### THE KEY TO RÉSUMÉ SUCCESS IS TO MAKE SURE THAT:

- The résumé has the right keywords to achieve a high score in the scanning process.
- HR finds what it is looking for in the 8-15 seconds typically spent reading a single résumé.

If your résumé scores well and quickly meets expectations, the chance that you will receive an invitation to interview increases dramatically. Sounds great, you say, but how can this be accomplished?

### STEP 1: LET'S BEGIN BY DOING SOME MARKET RESEARCH.

- First, figure out what the reader of your résumé is looking for and write your résumé to fit that as closely as possible.
- Go to a job board/search engine and find at least 6 "good" job postings (across the nation) for the target position.
- Recognize a "good" job posting as one with a lot of detailed and specific information about what HR is looking for: specific skills, areas of knowledge, experience, etc. This information is usually found under "Requirements" or "Qualifications" on a job posting. The more bullet points, the better.

### **STEP 2:** ANALYZE THE "GOOD" JOB POSTINGS TO IDENTIFY THE COMMON ELEMENTS (KEYWORDS).

- Open an Excel spreadsheet. At the top of the first column, type in the name of the employer for one of the "good" job postings you found. In the second column, type in the name of the second employer. Repeat this until each employer's name is listed at the top of a column.
- Below the employer's name in column 1, type in the keywords you found in the job posting, making sure to use the exact wording the employer uses. Repeat for each job posting.
- Do a simple visual analysis to identify those elements (keywords) that show up in all of the job postings.

### STEP 3: WRITE THE RÉSUMÉ WITH THE COMMON KEYWORDS IN MIND.

• Weave the common keywords into the Summary or Profile section of the résumé. Incorporate the common keywords into the rest of the résumé by describing accomplishments and experiences that directly relate.

Use this research as a tool for evaluating an existing résumé. You can evaluate each bullet point or statement on an existing résumé and ask how that statement supports or addresses at least one of the common keywords/ skill sets from all/most job postings. If it doesn't, perhaps that bullet can be tweaked so it does address one of those keywords. If not, then eliminate that bullet and write another that will be more relevant to what HR is looking for.

### STEP 4: QUICKLY CREATE A HIGHLY TARGETED RÉSUMÉ WHEN **APPLYING FOR JOBS.**

It's a good idea to add in other keywords that didn't make it on the list of common keywords to push your résumé to score as close to 100% as possible. To do so:

- Make the job title-the goal of attaining that job-your Objective statement.
- Plug in all the other keywords from job postings that haven't already been incorporated into the résumé. Only include those keywords that make sense for the job you are applying for. Include these in the Summary/Profile.

## KEY REALITIES THAT INFLUENCE THE DEVELOPMENT OF THE RÉSUMÉ WRITING PROCCES

- Résumés submitted online are often scanned electronically in search of certain keywords and terms. Each résumé is rated/scored based on the prevalence of keywords.
- HR's task when reviewing résumés is to identify a certain number of "qualified" candidates. Once that number is reached, HR is finished reviewing résumés for that position.

## HOW DO YOU KNOW IF YOU HAVE WRITTEN A GOOD RÉSUMÉ?

Easy. Is your résumé generating interview opportunities for positions that you are interested in and truly qualified for? If so, it is working. If not, you are either missing some important keywords or have information in your résumé that isn't relevant to the position. If this is happening, bring your résumé and some job postings to the Career Center during Quick Tip review hours or make an appointment to work with a Consultant at the Writing Center.

### ADDITIONAL RESOURCES ON THE 24/7 CAREER CENTER LOCATED AT UCDENVER.EDU/CAREERCENTER

**CareerBeam** CareerBeam is a comprehensive, 24/7, user-friendly program that helps you determine what you want in your career and offers the steps to achieve it. It is a self-paced process to help you develop a professional résumé and cover letter. Register with your school email for access.

Certificate of Employability Check out Résumé Building, the fourth module of the Certificate of Employability, for more information on who reads your résumé and how to write a successful one. Contact the Career Center to sign up for this free online course.

CareerSpots Videos CareerSpots has videos for every stage of the job search, including three short, informative videos on writing a résumé that will capture an employer's attention.



Tivoli Student Union, Suite 267 Phone: 303.556.2250 Web: ucdenver.edu/careercenter



North Classroom, Room 4014 Phone: 303.556.4845 Web: writingcenter.ucdenver.edu

I successfully completed first two years of all necessary work placements to all aspec redeveloping Graduate Training Scheme, r Engineering Project Team.

## Education

Postgraduate College 1991 Institute of Technology

2.1 BA (Hons) in Software Engi Jobsville University

2 S levels grade I and II, 198 5 A Levels grade A, 1987 Jobsville High School

# References

Chief Technical Offic

Computer House Jobsville

01234 12345



# Guide To WRITING EXCEPTIONAL RÉSUMÉS

University of Colorado Denver Career Center | Writing Center

Software Company

Ann And Address

Telephone

Objective

To obtain

Highlights

9 years | Friendly, Successf Flair for cr Extensive

**Employment His** 

Software Developer, Co

I am a key member in the internet search technology applications covering all sta responsible for project manu projects Major Accomplishments

Produced state of the 4

Developed several web

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and personal solution

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## CASE STUDY: First-Year

#### **CLIENT:**

University of Colorado Denver Student. **CLASS STANDING:** 

First-year student; undeclared or undecided in choice of major. **REASON FOR RÉSUMÉ:** 

Seeking a volunteer opportunity to gain experience. **SUBMISSION REQUIREMENTS:** 

Hand deliver a hardcopy; student chose Times New Roman. **RÉSUMÉ CONCERN:** 

Student is 18-19 years old and graduated from high school less than 12 months ago. Student is worried about developing a résumé because of very limited work experience, all of which is unrelated to what the student might want to do in the future. The student excelled in many areas of high school and believes that some accomplishments are worthy of putting on the résumé. **CAREER ADVICE:** 

#### Develop a résumé that includes limited high school achievements and work or volunteer experience, if any, to show work ethic. Twelve months after graduating from high school, remove all high school experience. Nontraditional first-year students should not include high school on their résumés.

## CASE STUDY: Sophomore/Junior

#### **CLIENT:**

University of Colorado Denver Student. **CLASS STANDING:** 

Sophomore/Junior; has chosen a major. **REASON FOR RÉSUMÉ:** 

Seeking a volunteer opportunity, internship and/or a related job position. **SUBMISSION REQUIREMENTS:** 

Submit electronically; student chose Calibri.

**RÉSUMÉ CONCERN:** 

Student has limited relevant work/volunteer experience, has begun taking classes in his or her major, and has completed relevant academic assignments. Student wants to demonstrate to an employer that he or she is ready for the next professional step. **CAREER ADVICE:** 

Develop a résumé emphasizing relevant academic coursework and academic projects, including a focus on group projects, presentations, research papers, and/or assignments related to areas of interest. Also emphasize both volunteer and professional related experience. Remove any mention of high school experience.



#### **CLIENT:**

University of Colorado Denver Student. **CLASS STANDING:** Graduating Senior **REASON FOR RÉSUMÉ:** Seeking professional full-time employment upon graduation. **SUBMISSION REQUIREMENTS:** 

for hardcopy. **RÉSUMÉ CONCERN:** 

and obtain a full-time position. **CAREER ADVICE:** 

Focus on academics and projects that showcase knowledge base and academic experience in field of interest (e.g., advanced financial modeling developed through academic projects). Be sure to include related internships and work experience. Also include a section that is just work experience to highlight transferrable skills. Research job announcements to ensure that the same keywords describing ideal candidates are used in the résumé.

FRANCIS FIRST-YEAR			Imma Intern Denver, CO 970-555-3000, imma_intern@yahoo.com			
franfirstyear@hotmail.c 720-356-6542	com	1256 N. 5th Ave. Denver, CO 80223	Profile  Created five 20-minute documentary film	ns, including script, shooting, and	l editing.	435 S
OBJECTIVE	Societies a hospital valated valuation position for the Fall 201	4 compostor	Promoted and marketed clubs and event		perience.	OBJECTI
OBJECTIVE	Seeking a hospital related volunteer position for the Fall 201	4 semester.	Technical Skills: Adobe Photoshop, Illustrator, Fi	inal Cut, Proloois, and Avid.		
SKILLS	Exceptional ability to organize, multitask, and prioritize. Ab and as a cooperative team member. Deeply committed to pro academic excellence.		Education University of Colorado Denver Major: Bachelor of Fine Arts, Music Emphasis: Music Industry Studies		05/2016 Anticipated GPA 3.75	<ul> <li>Kno indu</li> <li>Skill</li> <li>Assi</li> </ul>
EDUCATION	Major: Undeclared GPA: 3.8 University of Colorado Denver, Denver, CO	Fall 2014-Present	Related Courses • Audio Production I & II • Music Law • Film Post Production 3 & 4	<ul> <li>Graphics I &amp; II</li> <li>Video Production</li> <li>The Film/Video Business</li> </ul>	;	Deta     Tech     kno     EDUCATI
		Tull 2011 Tresent	Relevant Academic Projects			UNIVERSI
	High School Diploma		Sony Research		Fall 2014	Bache
	GPA: 3.9 Chatfield High School Littleton CO Spring 2013		<ul> <li>Researched Song Music Studios' environments conducive to artist and client creativity.</li> <li>Composed report on utilization of professional outboard gear and large format consoles.</li> </ul>			GPA: 3
	Chatfield High School, Littleton, CO	-F8	Audio Production Project		Summer 2014	Releva
EADERSHIP	DECA, President	2013	<ul> <li>Completed a team project with 4 other students on recording soundboards, basic maintenance of recording equipment, and other electronic music equipment.</li> </ul>		Fina	
EXPERIENCE	1st Place in Regional Marketing Competition		Film and Editing Project	quipment.	Spring 2014	mor
			Filmed and edited a 6-part series of 10-minute comedies enhancing knowledge of production process, including			Pres
	Student Council, Vice President	,		scouting locations, casting, script writing, directing, and post-production via Final Cut Pro.		
	Re-drafted Student Handbook		Relevant Experience			pub Inve
			Nitro Records		01/13-Present	mar
HONORS &	Boettcher Scholarship	Fall 2014	Street Team Representative	new releases for Denver Metro	Denver, CO	futu
WARDS	National Forensic Competition			<ul> <li>Proposed upcoming concerts/events and new releases for Denver Metro area.</li> <li>Compile spreadsheets and inventory logs of weekly concert revenue to report data to Nitro's offices.</li> </ul>		EXPERIE
	1st Place Award for Extemporaneous Speaking National Dean's List, Chatfield High School	2013 2012	CU Denver College of Arts & Media		08/12-12/12	PROGRAM
	National Deal 3 Elsi, Chattleid Tigli School	2012	Student Office Staff		Denver, CO	Finance
OLUNTEER	Denver Hospital, Denver, CO	09/2013-Present	<ul> <li>Supported and assisted with general offic person and on the phone, photocopying,</li> </ul>	•	, ,	Ana     and
EXPERIENCE	Stress Disorder Volunteer	1 , ,		Publisher.		
	<ul> <li>Aid 14 nurses in creating comfortable environment f</li> </ul>	Aid 14 nurses in creating comfortable environment for patients and		Maintained and managed arts & media equipment, including cameras, camcorders, and recording devices.		
	loved ones.					• Dev • Test
	Apply motivational therapy techniques successfully		Museum of Contemporary Art, Denver, CO Habitat for Humanity, Denver, CO	Volunteer Volunteer	Spring 2013 Spring 2012	• Assi
	hospital staff to instill individuals' hope and positive self-imagining in a		Columbine High School, Littleton, CO	Teacher's Assistant	Fall 2009-Spring 2011	AMERICAI
	weekly Stress Reduction Program.		Additional Experience		, -	Office • Assi
VORK	Macaroni Grill, Denver, CO	09/2012-Present	P.F. Chang's, Denver, CO	Wait Staff	05/12-Present	Res
WORK EXPERIENCE	Server/Trainer	03/2012-1 Tesent	Macy's, Broomfield, CO	Sales Associate	03/11-04/12	Perf     Con
	<ul> <li>Deliver exceptional customer service in a fast-paced dining establishment, serving approximately 150 customers per 8 hours.</li> </ul>		Professional Organizations and Other Honors American Society of Audio Engineers	Member	Fall 2013-Present	STARBUC Barist
	Jay's Diner, Littleton, CO Server	08/2010-09/2011				• Serv • Awa
	<ul> <li>Fostered approximately 16 repeat customers by con- quick, well-timed, and professional service.</li> </ul>	sistantly providing				

## CASE STUDY: Senior

Can be either hardcopy or electronic; student chose Arial for electronic & Cambria

Student does not believe that he or she has enough related experience to compete for

ANDREA ANALYST								
ers Ct. Denver, CO 80223	303.344.0713	analyst5@yahoo.com						
	303.344.07 13	anarystoleyanoo.com						
y Level Financial Analyst								
UALIFICATIONS								
ble business professional with over 2 years experience in business software, security, and retail								
use of both reporting and analytical tools to illustrate risks, revenue recognition areas and profitability the creation of over 100 reports and presentations to management. ad with excellent analytical, communication, and organizational skills. Ils include Microsoft Excel with statistical analysis extensions, Word, Powerpoint, Access, and basic f Dreamweaver, Contribute, Flash, and HTML.								
OLORADO DENVER, Denver, CO cience, Business Administration, Finance	ce emphasis	Expected 05/2015						
<u>cts</u> anagement - Applied concepts of financial management to ABC Company, including time value of analysis, the theory of valuation, capital budgeting, cost of capital, and working capital management. port to 6 members of the management team. bodeling - Developed and implemented financial models using Excel and @Risk software for 3 local anies.								
Management - Created virtual portfolio of t, security valuation, and portfolio manage cts. Increased portfolio value 20% in 4 mc	ment, including hedgin							
IMPLICITY, LLC, Denver, CO yst Intern		09/2013-12/2014						
ancial information from 6 departments, interpreted results, and denerated reports using Microsoft Exc								
10 reports weekly, including profitability analysis, variance analysis, and financial forecasts. ore than 20 financial models and analyzed company's finances. any's website and underlying software for usability on a monthly basis. onthly accounting close. Verified accuracy of all financial data.								
IS, INC, Denver, CO nt		01/2012-08/2012						
nager in daily operation of 12-person custo o 30-50 customer requests daily. -depth investigative research for up to 100 lifferent statistical reports in Excel on a mo	0 cases per month.	nt.						
Denver, CO		06/2011-12/2011						
150 customer orders per shift. ployee of the Month 4 times.								