 |
| New Residential Structures | 326 | 50.8 | 0 | 0.0 |
| Religious Organizations | 285 | 40.3 | 96 | 38.7 |
| Maintenance and Repair, Other Facilities | 285 | 17.4 | 15 | 2.6 |
| Top Sectors by Production |  |  |  |  |
| Real Estate | 374 | 68.9 | 47 | 32.4 |
| New Residential Structures | 326 | 50.8 | 0 | 0.0 |
| State \& Local Government - Non-Education | 953 | 41.4 | 0 | 0.0 |
| Religious Organizations | 285 | 40.3 | 96 | 38.7 |
| Banking | 184 | 32.9 | 50 | 16.5 |
| Eating \& Drinking | 940 | 30.2 | 53 | 16.0 |
| New Industrial and Commercial Buildings | 212 | 25.0 | 0 | 0.0 |
| Top Primary Sectors |  |  |  |  |
| Religious Organizations | 285 | \$40.3 | 96\% | \$38.7 |
| Real Estate | 374 | 68.9 | 47 | 32.4 |
| Amusement and Recreation Services | 784 | 22.9 | 90 | 20.6 |
| Banking | 184 | 32.9 | 50 | 16.5 |
| Eating \& Drinking | 940 | 30.2 | 53 | 16.0 |
| Hotels and Lodging Places | 445 | 19.6 | 76 | 14.9 |
| Insurance Agents and Brokers | 230 | 11.2 | 97 | 10.9 |
| Paperboard Containers and Boxes | 30 | 5.7 | 86 | 4.9 |
| Automotive and Apparel Trimming | 41 | 5.3 | 92 | 4.9 |

Source: Minnesota IMPLAN Group, Inc. (2000)

## Industry Summary

- Chaffee County is often called "Fourteener Country" because it has more $14,000 \mathrm{ft}$. mountains than any county in the US. However, the county seat, Salida, has exceptionally mild weather and is known for its "banana belt" climate.
- The county is one of the "quality of life" counties, where relocations and new developments have been the major engine for economic growth over the past decade. Recreation, in the form of rafting, mountain biking, horseback riding, fishing, etc... has become one of the major economic employers in the county over the past decade.
- Finance, Insurance and similar services are produced relatively intensively in Chaffee County and have been growing rapidly. Construction has also been growing, as new immigrants enter the county.

| CHAFFEE COUNTY - CURRENT, TARGET, AND EMERGING GROWTH INDUSTRIES* |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Current | Target | Growth | Comments |
| Agriculture |  |  |  | Agriculture plays a minor role in the economy with some hay and cattle production. The primary agricultural product in Chaffee County is hay and cattle, with market value of all agricultural products sold in 1997 totaling only $\$ 5,161,000$. Overall, Agribusiness contributes only $4.1 \%$ of total employment. |
| Animals |  |  |  |  |
| Crops |  |  |  |  |
| Dairy |  |  |  |  |
| Manufacturing |  |  |  | Cluster industries such as biotechnology, aerospace, defense, software, computer storage, and nanotechnology have a minimal presence in Chaffee County, and it is unlikely that these industries will increase in the next decade. |
| General |  |  |  |  |
| Computer Hardware/Storage |  |  |  |  |
| Photonics |  |  |  | Monarch Ski Area is located in Chaffee County. Mountain biking, hiking, river rafting, and other outdoor activities are available. The DOLA base industry study indicates that $28 \%$ of the county's basic jobs are related |
| Energy and Environmental |  |  |  |  |
| Minerals, Gas/Petroleum |  |  |  | to tourism. |
| Renewable Energy |  |  |  | Two film productions were done in the county during 2002, creating \$30,000 of expenditures in the state. |
| Environmental Industries |  |  |  | Two tirm productions were done in the county during 2002, creating \$30,000 of expendiures in the state. |
| Transportation |  |  |  | Extension of broadband services from the MNT hub in the county could provide modest growth opportunities for a variety of businesses. |
| Air |  |  |  |  |
| Trucking |  |  |  |  |
| Rail |  |  |  |  |
| General |  |  |  |  |
| AerospacelSpace |  |  |  |  |
| Defense/Homeland Security |  |  |  |  |
| Telecommunications |  |  |  |  |
| Biotechnology |  |  |  |  |
| Nanotechnology |  |  |  |  |
| Services |  |  |  |  |
| Call Centers |  |  |  |  |
| Financial |  |  |  |  |
| Healthcare | X | X |  |  |
| Research and Development |  |  |  |  |
| Software |  |  |  |  |
| Tourism | X | X | X |  |
| Film | X | X |  |  |
| *Note: Definition of current targ | and eme | ng grow | industry | cluded in introduction to this section. |

## CUSTER COUNTY



| CUSTER COUNTY RESOURCES |
| :--- | :--- |
| Transportation |
| Commercial Service Airports: none |
| General Aviiation Airports: Silver West Airport |
| Reliever Airoots: none |
| Interstate Highway Miles: 0 |
| Military Bases, Federal Facilities, and Prisons |
| Military Base: none |
| Federal Facilities: none |
| State Prisons: none |
| Higher Education (Main Campus) |
| Four Year: none |
| Two Year: none |
| Private Acc.: none |
| Ski Areas, Casinos, and National Parks |
| Ski Areas: none |
| Casinos/Gaming: none |
| National Parks/Sites: none |
| Natural Resources |
| Oil Production (Barrels of Oil): 0 |
| Gas Production (Million Cubic Feet): 0 |
| Coal Production (Short Tons): 0 |
| CO2 Production (Milion Cubic Feet): |
| Wind Level Rating (5=Outstanding,: $4=$ Good): <4 |
| Biomass Energy Potential: <2,500,001 mmbtu |


| CUSTER COUNTY OVERVIEW |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: | :---: | :---: |
| Custer County |  |  |  |  | Colorado | US |
| People |  |  |  |  |  |  |
| Population, 2001 estimate | 3,693 | $4,417,714$ | 284.8 M |  |  |  |
| Population percent change, April 1, 2000-July 1, 2001 | $5.4 \%$ | $2.7 \%$ | $1.2 \%$ |  |  |  |
| Population, percent change, 1990 to 2000 | $81.9 \%$ | $30.6 \%$ | $13.1 \%$ |  |  |  |
| Persons under 18 years old, percent, 2000 | $22.5 \%$ | $25.6 \%$ | $25.7 \%$ |  |  |  |
| Persons 65 years old and over, percent, 2000 | $14.8 \%$ | $9.7 \%$ | $12.4 \%$ |  |  |  |
| White persons, percent, 2000 | $95.9 \%$ | $82.8 \%$ | $75.1 \%$ |  |  |  |
| Persons of Hispanic or Latino origin, percent, 2000* | $2.5 \%$ | $17.1 \%$ | $12.5 \%$ |  |  |  |
| Black or African American persons, percent, 2000 | $0.4 \%$ | $3.8 \%$ | $12.3 \%$ |  |  |  |
| American Indian and Alaska Native persons, percent, 2000 | $1.1 \%$ | $1.0 \%$ | $0.9 \%$ |  |  |  |
| Asian persons, percent, 2000 | $0.3 \%$ | $2.2 \%$ | $3.6 \%$ |  |  |  |
| Persons reporting some other race, percent, 2000 | $0.7 \%$ | $7.2 \%$ | $5.5 \%$ |  |  |  |
| High school graduates, percent of persons age 25+, 2000 | $90.3 \%$ | $86.9 \%$ | $80.4 \%$ |  |  |  |
| Bachelor's degree or higher, pct of persons age 25+, 2000 | $26.7 \%$ | $32.7 \%$ | $24.4 \%$ |  |  |  |
| Mean travel time to work, workers age 16+ (minutes), 2000 | 26.4 | 24.3 | 25.5 |  |  |  |
| Homeownership rate, 2000 | $79.2 \%$ | $67.3 \%$ | $66.2 \%$ |  |  |  |
| Median value of owner-occupied housing units, 2000 | $\$ 134,100$ | $\$ 166,600$ | $\$ 119,600$ |  |  |  |
| Median household money income, 1999 | $\$ 34,731$ | $\$ 47,203$ | $\$ 41,994$ |  |  |  |
| Per capita money income, 1999 | $\$ 19,817$ | $\$ 24,049$ | $\$ 21,587$ |  |  |  |
| Persons below poverty, percent, 1999 | $13.3 \%$ | $9.3 \%$ | $12.4 \%$ |  |  |  |
| Business |  |  |  |  |  |  |
| Federal funds and grants, 2001 (\$1,000) | 15,707 | $24,344,658$ | 1.8 B |  |  |  |
| Geography |  |  |  |  |  |  |
| Land area, 2000 (square miles) | 739 | 103,718 | 3.5 M |  |  |  |
| Persons per square mile, 2000 | 4.7 | 41.5 | 79.6 |  |  |  |
| Note: *Hispanics may be of any race, so also are included in applicable race categories. |  |  |  |  |  |  |


| ESTABLISHMENTS BY SIZE CLASS |  |  |
| :--- | :---: | ---: |
| Size Class | Number | Percent |
| 1-4 Employees | 108 | $73.0 \%$ |
| 5-9 Employees | 25 | $16.9 \%$ |
| 10-19 Employees | 13 | $8.8 \%$ |
| 20-49 Employees | 2 | $1.4 \%$ |
| 50-99 Employees | 0 | $0.0 \%$ |
| 100-249 Employees | 0 | $0.0 \%$ |
| 250-499 Employees | 0 | $0.0 \%$ |
| 500-999 Employees | 0 | $0.0 \%$ |
| $1,000+$ Employees | 0 | $0.0 \%$ |
| Total | 148 | $100.1 \%$ |


| OCCUPATIONS BY TYPE |  |  |
| :--- | :---: | :---: |
| Occupation type | Number | Percent |
| Management, Professional, and Related | 491 | $32.3 \%$ |
| Service | 241 | $15.9 \%$ |
| Sales and Office | 348 | $22.9 \%$ |
| Farming, Fishing, and Forestry | 29 | $1.9 \%$ |
| Construction, Extraction, and Maintenance | 262 | $17.3 \%$ |
| Production, Trans., and Material Moving | 147 | $9.7 \%$ |


| HOUSEHOLDS BY |  |  |
| :--- | ---: | ---: |
| Income Bracket | Number | Percent |
| $<\$ 10,000$ | 181 | $12.1 \%$ |
| $\$ 10,000$ to $\$ 19,999$ | 204 | $13.7 \%$ |
| $\$ 20,000$ to $\$ 29,999$ | 235 | $15.8 \%$ |
| $\$ 30,000$ to $\$ 39,999$ | 207 | $13.9 \%$ |
| $\$ 40,000$ to $\$ 49,999$ | 186 | $12.5 \%$ |
| $\$ 50,000$ to $\$ 59,999$ | 134 | $9.0 \%$ |
| $\$ 60,000$ to $\$ 74,999$ | 120 | $8.1 \%$ |
| $\$ 75,000$ to $\$ 99,999$ | 103 | $6.9 \%$ |
| $\$ 100,000$ to $\$ 124,999$ | 42 | $2.8 \%$ |
| $\$ 125,000$ to $\$ 149,999$ | 39 | $2.6 \%$ |
| $\$ 150,000$ to $\$ 199,000$ | 20 | $1.3 \%$ |
| $\$ 200,000+$ | 19 | $1.3 \%$ |
| Total | 1,490 | $100.0 \%$ |


| WORKERS BY CLASS |  |  |
| :--- | :---: | :---: |
| Worker Class | Number | Percent |
| Private | 884 | $58.2 \%$ |
| Government | 243 | $16.0 \%$ |
| Self Employed Non-Inc. | 366 | $24.1 \%$ |
| Unpaid Family | 25 | $1.6 \%$ |

Source: U.S. Census Bureau - County Quickfacts, 2001 County Business Patterns, and 2000 Census Summary File 3.

| COUNTY ASSETS |  |  |  | Custer |
| :--- | :---: | :---: | :---: | :---: |
|  | Chaffee | Fremont | Lake |  |
| Commercial Airport | x |  |  |  |
| General Aviation Airport |  |  | x | x |
| Reliever Airport |  |  |  |  |
| Interstate Highway |  | x | x |  |
| State Prison |  |  | x |  |
| Federal Facility |  |  |  |  |
| Military Facility |  | x | x | x |
| Two-year College/University |  |  |  |  |
| Four-year College/University |  |  |  |  |
| Private College/University |  |  |  |  |
| >25\% of Population with Bachelor Degree |  |  |  |  |
| $>10,000$ employees |  |  |  |  |
| Companies w/ 500+ employees |  | x |  |  |
| Manufacturing Shipments (1997) |  |  |  | x |
| Ski Resorts |  |  |  |  |
| Casinos/Gaming |  |  | x |  |
| National Parks/Sites |  |  |  |  |
| Oil, Gas, CO2 Production |  |  |  |  |
| Coal Production |  |  |  |  |
| Wind Energy |  |  |  |  |
| Biomass Potential |  |  |  |  |

## Custer County Highlights

## Population

- Custer County is a remote but scenic county located in south central Colorado. Population is low at just under 4,000. Custer's largest city, Silver Cliff, has a population of just 500 . However, the population growth percentage is over twice the state average.
Income and Housing
- The housing costs in this largely rural county are commensurate with the state and national averages.
- Median household income is below the state and national average. The distribution of wealth is weighted towards lowincome rural households with relatively few high-income families.
Occupation, Class of Work, Establishment Size
- Business sizes in Custer County are small. Its largest employers employ just 20-49 people. Nearly $75 \%$ of the County's establishments employ only 1-4 people. Hotels and lodging, state and local government and hay and pasture lands are its largest employers.
Transportation Infrastructure
- There is virtually no transportation infrastructure in Custer County. There is one general aviation airport, Silver West, and no interstate highways.
State, Federal, or Military Facilities
- There are no State Prisons, Federal Facilities, or Military Bases in Custer County.

Education

- There are no higher education facilities in Custer.

Attractions

- There are no commercial tourist attractions. However, the county is situated among the Sangre de Cristo Mountain Range to the west and the Wet Mountain Range to the east and offers scenic vistas and outdoor mountain recreation. Natural Resources
- There are no fossil fuel resources in Custer County.

HISTORICAL ANALYSIS OF EMPLOYMENT AND INCOME CUSTER COUNTY

| Employment and Income (2001) |  |  |  |  |  | CAGR 1991 to 2001 |  |  |  | Location Quotient (2001) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employment |  |  | Income |  |  | Employment |  | Income |  | Employment |  | Income |  |
|  |  | Share |  |  | Share |  |  |  |  |  |  |  |  |
| Trade | 298 | 19.7\% | Con. | \$11,047 | 34.0\% | Con. | 14.2\% | FIRE | 22.4\% | Ag. | 4.43 | Con. | 4.00 |
| Con. | 262 | 17.4 | Gov. | 6,750 | 20.8 | Services | 13.2 | Trade | 20.0 | Con. | 2.16 | Gov. | 1.40 |
| Services | 245 | 16.2 | Trade | 6,081 | 18.7 | Trade | 13.1 | Mfg. | 15.3 | FIRE | 1.68 | Trade | 1.30 |
| Gov. | 235 | 15.6 | Services | 4,248 | 13.1 | Mfg. | 10.5 | OGM | 12.4 | Gov. | 1.10 | FIRE | 1.08 |
| Ag. | 198 | 13.1 | FIRE | 3,288 | 10.1 | FIRE | 9.3 | Services | 12.3 | Trade | 0.92 | TCPU | 0.51 |
| FIRE | 190 | 12.6 | TCPU | 1,649 | 5.1 | Gov. | 5.2 | Con. | 10.1 | TCPU | 0.56 | OGM | 0.45 |
| TCPU | 48 | 3.2 | Mfg. | 604 | 1.9 | TCPU | 2.3 | Gov. | 10.1 | Services | 0.51 | Services | 0.43 |
| Mfg. | 33 | 2.2 | OGM | 252 | 0.8 | Ag. | 0.3 | TCPU | 7.3 | Mfg. | 0.29 | Mfg. | 0.20 |
| OGM | 0 | 0.0 | Ag . | -1,436 | -4.4 | OGM |  | Ag. |  | OGM | 0.00 | Ag . | -3.18 |

Source: DOLA - Colorado Employment by Sector.


| CUSTER COUNTY SECTOR BREAKDOWN |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Sector | Number of Workers | Total Production (M) | \% of Production Exported | Value of Exports (M) |
| Top 10 Sectors by Employment |  |  |  |  |
| Hotels and Lodging Places | 155 | \$6.8 | 85\% | \$5.8 |
| State \& Local Government - Non-Education | 131 | 3.9 | 0 | 0.0 |
| Hay and Pasture | 107 | 1.0 | 100 | 1.0 |
| New Residential Structures | 102 | 15.9 | 0 | 0.0 |
| Insurance Agents and Brokers | 99 | 4.4 | 98 | 4.3 |
| Miscellaneous Retail | 94 | 2.9 | 17 | 0.5 |
| Maintenance and Repair, Other Facilities | 90 | 5.4 | 67 | 3.6 |
| State \& Local Government - Education | 76 | 2.4 | 0 | 0.0 |
| Food Stores | 74 | 2.0 | 25 | 0.5 |
| Eating \& Drinking | 71 | 2.2 | 0 | 0.0 |
| Top Sectors by Production |  |  |  |  |
| New Residential Structures | 102 | 15.9 | 0 | 0.0 |
| Real Estate | 49 | 10.1 | 36 | 3.6 |
| New Industrial and Commercial Buildings | 67 | 7.8 | 0 | 0.0 |
| Hotels and Lodging Places | 155 | 6.8 | 85 | 5.8 |
| Maintenance and Repair, Other Facilities | 90 | 5.4 | 67 | 3.6 |
| New Government Facilities | 32 | 4.8 | 52 | 2.5 |
| Top Primary Sectors |  |  |  |  |
| Hotels and Lodging Places | 155 | 6.8 | 85 | 5.8 |
| Prefabricated Wood Buildings | 44 | 4.5 | 100 | 4.5 |
| Insurance Agents and Brokers | 99 | 4.4 | 98 | 4.3 |
| Natural Gas Liquids | 2 | 2.2 | 82 | 1.8 |
| Range Fed Cattle | 28 | 1.8 | 78 | 1.4 |
| Amusement and Recreation Services | 48 | 1.8 | 72 | 1.3 |
| Forestry Products | 24 | 1.2 | 100 | 1.2 |
| Hay and Pasture | 107 | 1.0 | 100 | 1.0 |

Source: Minnesota IMPLAN Group, Inc. (2000)
Note: In some of the state's smaller counties employment may be misrepresented due to the nature of the IMPLAN model. Refer to the section introduction for more information.

## Industry Summary

- Custer County is a scenic county located among the Sangre de Cristo and Wet Mountain Ranges. It is sparsely populated and remote.
- Businesses in Custer are small and few. Its largest establishment employs only 20-49 people.
- Construction of new residential structures, new industrial and commercial buildings, and the real estate industry is booming for Custer. These areas combined account for $\$ 33.8 \mathrm{M}$ annually
- The largest sectors of employment are hotels and lodging, state and local govemment and hay and pasture lands.

| CUSTER COUNTY - CURRENT, TARGET, AND EMERGING GROWTH INDUSTRIES* |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Current | Target | Growth | Comments |
| Agriculture |  |  |  | Custer County has a small agriculture industry producing hay and cattle, with total market value of \$4,816,000 in 1997. According to the DOLA base industry study, $14 \%$ of the county's basic jobs are related to agribusiness. |
| Animals | X | X |  |  |
| Crops | X | X |  | Cluster industries such as biotechnology, aerospace, defense, software, computer storage, and nanotechnology have a minimal presence in Custer County, and it is unlikely that these industries will increase in the next decade. |
| Dairy |  |  |  |  |
| Manufacturing |  |  |  |  |
| General |  |  |  | Extension of broadband services from the MNT hub in the county could provide modest growth opportunities for a variety of businesses. |
| Computer Hardware/Storage |  |  |  |  |
| Photonics |  |  |  |  |
| Energy and Environmental |  |  |  | Tourism is a major part of the local economy, providing a large portion of the employment. The Sangre de Cristo Mountains and Wet Mountains offer outdoor recreational activities. The DOLA base industry study indicates that $17 \%$ of the county's basic jobs are related to tourism. |
| Minerals, Gas/Petroleum |  |  |  |  |
| Renewable Energy |  |  |  |  |
| Environmental Industries |  |  |  | There were two film productions done in the county during 2002, but major growth is not expected. |
| Transportation |  |  |  |  |
| Air |  |  |  |  |
| Trucking |  |  |  |  |
| Rail |  |  |  |  |
| General |  |  |  |  |
| AerospacelSpace |  |  |  |  |
| Defense/Homeland Security |  |  |  |  |
| Telecommunications |  |  |  |  |
| Biotechnology |  |  |  |  |
| Nanotechnology |  |  |  |  |
| Services |  |  |  |  |
| Call Centers |  |  |  |  |
| Financial |  |  |  |  |
| Healthcare |  |  |  |  |
| Research and Development |  |  |  |  |
| Software |  |  |  |  |
| Tourism | X | X |  |  |
| Film | X | X |  |  |
| *Note: Definition of current targ | and eme | ng grow | industry | luded in introduction to this section. |

FREMONT COUNTY


## FREMONT COUNTY RESOURCES

Transportation
Commercial Service Airports: none
General Aviation Airports: Fremont County Airport
Reliever Airports: none
Interstate Highway Miles: 0
Military Bases, Federal Facilities, and Prisons
Military Base: none
Federal Facilities: Florence ADMAX USP, Florence High USP, Florence FCI
State Prisons: East Canon Complex (6), Colorado Territorial Correctional Facility, Colorado Women's Correctional Facility Higher Education (Main Campus)
Four Year: none
Two Year: none
Private Acc.: none
Ski Areas, Casinos, and National Parks
Ski Areas: none
Casinos/Gaming: none
National Parks/Sites: none
Natural Resources
Oil Production (Barrels of Oil): 13939
Gas Production (Million Cubic Feet): 0
Coal Production (Short Tons): 0
CO2 Production (Million Cubic Feet): 0
Wind Level Rating (5=Outstanding, 4=Good): <4
Biomass Energy Potential: <2,500,001 mmbtu

| FREMONT COUNTY OVERVIEW |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: | :---: | :---: |
|  | Fremont County | Colorado | US |  |  |  |
| People |  |  |  |  |  |  |
| Population, 2001 estimate | 47,209 | $4,417,714$ | 284.8 M |  |  |  |
| Population percent change, April 1, 2000-July 1, 2001 | $2.3 \%$ | $2.7 \%$ | $1.2 \%$ |  |  |  |
| Population, percent change, 1990 to 2000 | $43.0 \%$ | $30.6 \%$ | $13.1 \%$ |  |  |  |
| Persons under 18 years old, percent, 2000 | $20.6 \%$ | $25.6 \%$ | $25.7 \%$ |  |  |  |
| Persons 65 years old and over, percent, 2000 | $14.6 \%$ | $9.7 \%$ | $12.4 \%$ |  |  |  |
| White persons, percent, 2000 | $89.5 \%$ | $82.8 \%$ | $75.1 \%$ |  |  |  |
| Persons of Hispanic or Latino origin, percent, 2000* | $10.3 \%$ | $17.1 \%$ | $12.5 \%$ |  |  |  |
| Black or African American persons, percent, 2000 | $5.3 \%$ | $3.8 \%$ | $12.3 \%$ |  |  |  |
| American Indian and Alaska Native persons, percent, 2000 | $1.5 \%$ | $1.0 \%$ | $0.9 \%$ |  |  |  |
| Asian persons, percent, 2000 | $0.5 \%$ | $2.2 \%$ | $3.6 \%$ |  |  |  |
| Persons reporting some other race, percent, 2000 | $1.2 \%$ | $7.2 \%$ | $5.5 \%$ |  |  |  |
| High school graduates, percent of persons age 25+, 2000 | $80.5 \%$ | $86.9 \%$ | $80.4 \%$ |  |  |  |
| Bachelor's degree or higher, pct of persons age 25+, 2000 | $13.5 \%$ | $32.7 \%$ | $24.4 \%$ |  |  |  |
| Mean travel time to work, workers age 16+ (minutes), 2000 | 23.9 | 24.3 | 25.5 |  |  |  |
| Homeownership rate, 2000 | $75.9 \%$ | $67.3 \%$ | $66.2 \%$ |  |  |  |
| Median value of owner-occupied housing units, 2000 | $\$ 104,900$ | $\$ 166,600$ | $\$ 119,600$ |  |  |  |
| Median household money income, 1999 | $\$ 34,150$ | $\$ 47,203$ | $\$ 41,994$ |  |  |  |
| Per capita money income, 1999 | $\$ 17,420$ | $\$ 24,049$ | $\$ 21,587$ |  |  |  |
| Persons below poverty, percent, 1999 | $11.7 \%$ | $9.3 \%$ | $12.4 \%$ |  |  |  |
| Business |  |  |  |  |  |  |
| Federal funds and grants, 2001 (\$1,000) | 234,961 | $24,344,658$ | 1.8 B |  |  |  |
| Geography |  |  |  |  |  |  |
| Land area, 2000 (square miles) | 1,533 | 103,718 | 3.5 M |  |  |  |
| Persons per square mile, 2000 | 30.1 | 41.5 | 79.6 |  |  |  |
| Note: *Hispanics may be of any race, so also are included in applicable race categories. |  |  |  |  |  |  |


| ESTABLISHMENTS BY SIZE CLASS |  |  |
| :--- | :---: | :---: |
| Size Class | Number | Percent |
| 1 1-4 Employees | 519 | $59.5 \%$ |
| $5-9$ Employees | 177 | $20.3 \%$ |
| 10-19 Employees | 102 | $11.7 \%$ |
| 20-49 Employees | 48 | $5.5 \%$ |
| $50-99$ Employees | 17 | $1.9 \%$ |
| 100-249 Employees | 7 | $0.8 \%$ |
| $250-499$ Employees | 2 | $0.2 \%$ |
| $500-999$ Employees | 0 | $0.0 \%$ |
| $1,000+$ Employees | 0 | $0.0 \%$ |
| Total | 872 | $99.9 \%$ |


| OCCUPATIONS BY TYPE |  |  |
| :---: | :---: | :---: |
| Occupation type | Number | Percent |
| Management, Professional, and Related | 4,581 | 28.1\% |
| Service | 3,669 | 22.5\% |
| Sales and Office | 3,665 | 22.5\% |
| Farming, Fishing, and Forestry | 82 | 0.5\% |
| Construction, Extraction, and Maintenance | 2,317 | 14.2\% |
| Production, Trans., and Material Moving | 2,011 | 12.3\% |


| HOUSEHOLDS BY |  |  |
| :--- | ---: | ---: |
| Income | Bracket | Number |
| Percent |  |  |
| $\$ 10,000$ | 1,634 | $10.7 \%$ |
| $\$ 10,000$ to $\$ 19,999$ | 2,585 | $16.9 \%$ |
| $\$ 20,000$ to $\$ 29,999$ | 2,543 | $16.7 \%$ |
| $\$ 30,000$ to $\$ 39,999$ | 1,982 | $13.0 \%$ |
| $\$ 40,000$ to $\$ 49,999$ | 1,883 | $12.3 \%$ |
| $\$ 50,000$ to $\$ 59,999$ | 1,335 | $8.8 \%$ |
| $\$ 60,000$ to $\$ 74,999$ | 1,480 | $9.7 \%$ |
| $\$ 75,000$ to $\$ 99,999$ | 1,136 | $7.4 \%$ |
| $\$ 100,000$ to $\$ 124,999$ | 377 | $2.5 \%$ |
| $\$ 125,000$ to $\$ 149,999$ | 126 | $0.8 \%$ |
| $\$ 150,000$ to $\$ 199,000$ | 91 | $0.6 \%$ |
| $\$ 200,000+$ | 82 | $0.5 \%$ |
| Total | 15,254 | $99.9 \%$ |


| WORKERS BY CLASS |  |  |
| :--- | ---: | ---: |
| Worker Class | Number | Percent |
| Private | 10,445 | $64.0 \%$ |
| Government | 4,105 | $25.1 \%$ |
| Self Employed Non-Inc. | 1,732 | $10.6 \%$ |
| Unpaid Family | 43 | $0.3 \%$ |

Source: U.S. Census Bureau - County Quickfacts, 2001 County Business Patterns, and 2000 Census Summary File 3.

| COUNTY ASSETS |  |  |  | Custer |
| :--- | :---: | :---: | :---: | :---: |
|  | Fremont | Chaffee | Lake |  |
| Commercial Airport |  |  |  |  |
| General Aviation Airport |  | x | x | x |
| Reliever Airport |  |  |  |  |
| Interstate Highway | x | x |  |  |
| State Prison | x |  |  |  |
| Federal Facility |  |  |  |  |
| Military Facility | x | x |  | x |
| Two-year College/University |  |  |  |  |
| Four-year College/University |  |  |  |  |
| Private College/University |  |  | x |  |
| >25\% of Population with Bachelor Degree |  |  |  |  |
| $>10,000$ employees | x |  |  |  |
| Companies w/ 500+ employees |  | x |  | x |
| Manufacturing Shipments (1997) |  |  |  |  |
| Ski Resorts | x |  |  |  |
| Casinos/Gaming |  |  |  |  |
| National Parks/Sites |  |  |  |  |
| Oil, Gas, CO2 Production |  |  |  |  |
| Coal Production |  |  |  |  |
| Wind Energy |  |  |  |  |
| Biomass Potential |  |  |  |  |

## Fremont County Highlights

Population

- Fremont County experienced substantial growth over the past decade. The county grew from 32,000 to 46,000 - about 45\%.
Income and Housing
- Incomes are close to national averages, but below state averages.
- Housing is inexpensive in the county overall, but certain areas are costly vacation and retirement destinations. The median home cost $\$ 104,000$.
Occupation, Class of Work, Establishment Size
- There are 9 establishments with $100+$ employees. A large portion of the workers are employed by the government, most of whom work for the prison complexes.
Transportation Infrastructure
- There is a local airport and Hwy. 50 runs through the county.

State, Federal, or Military Facilities

- The state and federal correctional facilities are an important part of the county.

Education

- Pueblo Community College has a branch campus located in the county.

Attractions

- The Royal Gorge, along with other outdoor recreational opportunities offered in the county, draw a significant number of visitors.
Natural Resources
- Some oil and coal reserves exist in the county, but production is currently not active.

| HISTORICAL ANALYSIS OF EMPLOYMENT AND INCOME FREMONT COUNTY |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employment and Income (2001) |  |  |  |  |  | CAGR 1991 to 2001 |  |  |  | Location Quotient (2001) |  |  |  |
|  | yment |  |  | Income |  | Empl | ment |  |  | Emplo |  |  |  |
|  |  | Share |  |  | Share |  |  |  |  |  |  |  |  |
| Gov. | 5,176 | 27.5\% | Gov. | \$240,890 | 44.1\% | Con. | 19.3\% | Con. | 18.7\% | Gov. | 1.94 | Gov. | 2.97 |
| Services | 5,073 | 26.9 | Services | 93,086 | 17.0 | FIRE | 5.0 | FIRE | 14.9 | OGM | 1.71 | Con. | 1.35 |
| Trade | 3,174 | 16.8 | Con. | 62,831 | 11.5 | Gov. | 5.0 | Gov. | 10.0 | Ag. | 1.41 | OGM | 1.05 |
| Con. | 1,914 | 10.2 | Trade | 51,847 | 9.5 | Trade | 4.1 | TCPU | 9.1 | Con. | 1.26 | Mfg. | 0.67 |
| Mfg. | 1,019 | 5.4 | Mfg. | 34,756 | 6.4 | Services | 3.3 | Services | 7.2 | Services | 0.84 | Trade | 0.66 |
| FIRE | 910 | 4.8 | FIRE | 26,904 | 4.9 | TCPU | 3.3 | Ag. | 6.2 | Trade | 0.78 | Services | 0.56 |
| Ag. | 785 | 4.2 | TCPU | 22,427 | 4.1 | Ag. | 0.3 | OGM | 6.2 | Mfg. | 0.72 | Ag. | 0.53 |
| TCPU | 587 | 3.1 | OGM | 9,812 | 1.8 | Mfg. | 0.3 | Trade | 6.2 | FIRE | 0.64 | FIRE | 0.52 |
| OGM | 202 | 1.1 | Ag. | 4,022 | 0.7 | OGM | 0.2 | Mfg. | 5.3 | TCPU | 0.54 | TCPU | 0.41 |

Source: DOLA - Colorado Employment by Sector.

## Fremont County Industry Growth 1991-2001

The chart below illustrates growth of the nine major industry sectors from 1991-2001. Compound annual growth rates (CAGR) are used. From 1991-2001 total state employment grew at a CAGR of $3.6 \%$, and the Denver/Boulder CPI grew at a CAGR of $3.5 \%$. The chart is divided into quadrants based on these values. The upper righthand quadrant includes industries in the county that had employment growth greater than the state average and income growth greater than the CPI.

## Fremont County Industry Concentration 2001

The chart below illustrates concentration of the nine major industry sectors in 2001. Location quotients (LQ) are used to measure the concentration of an industry in the county relative to the state. An LQ greater than 1 means the county has a high concentration in that industry. The chart is divided into quadrants. The upper righthand quadrant includes industries with high employment concentration and income concentration.


| FREMONT COUNTY SECTOR BREAKDOWN |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Sector | Number o Workers | Total Production (M) | \% of Production Exported | Value of Exports (M) |
| Top 10 Sectors by Employment |  |  |  |  |
| State \& Local Government - Education | 2,521 | \$114.0 | 0\% | \$0.0 |
| Federal Government - Non-Defense | 1,622 | 94.4 | 0 | 0.0 |
| State \& Local Government - Non-Education | 1,216 | 48.4 | 0 | 0.0 |
| Eating \& Drinking | 1,060 | 34.7 | 2 | 0.7 |
| Hospitals | 664 | 55.5 | 23 | 12.8 |
| New Residential Structures | 635 | 98.6 | 0 | 0.0 |
| Real Estate | 620 | 110.8 | 49 | 54.3 |
| Amusement and Recreation Services | 619 | 21.2 | 71 | 15.1 |
| Maintenance and Repair, Other Facilities | 555 | 33.0 | 35 | 11.6 |
| General Merchandise Stores | 524 | 15.7 | 21 | 3.3 |
| Top Sectors by Production |  |  |  |  |
| State \& Local Government - Education | 2,521 | 114.0 | 0 | 0.0 |
| Real Estate | 620 | 110.8 | 49 | 54.3 |
| New Residential Structures | 635 | 98.6 | 0 | 0.0 |
| Federal Government - Non-Defense | 1,622 | 94.4 | 0 | 0.0 |
| Gas Production and Distribution | 63 | 59.9 | 64 | 38.3 |
| Hospitals | 664 | 55.5 | 23 | 12.8 |
| Cement, Hydraulic | 146 | 53.8 | 98 | 52.7 |
| Top Primary Sectors |  |  |  |  |
| Cement, Hydraulic | 146 | \$53.8 | 98 | \$52.7 |
| Gas Production and Distribution | 63 | 59.9 | 64 | 38.3 |
| Games, Toys and Children's Vehicles | 280 | 22.6 | 98 | 22.1 |
| Coal Mining | 95 | 22.2 | 84 | 18.6 |
| Amusement and Recreation Services | 619 | 21.2 | 71 | 15.1 |
| Ready-mixed Concrete | 49 | 7.1 | 100 | 7.1 |
| Conveyors and Conveying Equipment | 139 | 19.9 | 30 | 6.0 |
| Clay Refractories | 47 | 5.7 | 98 | 5.6 |
| Glass and Glass Products, Exc. Containers | 65 | 7.4 | 72 | 5.3 |
| Greenhouse and Nursery Products | 134 | 6.7 | 78 | 5.2 |
| Dairy Farm Products | 53 | 5.1 | 100 | 5.1 |

Source: Minnesota IMPLAN Group, Inc. (2000)

## Industry Summary

- With several major federal and state facilities, Fremont County enjoys a relatively stable economic base. The county has seen substantial growth in the mountain areas, with towns like Williamsburg and Coal Creek doubling over the past decade. This type of "re-location" growth has presented substantial growth opportunities in similar counties like Park and Chaffee.
- There is a major cement facility in the county which may provide the possibility for expansion or agglomeration of similar industries.
- The state government (education and govt. functions) is a major employer in the county, providing $27 \%$ of all jobs.
- Most economic growth appears to be expansion of existing federal or state facilities, immigrants looking for "quality of life" or expansion of major industries such as cement or other construction materials.

| FREMONT COUNTY - CURRENT, TARGET, AND EMERGING GROWTH INDUSTRIES* |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Current | Target | Growth | Comments |
| Agriculture |  |  |  | Fremont County produces hay and cattle generating a total 1997 market value from agricultural products sold of $\$ 12,126,000$. Fremont County includes 20 orchards offering opportunity for expansion of value added food production. The area has developed three farmers' markets providing specialty crop growers with higher revenues by selling direct to consumers. According to the DOLA base industry study, only $4.5 \%$ of the county's basic jobs are related to agribusiness. |
| Animals | X |  |  |  |
| Crops | X | X |  |  |
| Dairy |  |  |  |  |
| Manufacturing |  |  |  |  |
| General | X |  |  | Fremont County has a fair amount of employment in general manufacturing industries. The county is home to a large cement manufacturing facility. However, growth is not expected in these areas. |
| Computer Hardware/Storage |  |  |  |  |
| Photonics |  |  |  | The oil, gas, and mining industry is relatively concentrated in Fremont County; however, production is currently inactive. |
| Energy and Environmental |  |  |  |  |
| Minerals, Gas/Petroleum | X |  |  | Cluster industries such as biotechnology, software, aerospace, defense, and nanotechnology have a minimal presence here, and it is unlikely that their presence will increase significantly in the near term. |
| Renewable Energy |  |  |  |  |
| Environmental Industries |  |  |  |  |
| Transportation |  |  |  | Extension of broadband services from the MNT hub in the county could provide modest growth opportunities for a variety of businesses. |
| Air |  |  |  |  |
| Trucking |  |  |  | Prisons, health-care, and social assistance services provide a large portion of the employment in the county. |
| Rail |  |  |  |  |
| General |  |  |  | Tourism is one of the county's dominant industries. Numerous outdoor recreational opportunities are available, and the Royal Gorge is a popular destinaion. The county is also turning into a significant second-home, summer vacation area, and retirement community. The DOLA base industry study indicates that $10.7 \%$ of the county's basic jobs are related to tourism. |
| Aerospace/Space |  |  |  |  |
| Defense/Homeland Security |  |  |  |  |
| Telecommunications |  |  |  |  |
| Biotechnology |  |  |  | There were two film productions done in the county during 2002, but major growth is not expected. |
| Nanotechnology |  |  |  |  |
| Services |  |  |  |  |
| Call Centers |  |  |  |  |
| Financial |  |  |  |  |
| Healthcare | X | X |  |  |
| Research and Development |  |  |  |  |
| Software |  |  |  |  |
| Tourism | X | X |  |  |
| Film | X | X |  |  |
| *Note: Definition of current target and emerging growth industry included in introduction to this section. |  |  |  |  |

## LAKE COUNTY



## LAKE COUNTY RESOURCES

Transportation
Commercial Service Airports: none
General Aviation Airports: Lake County Airport
Reliever Airports: none
Interstate Highway Miles: 0
Military Bases, Federal Facilities, and Prisons
Military Base: none
Federal Facilities: none
State Prisons: none
Higher Education (Main Campus)
Four Year: none
Two Year: none
Private Acc.: none
Ski Areas, Casinos, and National Parks
Ski Areas: Ski Cooper
Casinos/Gaming: none
National Parks/Sites: none
Natural Resources
Oil Production (Barrels of Oi): 0
Gas Production (Million Cubic Feet): 0
Coal Production (Short Tons): 0
CO2 Production (Million Cubic Feet): 0
Wind Level Rating (5=Outstanding, 4=Good): <4
Biomass Energy Potential: <2,500,001 mmbtu

| LAKE COUNTY OVERVIEW |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: | :---: | :---: |
|  | Lake County | Colorado | US |  |  |  |
| People |  |  |  |  |  |  |
| Population, 2001 estimate | 7,679 | $4,417,714$ | 284.8 M |  |  |  |
| Population percent change, April 1, 2000-July 1, 2001 | $-1.7 \%$ | $2.7 \%$ | $1.2 \%$ |  |  |  |
| Population, percent change, 1990 to 2000 | $30.0 \%$ | $30.6 \%$ | $13.1 \%$ |  |  |  |
| Persons under 18 years old, percent, 2000 | $26.9 \%$ | $25.6 \%$ | $25.7 \%$ |  |  |  |
| Persons 65 years old and over, percent, 2000 | $6.6 \%$ | $9.7 \%$ | $12.4 \%$ |  |  |  |
| White persons, percent, 2000 | $77.6 \%$ | $82.8 \%$ | $75.1 \%$ |  |  |  |
| Persons of Hispanic or Latino origin, percent, 2000* | $36.1 \%$ | $17.1 \%$ | $12.5 \%$ |  |  |  |
| Black or African American persons, percent, 2000 | $0.2 \%$ | $3.8 \%$ | $12.3 \%$ |  |  |  |
| American Indian and Alaska Native persons, percent, 2000 | $1.3 \%$ | $1.0 \%$ | $0.9 \%$ |  |  |  |
| Asian persons, percent, 2000 | $0.3 \%$ | $2.2 \%$ | $3.6 \%$ |  |  |  |
| Persons reporting some other race, percent, 2000 | $18.0 \%$ | $7.2 \%$ | $5.5 \%$ |  |  |  |
| High school graduates, percent of persons age 25+, 2000 | $79.5 \%$ | $86.9 \%$ | $80.4 \%$ |  |  |  |
| Bachelor's degree or higher, pct of persons age 25+, 2000 | $19.5 \%$ | $32.7 \%$ | $24.4 \%$ |  |  |  |
| Mean travel time to work, workers age 16+ (minutes), 2000 | 35.8 | 24.3 | 25.5 |  |  |  |
| Homeownership rate, 2000 | $68.2 \%$ | $67.3 \%$ | $66.2 \%$ |  |  |  |
| Median value of owner-occupied housing units, 2000 | $\$ 115,400$ | $\$ 166,600$ | $\$ 119,600$ |  |  |  |
| Median household money income, 1999 | $\$ 37,691$ | $\$ 47,203$ | $\$ 41,994$ |  |  |  |
| Per capita money income, 1999 | $\$ 18,524$ | $\$ 24,049$ | $\$ 21,587$ |  |  |  |
| Persons below poverty, percent, 1999 | $12.9 \%$ | $9.3 \%$ | $12.4 \%$ |  |  |  |
| Business |  |  |  |  |  |  |
| Federal funds and grants, 2001 (\$1,000) | 20,020 | $24,344,658$ | 1.8 B |  |  |  |
| Geography |  |  |  |  |  |  |
| Land area, 2000 (square miles) | 377 | 103,718 | 3.5 M |  |  |  |
| Persons per square mile, 2000 | 20.7 | 41.5 | 79.6 |  |  |  |
| Note: *Hispanics may be of any race, so also are included in applicable race categories. |  |  |  |  |  |  |


| ESTABLISHMENTS BY SIZE CLASS |  |  |
| :--- | :---: | :---: |
| Size Class | Number | Percent |
| $1-4$ Employees | 108 | $56.3 \%$ |
| $5-9$ Employees | 48 | $25.0 \%$ |
| 10-19 Employees | 22 | $11.5 \%$ |
| $20-49$ Employees | 11 | $5.7 \%$ |
| $50-99$ Employees | 1 | $0.5 \%$ |
| 100-249 Employees | 2 | $1.0 \%$ |
| $250-499$ Employees | 0 | $0.0 \%$ |
| $500-999$ Employees | 0 | $0.0 \%$ |
| $1,000+$ Employees | 0 | $0.0 \%$ |
| Total | 192 | $100.0 \%$ |


| OCCUPATIONS BY TYPE |  |  |
| :---: | :---: | :---: |
| Occupation type | Number | Percent |
| Management, Professional, and Related | 959 | 23.7\% |
| Service | 947 | 23.4\% |
| Sales and Office | 787 | 19.4\% |
| Farming, Fishing, and Forestry | 0 | 0.0\% |
| Construction, Extraction, and Maintenance | 990 | 24.5\% |
| Production, Trans., and Material Moving | 364 | 9.0\% |


| HOUSEHOLDS BY INCOME LEVELS |  |  |  |
| :--- | ---: | ---: | :---: |
| Income Bracket | Number | Percent |  |
| $<\$ 10,000$ | 227 | $7.6 \%$ |  |
| $\$ 10,000$ to $\$ 19,999$ | 412 | $13.9 \%$ |  |
| $\$ 20,000$ to $\$ 29,999$ | 384 | $12.9 \%$ |  |
| $\$ 30,000$ to $\$ 39,999$ | 565 | $19.0 \%$ |  |
| $\$ 40,000$ to $\$ 49,999$ | 400 | $13.5 \%$ |  |
| $\$ 50,000$ to $\$ 59,999$ | 234 | $7.9 \%$ |  |
| $\$ 60,000$ to $\$ 74,999$ | 374 | $12.6 \%$ |  |
| $\$ 75,000$ to $\$ 99,999$ | 175 | $5.9 \%$ |  |
| $\$ 100,000$ to $\$ 124,999$ | 106 | $3.6 \%$ |  |
| $\$ 125,000$ to $\$ 149,999$ | 17 | $0.6 \%$ |  |
| $\$ 150,000$ to $\$ 199,000$ | 32 | $1.1 \%$ |  |
| $\$ 200,000+$ | 45 | $1.5 \%$ |  |
| Total | 2,971 | $100.1 \%$ |  |


| WORKERS BY CLASS |  |  |
| :--- | ---: | ---: |
| Worker Class | Number | Percent |
| Private | 3,159 | $78.1 \%$ |
| Government | 553 | $13.7 \%$ |
| Self Employed Non-Inc. | 326 | $8.1 \%$ |
| Unpaid Family | 9 | $0.2 \%$ |

Source: U.S. Census Bureau - County Quickfacts, 2001 County Business Patterns, and 2000 Census Summary File 3.

| COUNTY ASSETS |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Lake | Chaffee | Custer | Fremont |
| Commercial Airport |  |  |  |  |
| General Aviation Airport | x | x | x | x |
| Reliever Airport |  |  |  |  |
| Interstate Highway |  |  |  |  |
| State Prison |  | x |  | x |
| Federal Facility |  |  |  | x |
| Military Facility | x | x |  | x |
| Two-year College/University |  |  |  |  |
| Four-year College/University |  |  |  |  |
| Private College/University |  |  | x |  |
| >25\% of Population with Bachelor Degree |  |  |  |  |
| >10,000 employees |  |  |  |  |
| Companies w/ 500+ employees | x | x |  | x |
| Manufacturing Shipments (1997) |  |  |  |  |
| Ski Resorts |  |  |  |  |
| Casinos/Gaming |  |  |  | x |
| National Parks/Sites |  |  |  |  |
| Oil, Gas, CO2Production |  |  |  |  |
| Coal Production |  |  |  |  |
| Wind Energy |  |  |  |  |
| Biomass Potential |  |  |  |  |

## Lake County Highlights

## Population

- Lake County has about 7,500 full-year residents. The majority of the population resides in Leadville and Twin Lakes. Outside of the towns, the county is sparsely populated. County growth was in-line with the state, and more than twice the national average. Roughly $36 \%$ of the population is Hispanic.
Income and Housing
- Housing prices are relatively low, but there is a mix of low-cost older homes and new, expensive vacation homes.
- Incomes are lower than the state average, but close to the national average.

Occupation, Class of Work, Establishment Size

- Most establishments are small, and only 2 have 100+ employees. Recreation service jobs require specific skills, but most jobs require less than a bachelor's degree.
Transportation Infrastructure
- Highways 91,84 , and 22 run through Lake County.

State, Federal, or Military Facilities

- No major government facilities.

Education

- Colorado Mountain College has a branch campus located in Lake County.

Attractions

- Ski Cooper is the local ski area. With mostly public lands, Lake County has substantial recreation attractions. Natural Resources
- No fossil fuel resources.

HISTORICAL ANALYSIS OF EMPLOYMENT AND INCOME LAKE COUNTY

| Employment and Income (2001) |  |  |  |  |  | CAGR 1991 to 2001 |  |  |  | Location Quotient (2001) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Employment |  |  | Income |  |  | Employment |  | Income |  | Employment |  | Income |  |
|  |  | Share |  |  | Share |  |  |  |  |  |  |  |  |
| Services | 919 | 33.2\% | Gov. | \$22,630 | 32.2\% | Con. | 7.8\% | FIRE | 12.8\% | Gov. | 1.94 | Gov. | 2.17 |
| Gov. | 761 | 27.5 | Services | 20,373 | 29.0 | Services | 4.8 | Con. | 11.0 | Con. | 1.51 | OGM | 1.77 |
| Trade | 478 | 17.2 | Con. | 9,060 | 12.9 | Gov. | 2.1 | Services | 8.9 | OGM | 1.16 | Con. | 1.52 |
| Con. | 336 | 12.1 | Trade | 8,967 | 12.8 | Ag. | 1.1 | Gov. | 5.2 | Services | 1.04 | Services | 0.96 |
| FIRE | 147 | 5.3 | FIRE | 3,794 | 5.4 | FIRE | 0.1 | Ag. | 4.1 | Trade | 0.80 | Trade | 0.89 |
| TCPU | 56 | 2.0 | OGM | 2,120 | 3.0 | Trade | 0.0 | Trade | 3.1 | FIRE | 0.71 | FIRE | 0.57 |
| Mfg. | 45 | 1.6 | TCPU | 1,918 | 2.7 | TCPU | -3.8 | TCPU | -2.9 | TCPU | 0.35 | TCPU | 0.27 |
| OGM | 20 | 0.7 | Mfg. | 1,171 | 1.7 | Mfg. | -11.1 | Mfg. | -4.1 | Mfg. | 0.22 | Ag. | 0.19 |
| Ag. | 10 | 0.4 | Ag . | 181 | 0.3 | OGM | -25.2 | OGM | -18.4 | Ag. | 0.13 | Mfg. | 0.18 |

Source: DOLA - Colorado Employment by Sector.

## Lake County Industry Growth 1991-2001

The chart below illustrates growth of the nine major industry sectors from 1991-2001. Compound annual growth rates (CAGR) are used. From 1991-2001 total state employment grew at a CAGR of 3.6\%, and the Denver/Boulder CPI grew at a CAGR of $3.5 \%$. The chart is divided into quadrants based on these values. The upper righthand quadrant includes industries in the county thathad employment growth greater than the state average and income growth greater than the CPI.

## Lake County Industry Concentration 2001

The chart below illustrates concentration of the nine major industry sectors in 2001. Location quotients (LQ) are used to measure the concentration of an industry in the county relative to the state. An LQ greater than 1 means the county has a high concentration in that industry. The chart is divided into quadrants. The upper righthand quadrant includes industries with high employment concentration and income concentration.


| LAKE COUNTY SECTOR BREAKDOWN |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Sector | Number of Workers | Total Production (M) | \% of Production Exported | Value of Exports (M) |
| Top 10 Sectors by Employment |  |  |  |  |
| State \& Local Government - Education | 465 | \$12.3 | 0\% | \$0.0 |
| Eating \& Drinking | 251 | 8.9 | 25 | 2.2 |
| Hospitals | 228 | 15.6 | 47 | 7.3 |
| Amusement and Recreation Services | 137 | 4.4 | 73 | 3.2 |
| State \& Local Government - Non-Education | 136 | 6.6 | 0 | 0.0 |
| New Residential Structures | 111 | 17.0 | 0 | 0.0 |
| Food Stores | 100 | 4.5 | 27 | 1.2 |
| Maintenance and Repair, Other Facilities | 97 | 5.5 | 42 | 2.3 |
| Lead and Zinc Ores | 97 | 2.0 | 100 | 2.0 |
| Real Estate | 93 | 18.6 | 47 | 8.7 |
| Top Sectors by Production |  |  |  |  |
| Gold Ores | 1 | 21.0 | 46 | 9.7 |
| Real Estate | 93 | 18.6 | 47 | 8.7 |
| New Residential Structures | 111 | 17.0 | 0 | 0.0 |
| Hospitals | 228 | 15.6 | 47 | 7.3 |
| Banking | 87 | 14.9 | 54 | 8.0 |
| State \& Local Government - Education | 465 | 12.3 | 0 | 0.0 |
| Eating \& Drinking | 251 | 8.9 | 25 | 2.2 |
| Top Primary Sectors |  |  |  |  |
| Gold Ores | 1 | \$21.0 | 46\% | \$9.7 |
| Hospitals | 228 | 15.6 | 47 | 7.3 |
| Sporting and Athletic Goods, N.E.C. | 47 | 4.2 | 83 | 3.5 |
| Amusement and Recreation Services | 137 | 4.4 | 73 | 3.2 |
| Natural Gas \& Crude Petroleum | 10 | 2.9 | 83 | 2.4 |
| Lead and Zinc Ores | 97 | 2.0 | 100 | 2.0 |
| Hotels and Lodging Places | 75 | 3.3 | 48 | 1.6 |
| Railroads and Related Services | 25 | 1.8 | 67 | 1.2 |
| Malt Beverages | 4 | 0.8 | 100 | 0.8 |

Source: Minnesota IMPLAN Group, Inc. (2000)

## Industry Summary

- A former silver mining community, Leadville is a high-mountain town in the Colorado Rockies. Like neighboring Park and Summit Counties, Lake County is a 'quality-of-life' destination which has numerous outdoor recreation and adventure activities.
- The economic base depends upon the tourism industry, a regional hospital, some mining, and local breweries and sports equipment manufacturing. This reflects a shift away from traditional extraction industries in the county, toward recreation, resort, and a quality of life economy.
- Growth sectors in Lake are: construction (for vacation homes) and tourism services. The biggest declining sector is mining.
- This county has similar characteristics as Summit and Park Counties, but is not as developed. The county may become a low-cost alternative for future tourism services.

| LAKE COUNTY - CURRENT, TARGET, AND EMERGING GROWTH INDUSTRIES* |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Current | Target | Growth | Comments |
| Agriculture |  |  |  | According to the DOLA base industry study, a large portion of the population commutes to jobs outside of the county. |
| Animals | X | X |  |  |
| Crops |  |  |  | Lake County has a small cattle industry producing 1997 market value from sales of $\$ 492,000$. |
| Dairy |  |  |  |  |
| Manufacturing |  |  |  | When operating, Lake County mines produced molybdenum. There are no current jobs in this sector. |
| General |  |  |  | Cluster industries such as biotechnology, aerospace, defense, software, computer storage, and nanotechnology do not have a presence in Lake County, and it is unlikely that these industries will increase in the next decade. |
| Computer Hardware/Storage |  |  |  |  |
| Photonics |  |  |  |  |
| Energy and Environmental |  |  |  | Extension of broadband services from the MNT hub in the county could provide modest growth opportunities for a variety of businesses. |
| Minerals, Gas/Petroleum |  |  |  |  |
| Renewable Energy |  |  |  |  |
| Environmental Industries |  |  |  | Area hospitals provide a large portion of the employment in Lake County. |
| Transportation |  |  |  | Tourism provides a significant portion of the employment in Lake County. With one ski area, Colorado's highest mountain, and acres of public lands, many outdoor recreational areas are available in the county. One film project was done in the county during 2002, with a chance of slight growth in the future. The DOLA base industry study indicates that $15.8 \%$ of the county's basic jobs are related to tourism. |
| Air |  |  |  |  |
| Trucking |  |  |  |  |
| Rail |  |  |  |  |
| General |  |  |  |  |
| AerospacelSpace |  |  |  |  |
| Defense/Homeland Security |  |  |  |  |
| Telecommunications |  |  |  |  |
| Biotechnology |  |  |  |  |
| Nanotechnology |  |  |  |  |
| Services |  |  |  |  |
| Call Centers |  |  |  |  |
| Financial |  |  |  |  |
| Healthcare | X |  |  |  |
| Research and Development |  |  |  |  |
| Software |  |  |  |  |
| Tourism | X | X |  |  |
| Film | X |  |  |  |
| *Note: Definition of current targ | and eme | ng grow | industry | cluded in introduction to this section. |

