

COLORADO STATE FAIR AUTHORITY

FINANCIAL AND COMPLIANCE AUDIT

Fiscal Years Ended June 30, 2017 and 2016



Wall,
Smith,
Bateman Inc.
Certified Public Accountants

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COLORADO STATE FAIR AUTHORITY
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COLORADO STATE FAIR AUTHORITY
FINANCIAL AND COMPLIANCE AUDIT
REPORT SUMMARY
FISCAL YEARS ENDED JUNE 30, 2017 and 2016

Authority, Purpose and Scope

The audit of the Colorado State Fair Authority was conducted pursuant to Section 2-3-103, C.R.S., which authorizes the State Auditor to conduct audits of all State agencies. The Fiscal Year 2017 audit was conducted under contract with Wall, Smith, Bateman Inc. The audit was conducted in accordance with audit standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Audit work was performed during the time period of June through November, 2017.

The purposes and scope of the audit were to:

- Audit the basic financial statements of the Authority for the year ended June 30, 2017, including a review of the related internal control structure as required by generally accepted auditing standards and *Government Auditing Standards*.
- Review of the Authority's compliance with state and federal laws and regulations, State Fiscal Rules, and bond covenants that could have a material effect on the Authority's financial statements.
- Perform audit work to evaluate the Authority's progress in implementing prior audit recommendations.
- Review of exhibits required by the State Controller to be submitted to the State Controller in support of the statewide financial statements.
- Submit attestation memos to the Office of the State Auditor on the results of audit work performed to support the audit of the statewide financial statements and statewide Single Audit.
- Prepare report comments and/or a management letter, as appropriate.

Audit Results

Wall, Smith, Bateman Inc. expressed an unmodified opinion on the financial statements for the years ended June 30, 2017 and 2016. Our report, dated December 19, 2017, on the Colorado State Fair Authority's June 30, 2017 financial statements includes an emphasis-of-matter paragraph that describes a going concern uncertainty. The Authority incurred a loss before capital contributions of (\$1,329,245) and change in net position of (\$426,843) for the year ended June 30, 2017. This includes the effect of fiscal year 2017 PERA pension expense of \$1,559,751. Also, as of that date, the Authority's current liabilities exceeded its current assets by \$955,856 and it had a deficit unrestricted net position of (\$9,159,703).

We issued a report on the Colorado State Fair Authority's internal control over financial reporting and compliance and other matters based on an audit of the financial statements performed in accordance with *Government Auditing Standards*.

Required Auditor Communications to the Legislative Audit Committee

The auditor is required to communicate to the Legislative Audit Committee certain matters related to the conduct of the audit and to ensure that the Legislative Audit Committee receives additional information regarding the scope and results of the audit that may assist the Audit Committee in overseeing the financial reporting and disclosure process for which management is responsible. These matters have been communicated to the Legislative Audit Committee in this report.

Summary of Findings and Recommendations

The following is a summary of the finding contained in the report. The audit recommendation for this finding and associated Authority response is summarized in the recommendation locator, which follows the summary.

There is one current year finding and recommendation:

- The Colorado State Fair Authority should continue the implementation of the Strategic Business Plan for long-term financial stability. This may also include continuing to work with the Colorado Department of Agriculture and the Joint Budget Committee to obtain additional appropriations in the State Long Bill, seeking new sources and increased contributions to ensure continued operations.

A detailed description of the audit comment and recommendation is contained in the findings and recommendations section of the report.

Summary of Progress in Implementing Prior Audit Findings

The implementation status of the recommendations included in the Fiscal Year 2016 audit report are discussed in the Disposition of Prior Audit Recommendations.

RECOMMENDATION LOCATOR

All recommendations are addressed to the Colorado State Fair Authority Fiscal Year 2017

Rec. No.	Page No.	Recommendation Summary	Agency Response	Implementation Date
1	7	The Colorado State Fair Authority should continue the implementation of the Strategic Business Plan for long-term financial stability. This may also include continuing to work with the Colorado Department of Agriculture and the Joint Budget Committee to obtain additional appropriations in the State Long Bill, seeking new sources and increased contributions to ensure continued operations.	Agree	Ongoing

COLORADO STATE FAIR AUTHORITY
BACKGROUND
June 30, 2017 and 2016

The Colorado State Fair has been in existence for over 125 years. Over the years, the Colorado State Fair has undergone a number of organizational changes. In 1983, the General Assembly created the Colorado State Fair Authority (Authority) as a separate political subdivision of the State. House Bill 97-1342 abolished the existing Authority and its Board of Commissioners and created the new Colorado State Fair Authority as a division within the State Department of Agriculture effective June 30, 1997. The current Board of Commissioners consists of eleven members. Of the eleven members, one member must be a certified public accountant, one member must have current management-level banking experience and expertise in finance, and one member must have agriculture or 4-H club experience. The Commissioner of Agriculture or the Commissioner's designee also serves as a voting member of the board.

The Authority operates on the State Fairgrounds in Pueblo on approximately 80 acres of land. The grounds and facilities are owned by the State and include exhibition halls, four permanent restaurants, permanent stalls for horse shows, three 4-H buildings, an amphitheater, six pavilions, and a covered grandstand. The facilities also include an indoor arena (the Events Center) which was constructed at a cost of approximately \$7.5 million. The Events Center began operating in 1995. Most of the Authority's revenue is generated during the annual State Fair from admissions, parking, food and beverage sales, concessions, commercial space rental, sponsorships, and carnival ticket sales. Additional revenue is generated from events that are held on a year-round basis at the Events Center and other facilities on the State Fairgrounds. For Fiscal Year 2017, the Authority was appropriated 26.9 full-time staff to run its year-round operations. In the summer, the Authority adds about 500 temporary staff to run the annual State Fair.

The Fiscal Year 2017 Fair was held during August/September 2016 with an attendance of 466,576. Approximately 80% of governance, administration and facilities management expenditures for July, August and September are allocated to Fair-time activity. The results from the 2017 State Fair which was held during August and September 2017 will be included in the financial statements for the year ended June 30, 2018.

FISCAL YEAR 2017 FINANCIAL HIGHLIGHTS

The following presents a summarized statement of revenues, expenses and changes in fund net position of the Authority broken down between Fair-time and Off-season periods. There were two Fair-time events and 466 year round events. The breakdown between Fair-time and year round periods is provided by the Colorado State Fair Authority and has not been audited.

	Year ended June 30, 2017 <u>Fair-time</u>	Year ended June 30, 2017 <u>Off-season</u>	Year ended June 30, 2017 <u>Total</u>	Year ended June 30, 2016 <u>Total</u>
Operating revenues	\$ 6,315,672	\$ 984,803	\$ 7,300,475	\$ 7,287,169
Operating expenses (excluding depreciation)	<u>6,386,278</u>	<u>4,733,801</u>	<u>11,120,079</u>	<u>10,074,423</u>
Operating income (loss) before depreciation	<u>\$ (70,606)</u>	<u>\$ (3,748,998)</u>	(3,819,604)	(2,787,254)
Depreciation			<u>(777,506)</u>	<u>(750,776)</u>
Operating loss			(4,597,110)	(3,538,030)
Nonoperating revenues (net)			<u>3,267,865</u>	<u>2,484,469</u>
Gain (loss) before state capital contributions			(1,329,245)	(1,053,561)
Capital contributions			<u>902,402</u>	<u>1,088,587</u>
Change in net position			<u>\$ (426,843)</u>	<u>\$ 35,026</u>

COLORADO STATE FAIR AUTHORITY
AUDITORS' FINDINGS AND RECOMMENDATIONS
Fiscal year Ended June 30, 2017

CONTINUED DECLINE IN FINANCIAL CONDITION

The Colorado State Fair Authority was created as a division within the Colorado Department of Agriculture under House Bill 97-1342. The Authority has experienced declining financial position in prior fiscal years despite additional funding provided to the Authority through various legislative actions. For example, House Bill 08-1399 provided the Authority with 25 percent of the interest on the Unclaimed Property Tourism Promotion Trust Fund each year beginning in Fiscal Year 2009. Since that time, the Authority has secured additional funding from the Department of Agriculture and appropriations from the State General Fund and Marijuana Tax Cash Fund to offset operating losses. Interest and additional Department of Agriculture, General Fund, and Marijuana Tax Cash Fund monies received by the Authority from Fiscal Years 2009 through 2017 are noted below:

Additional Funding Received from Various Sources

Fiscal Year Ended June 30,	Interest Received	Department of Agriculture	State General Fund	Marijuana Tax Cash Fund	Local Contributions	Total Cash Contributions	Cash Flows from Noncapital Financing Activities
2017	\$1,713,681 *	\$ -	\$1,000,000	\$300,000	\$ 300,000	\$ 3,313,681	\$ 3,313,681
2016	1,128,648	761,112	300,000	300,000	300,000	2,789,760	2,564,809
2015	1,121,842	946,480	550,000	-	398,439	3,016,761	2,379,090
2014	1,067,034	520,313	-	-	442,137	2,029,484	1,461,243
2013	1,025,794	506,280	-	-	474,590	2,006,664	1,590,032
2012	946,864	454,032	-	-	642,774	2,043,670	1,493,611
2011	875,978	-	-	-	555,687	1,431,665	1,270,461
2010	854,908	-	-	-	534,987	1,389,895	1,389,895
2009	2,174,974	544,661	-	-	599,693	3,319,328	3,230,200

*Includes a one-time \$500,000 allocation of the Department of Agriculture's Ag Management Unclaimed Property Trust Fund interest earnings in lieu of cash transfer from the Department of Agriculture.

Based on our Fiscal Year 2016 audit test work, we wrote a finding to the Authority related to the continued significant operating losses resulting in the Authority increasing the loan with the Colorado State Treasury over the past five years, and a negative unrestricted net position.

What was the purpose of our audit work and what work was performed?

The purpose of the audit work was to follow up on our June 30, 2016 finding and recommendation related to the continued significant operating losses, the increasing loan from the Colorado State Treasury, and negative unrestricted net position. At that time, we recommended that the Authority utilize the results of the Facility Management Consulting Study performed by C.H. Johnson Consulting, Incorporated, which was conducted pursuant to the General Assembly's Fiscal Year 2016 supplemental appropriation from the General Fund to develop a comprehensive plan for long-term financial stability. In addition, we recommended that the Authority work with the Colorado Department of Agriculture and the Joint Budget Committee to obtain additional appropriations in the State Long Bill. We also recommended that the five-year projection be provided to the Legislative Audit Committee.

As part of our audit work, we analyzed the cash flows of the Authority in Fiscal Year 2017 as well as a ten-year historical trend of those results.

How were the results of the audit work measured?

The Strategic Business Plan for the Colorado State Fair, submitted by the Department of Agriculture to the Joint Budget Committee on November 1, 2016 identified fiscal stability as the number one goal. It specifically included

COLORADO STATE FAIR AUTHORITY
AUDITORS' FINDINGS AND RECOMMENDATIONS
Fiscal year Ended June 30, 2017

plans to repay the \$1.4 million loan from the Department of Treasury, and to allow funding for facility maintenance and improvements, program development, and fulfilled staffing levels by Fiscal Year 2022, as reflected in the four year budget projection and schedule of action.

We considered the Authority's operating results in relation to the Fiscal Year 2017 projection included in the Strategic Business Plan.

What problem did the audit work identify? (Condition)

The Authority has continued to experience significant operating losses before state or local contributions every year for at least the last 10 years. Specifically, as displayed in the table below, the Authority experienced an operating loss of \$4.6 million for Fiscal Year 2017, which was \$1,050,000 greater than the operating loss of \$3.5 million for Fiscal Year 2016. Although the Authority received in excess of \$3.3 million in State and local operating contributions, the Fiscal Year 2017 ending cash and cash equivalents balance was \$55,295, with nearly \$400 thousand still due to the State Treasury for operating loans.

Historical Trend of Cash Flows

For the Fiscal Year Ended June 30,	Cash Flows from Operating Activities	Cash Flows from Noncapital Financing Activities (Cash contributions)	Cash Flows from Capital and Related Financing Activities and Investing	Net Increase (Decrease) in Cash and Cash Equivalents	Cash and Cash Equivalents, End of Year	Due to State Treasury
2017	\$ (2,270,954)	\$ 3,313,681	\$ (1,215,721) *	\$ (172,994)	\$ 55,295	\$ (376,473)
2016	(2,611,888)	2,564,809	67,944	20,865	228,289	(1,391,299)
2015	(2,811,333)	2,379,090	464,914	32,671	207,424	(1,200,813)
2014	(2,363,035)	1,461,243	973,066	71,274	174,753	(760,160)
2013	(2,282,232)	1,590,032	402,184	(290,016)	103,479	(118,854)
2012	(2,175,467)	1,493,611	204,622	(477,234)	393,495	-
2011	(1,473,255)	1,270,461	(104,319)	(307,113)	870,729	-
2010	(1,437,343)	1,389,895	(121,415)	(168,863)	1,177,842	-
2009	(2,407,588)	3,230,200	(860,394)	(37,782)	1,346,705	-
2008	(1,870,543)	3,368,135	(376,738)	1,120,854	1,384,487	-
2007	(1,820,325)	2,322,413	(338,506)	163,582	263,633	-

* Repayment of loan from State Treasury, \$1,014,826

The Strategic Business Plan included four-year projections of the Authority. The results of Fiscal Year 2017 in relation to the projection is described in the table below:

Fiscal Year 2017 Budget and Actual Results

	FY 2017 Projection	FY 2017 Actual	Variance
Total Revenues*	\$ 9,390,000	\$ 9,432,603	\$ 42,603
Total Expenses**	9,050,130	8,417,918	632,212
Net Income/Loss	\$ 339,870	\$ 1,014,685	\$ 674,815
Due to State Treasury	\$ (1,060,130)	\$ (376,473)	\$ 683,657
Depreciation	\$ (928,030)	\$ (777,506)	\$ 150,524

* Excludes in-kind match

**Excluding depreciation, GASB 68 pension expense, and in-kind match

COLORADO STATE FAIR AUTHORITY
AUDITORS' FINDINGS AND RECOMMENDATIONS
Fiscal year Ended June 30, 2017

Although the Authority reduced the loan with the Colorado State Treasury from \$1.4 million at June 30, 2016 to \$376,000 at June 30, 2017, as a result of the increase in state funding of \$785,000 and reduced expenditures of \$355,000, their current liabilities exceeded current assets by \$956,000 at June 30, 2017.

Why did the problem occur? (Cause)

The Authority has begun to take steps to address the operating losses and overall declining fiscal condition through the initial implementation of the Strategic Business Plan beginning in November 2016, but has not yet fully implemented the Plan. Recovery from prior accumulated losses will take time and is not scheduled to be fully implemented to realize positive cash flows until Fiscal Year 2020.

The increase in contributions provided funding for the Authority to pay off part of the loan from the State Treasury; however, if these additional sources are not continued in subsequent years, the cash balance may continue to decrease, requiring future funding from the State Treasury.

Why does this problem matter? (Effect)

It is vital for the Authority to continue to take steps to improve its current financial outlook. The Authority's working capital shortfalls jeopardize its continuing operations and, as a result, the Authority may have to obtain additional financing and continue to incur interest expense to operate in future years. As a result of the continuing decline in financial position, the accompanying financial statements have been prepared assuming doubt that the Authority will continue as a going concern.

(Classification of Finding: Other Matter)

Recommendation No. 1:

The Colorado State Fair Authority should continue the implementation of the Strategic Business Plan for long-term financial stability. This may also include continuing to work with the Colorado Department of Agriculture and the Joint Budget Committee to obtain additional appropriations in the State Long Bill, seeking new sources and increased contributions to ensure continued operations.

Colorado State Fair Authority's Response:

Agree. Implementation Date: Ongoing

The Colorado State Fair Authority will continue to implement the Strategic Business Plan for long-term financial stability. In Fiscal Year 2016-2017, the Colorado State Fair Authority made great strides to reduce the amount due to the State Treasury by nearly \$1.0 million. As the Colorado State Fair Authority continues to implement the Strategic Business Plan through Fiscal Year 2021-2022, we are optimistic the current level of state funding along with effective management will allow the operation to continue without creating further cash deficits.

Disposition of Prior Audit Recommendations

Listed below is the recommendation from the Fiscal Year 2016 Colorado State Fair Authority Financial and Compliance audit.

Recommendation	Disposition
1. The Colorado State Fair Authority should utilize the results of the Financial Stability Study conducted pursuant to HB 16-1237, to develop a comprehensive plan for long-term financial stability. This should include establishing realistic five-year projections that demonstrate financial stability and include the consideration of strategies, pricing policies, and efficiencies in operations to eliminate future losses. This may also include continuing to work with the Colorado Department of Agriculture and the Joint Budget Committee to obtain additional appropriations in the State Long Bill to ensure continued operations. These five-year projections should be provided to the Legislative Audit Committee.	Partially Implemented. See Recommendation No. 1
2. The Colorado State Fair Authority should work with the Department of Agriculture to create and implement processes to obtain evidence of the Department's monthly reconciliation. The Authority should also create and implement processes to monitor and reconcile amounts posted to the general ledger for full-time certified staff payroll initiated by the Department on behalf of the Authority to ensure accuracy, on a monthly basis. These processes should be documented and staff should ensure the processes continue when turnover occurs.	Implemented.

INDEPENDENT AUDITORS' REPORT



Wall,
Smith,
Bateman Inc.

Members of the Legislative Audit Committee:

Report on the Financial Statements

We have audited the accompanying financial statements of the business-type activities of Colorado State Fair Authority (the Authority), a division of the Department of Agriculture (the Department) of the State of Colorado, as of and for the years ended June 30, 2017 and 2016, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of the Authority, as of June 30, 2017 and 2016, and the respective changes in financial position, and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter Regarding Going Concern

The accompanying financial statements have been prepared assuming that the Authority will continue as a going concern. As discussed in Note 2 to the financial statements, as of June 30, 2017 the Authority's current liabilities exceeded its current assets by \$955,856 and it had a deficit unrestricted net position of \$9,159,703. These conditions raise substantial doubt about its ability to continue as a going concern. Management's plans regarding

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700 Main Street, Suite 200 PO Box 809 Alamosa, CO 81101 | 719-589-3619 | f 719-589-5492 | www.wsbcpa.com

this matter also are described in Note 2. The financial statements do not include any adjustments that might result from the outcome of this uncertainty. Our opinion is not modified with respect to this matter.

Emphasis of Matter Regarding Relationship to the State of Colorado

As discussed in Note 1, the financial statements of the Colorado State Fair Authority are intended to present the financial position, the changes in financial position and, where applicable, cash flows of only that portion of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the State that is attributable to the transactions of the Authority. They do not purport to, and do not, present fairly the financial position of the State of Colorado as of June 30, 2017, the changes in its financial position, or, where applicable, its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, schedule of the Authority's proportionate share of the net pension liability, and schedule of the Authority's contributions on pages 11-16 and 38-39 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 19, 2017, on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control over financial reporting and compliance.

Wall, Smith, Bateman Inc.

Wall, Smith, Bateman Inc.
Alamosa, Colorado

December 19, 2017

**COLORADO STATE FAIR AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS
Year Ended June 30, 2017 and 2016**

This discussion and analysis of the Colorado State Fair Authority's financial performance is a required component of financial reporting under governmental accounting standards and was prepared by Colorado State Fair Authority Management. It provides an overview of financial activities for the year ended June 30, 2017, and should be read in conjunction with the Authority's financial statements, which begin on page 17. These financial statements reflect only activities of the Colorado State Fair Authority, a division of the Department of Agriculture of the State of Colorado.

OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis are intended to serve as an introduction to the Authority's basic financial statements. The Authority's basic financial statements are comprised of two components: 1) fund financial statements and 2) notes to the financial statements.

Fund financial statements A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The Authority, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The only fund of the Authority is its proprietary fund.

Proprietary fund The Authority maintains one proprietary fund, an enterprise fund. The Authority uses its enterprise fund to account for its Fair activities and Non-Fair activities conducted on the Fairgrounds.

The basic proprietary fund financial statements can be found on pages 17 through 20 of this report.

Notes to the financial statements. The notes provide additional information that is essential to a full understanding of the data provided in the fund financial statements. The notes to the financial statements can be found on pages 21 through 37 of this report.

FINANCIAL ANALYSIS

Net position may serve over time as a useful indicator of a government's financial position. In the case of the Authority's enterprise fund, assets exceeded liabilities by \$3,251,858 at the close of the most recent fiscal year.

The following schedule provides a condensed statement of net position as of June 30, 2017, 2016 and 2015.

	Schedule of Net Position		
	June 30,		
	2017	2016	2015
Current assets	\$ 167,080	\$ 345,560	\$ 386,398
Capital assets	13,474,255	13,279,302	12,977,652
Total assets	13,641,335	13,624,862	13,364,050
Deferred Outflows of Resources	3,389,434	793,506	356,776
Current liabilities	1,122,936	2,162,405	1,975,587
Noncurrent liabilities	12,061,880	8,070,425	8,101,058
Total liabilities	13,184,816	10,232,830	10,076,645
Deferred Inflows of Resources	594,095	506,837	506
Net Investment in capital assets	12,411,561	12,131,586	11,751,573
Unrestricted (deficit) Net Position	(9,159,703)	(8,452,885)	(8,107,898)
Total net position	\$ 3,251,858	\$ 3,678,701	\$ 3,643,675

**COLORADO STATE FAIR AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS
Year Ended June 30, 2017 and 2016**

2017

The largest portion of the Authority's net position (381.7 percent) reflects its investment in capital assets (e.g., land, buildings, and equipment). The Authority uses these capital assets to operate the State Fair and Non-Fair activities held on the premises; consequently, these assets are not available for future spending.

The remaining balance of unrestricted net position is a deficit of \$9,159,703. The majority of this deficit was a result of the restatement of the net position by (\$6,206,542) in Fiscal Year 2014-2015 for the implementation of GASB 68 which requires cost-sharing employers participating in the PERA program to record their proportionate share of PERA's unfunded pension liability. For Fiscal Year 2016-2017 the GASB 68 increased by \$1,566,424. The Authority has no legal obligation to fund this shortfall nor does it have any ability to affect funding, benefit, or annual required contributions made by PERA or the General Assembly.

During Fiscal Year 2017 capital assets increased \$971,065, of which \$665,031 was funded by the State through Controlled Maintenance to repair and replace phase one of the sanitary, drain and storm water infrastructure, \$237,372 was funded by the State through Controlled Maintenance which completed the final phase for the upgrade of the electrical infrastructure, and \$68,661 used for the purchase of maintenance equipment, funded through the general fund appropriation for maintenance expenses.

The Authority's net position decreased by \$426,843 during the current fiscal year.

2016

The largest portion of the Authority's net position (330 percent) reflects its investment in capital assets (e.g., land, buildings, and equipment); less any related debt used to acquire those assets that is still outstanding. The Authority uses these capital assets to operate the State Fair and Non-Fair activities held on the premises; consequently, these assets are not available for future spending.

The remaining balance of unrestricted net position is a deficit of \$8,452,885.

At the end of the Fiscal Year 2016, the Authority reported a positive balance in the net investment in capital assets. Capital assets increased \$1,052,426 of which \$52,623 was funded by the Department of Agriculture and a private sponsor to complete a structure in the rodeo arena and a new Ticket Booth and restroom renovation started in fiscal year 2015, \$104,219 was funded by Prop BB, marijuana tax revenue collected by the State, to lay asphalt on the floor of the Livestock Pavilion, \$53,386 was funded by Colorado State Historical Society to complete two roof renovations that were started in fiscal year 2015, \$742,842 was funded by the State for the upgrade of the electrical infrastructure (final phase), \$84,633 was funded by the State to repair and replace the sanitary, drain and storm water infrastructure.

The Authority's net position increased by \$35,026 during the current fiscal year.

**COLORADO STATE FAIR AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS
Year Ended June 30, 2017 and 2016**

**Statement of Revenues, Expenses, and Changes in Fund Net Position
Year ended June 30**

	<u>FY17</u>	<u>FY16</u>	<u>FY15</u>
Total operating revenues	\$ 7,300,475	\$ 7,287,169	\$ 7,164,708
Total operating expenses	<u>11,897,585</u>	<u>10,825,199</u>	<u>10,855,688</u>
Operating loss	(4,597,110)	(3,538,030)	(3,690,980)
Net nonoperating revenue	<u>3,267,865</u>	<u>2,484,469</u>	<u>2,380,716</u>
Loss before capital contributions	(1,329,245)	(1,053,561)	(1,310,264)
Capital contributions	<u>902,402</u>	<u>1,088,587</u>	<u>679,326</u>
Change in net position	<u>(426,843)</u>	<u>35,026</u>	<u>(630,938)</u>
Net position, beginning of year, as Previously stated	3,678,701	3,643,675	10,481,155
Restatement GASB 68	-	-	(6,206,542)
Net position, beginning of year, Restated	<u>3,678,701</u>	<u>3,643,675</u>	<u>4,274,613</u>
Net Position, end of year	<u>\$ 3,251,858</u>	<u>\$ 3,678,701</u>	<u>\$ 3,643,675</u>

For the Year Ended June 30, 2017, net position decreased by \$426,843. Key elements of this decrease are as follows:

- Operating revenue increased by \$13,306.
- Operating expenses, before the GASB 68 pension entry, decreased by \$327,744 with the largest decrease of \$185,000 in entertainment and attractions. Operating expenses, after the GASB 68 pension entry, increased by \$1,072,386 as a result of the GASB 68 entry of \$1,566,424. The same entry was \$166,294 in Fiscal Year 2016, resulting in an increase of \$1,400,130 for Fiscal Year 2017 GASB 68 entry. The increase was a result of the investment rate of return assumption decreasing from 7.5% to 7.25% which increased the unfunded liability for PERA. The GASB 68 requires cost-sharing employers participating in the PERA program to record their proportionate share of PERA's unfunded pension liability. The Authority has no legal obligation to fund this shortfall nor does it have any ability to affect funding, benefit, or annual required contributions made by PERA or the General Assembly.
- While the net position of the fund decreased, the cash balance of the proprietary fund, a portion of the liability "Due to State Treasury" figure on page 17 decreased by \$1,014,826 as compared to FY 2015-16.
- Non-operating revenue increased by \$783,396 of which \$750,000 was new general fund appropriations for operating and maintenance expenses.

**COLORADO STATE FAIR AUTHORITY
MANAGEMENT'S DISCUSSION AND ANALYSIS
Year Ended June 30, 2017 and 2016**

For the Year Ended June 30, 2016, net position increased by \$35,026. Key elements of this increase are as follows:

- Operating revenue increased by \$122,461 mainly due to an increase in commercial space and concessions, exhibitor fees and rentals.
- Operating expenses decreased by \$30,489 with the largest decrease in personal services and benefits from vacancies in key positions which were not filled immediately.

Non-operating revenue and state government capital contributions increased by \$598,848, the majority of which was General Fund funding received for the secondary electrical project.

Further Analysis

The summary of findings and recommendations discusses an operating loss of approximately \$4.6 million. However, this figure does not include revenues in excess of \$3.27 million earned from state and local sources. The Fair is committed to seeking other revenues to offset decreases in operating revenue. In addition, the Department of Agriculture is committed to providing grant funding to support operating costs of the fair.

The Colorado State Fair is statutorily mandated per 35-65-105(1) C.R.S. (2012). Statute is silent on how this event, or the fairgrounds in general, are to be funded, with the exception of 38-13-116.7(3)(a)(I) C.R.S. (2012), which directs the Treasurer to deposit 25% of the interest from the Unclaimed Property Fund to the State Fair Authority Cash Fund. Year-round operations and maintenance of the fairgrounds is the real challenge since the annual fair event does not bring in enough revenue to support year-round operations. In order for the annual fair to support year-round operations, the Fair would need to drastically increase admissions, concession, and event revenue by raising prices, which would make the annual fair basically unaffordable for most fairgoers. Alternatively, the Fair could decrease expenses for attractions and events, which would adversely affect attendance since a sizeable percentage of fairgoers, attend the fair for the attractions and events offered. Understanding this, the Fair has been working diligently to strike a balance between increasing revenue and reducing expenses while producing a high quality fair.

SUBSEQUENT EVENTS

For the Period July 1, 2017 to September 30, 2017

The fiscal year 2018 fair was held August 25th through September 4th, 2017. The following is a comparison of the statistics for the past three fairs.

	Fiscal Year 2018	Fiscal Year 2017	Fiscal Year 2016
Colorado State Fair Attendance	480,204	466,576	500,207
Paid events offered during the Colorado State Fair	15	16	17
Colorado State Fair Events*	2	2	2
Events that were NOT Colorado State Fair Events**	40	466	420

*The two events were the Colorado State Fair and the Holiday Bazaar.

**Fiscal Year 2018 is not complete; this reflects a total of events as of September 30, 2017.

**COLORADO STATE FAIR AUTHORITY
MANAGEMENT’S DISCUSSION AND ANALYSIS
Year Ended June 30, 2017 and 2016**

BUDGETARY HIGHLIGHTS

The Authority’s budget is determined by a variety of methods. The majority of the budget is set by the annual appropriations bill (called the Long Bill—enacted by the General Assembly and signed by the Governor), which determines budgets for every agency within the State. The Long Bill and centrally appropriated funds are approved shortly before the start of each fiscal year. Agencies may also request a supplemental appropriation during the fiscal year to cover unexpected expenses as well as year-end transfers of spending authority, if needed. The final method of funding is special legislation.

For fiscal year 2017, the approved original and final budget for the Authority’s activities was \$9,961,848 of which \$1,000,000 was General Fund appropriations and \$8,961,848 was cash funded. The budgetary amount includes the Colorado State Fair Program Line Item in the Long Bill. Total actual operating revenues were \$7,300,475 and total revenue including Department of Agriculture, local government grants, unclaimed property fund interest income, and general fund appropriations were \$10,614,156 and total expenses on a budgetary basis were \$8,417,918.

Total operating expenses (GAAP basis)	\$ 11,897,585
Plus interest expense	45,816
Less depreciation	(777,506)
Less in-kind match	(1,181,553)
Less GASB 68/71 pension expense	<u>(1,566,424)</u>
 Total expenses (budgetary basis)	 <u><u>\$ 8,417,918</u></u>

ECONOMIC OUTLOOK

On June 5, 2006, House Bill 1384 was passed by the State Legislature which provided valuable financial assistance to the Authority. The financial assistance was provided to the Authority for the purpose of funding to pay off the debt to the State Treasury in the amount estimated at \$2.1 million and to pay a loan on the construction of the Events Center in the amount of \$1.4 million. It also provided the Authority with \$550,000 per year for operations once the debts are paid off. In Fiscal Year 2007 the Authority reduced its debt to the Treasury by \$1,212,477. On April 29, 2008, House Bill 1399 was passed granting 25% of the interest from the Unclaimed Property Tourism Promotion Trust Fund to the Authority and 65% to the Department of Agriculture to take effect once the refunding revenue bonds were paid in full. In Fiscal Year 2009 the Authority had a positive cash balance with the Treasury and had paid off the bonds. The Authority has received 25% of the unclaimed property interest since February 2009. The Authority has also been assessed indirect expenses beginning in Fiscal Year 2009. The assessment for Fiscal Year 2017 was \$111,705 from Department of Agriculture. The Department of Agriculture assessment to the Authority is a representation of the support that the Commissioner’s Office provides to the Authority for central services, it is based on one and half percent of expenses. The assessment for Fiscal Year 2018 is expected to be the same.

**COLORADO STATE FAIR AUTHORITY
MANAGEMENT’S DISCUSSION AND ANALYSIS
Year Ended June 30, 2017 and 2016**

During Fiscal Year 2015, management of the Colorado State Fair, working in cooperation with Department of Agriculture administration, recognized the need to aggressively pursue cost saving strategies in connection with the economic downturn. Management continues to identify and adopt cost savings strategies for the year round events as well as the Colorado State Fair event. The focus of the strategy is to provide a high quality product appealing to a diverse audience at the lowest possible cost. Management is working to increase group sales and carnival sales by reaching out to more businesses and schools as well as offering new carnival promotions. Colorado State Fair management plans to sustain the current budget. The Fair is committed to seeking other revenues to offset decreases in operating revenue. The Colorado State Fair was approved for a \$250,000 general fund appropriation to offset 4-H and FFA costs in Fiscal Year 2015. In Fiscal Year 2016 the Colorado State Fair was approved for a \$300,000 general fund appropriation of which \$250,000 is to offset 4-H and FFA costs and \$50,000 was to have a Management Feasibility Study conducted. The Colorado State Fair was also approved for \$300,000 from the PROP BB, marijuana tax revenue collected by the State, funds for 4-H and FFA programs for Fiscal Year 2016. For Fiscal Year 2017, the Colorado State Fair was approved for \$1,000,000 in general fund appropriations: \$250,000 to offset 4-H and FFA expenses, \$450,000 for operating expenses and \$300,000 for maintenance expenses. In addition, \$300,000 from the Marijuana Tax Cash Fund was appropriated for 4-H and FFA. In Fiscal Year 2017 the Colorado State Fair prepared and submitted a Strategic Business Plan to the Governor’s office and plans to have a facilities audit performed during Fiscal Year 2018. The strategic plan aims to improve fiscal stability, improve facilities, improve team satisfaction, and to perform an organizational rebranding campaign. The Colorado State Fair began the process of a Visioning plan and Master plan with the Office of the State Architect in Fiscal Year 2018. The Visioning and Master plan will determine which buildings will be included in a facility audit.

CONTACTING THE AUTHORITY’S FINANCIAL MANAGEMENT

This management’s discussion and analysis (MD&A) is designed to provide Colorado citizens, Colorado government officials, our sponsors, customers and other interested parties with a general overview of the Authority’s financial activity for Fiscal Year 2017 and to demonstrate the Authority’s accountability for its use of State resources. If you have questions about the MD&A or need additional information, contact the Department of Agriculture Administrative Services, 305 Interlocken Parkway, Broomfield, Colorado 80021.

COLORADO STATE FAIR AUTHORITY
STATEMENTS OF NET POSITION
June 30, 2017 and 2016

	2017	2016
ASSETS		
Current Assets		
Unrestricted assets		
Cash and cash equivalents (Note 3)	\$ 55,295	\$ 228,289
Accounts receivable, net of allowance for doubtful accounts	48,521	30,401
Prepaid expenses	63,264	86,870
Total unrestricted assets	167,080	345,560
Total current assets	167,080	345,560
Noncurrent assets		
Capital assets, net of accumulated depreciation (Note 5)	13,474,255	13,279,302
Total noncurrent assets	13,474,255	13,279,302
TOTAL ASSETS	13,641,335	13,624,862
DEFERRED OUTFLOWS OF RESOURCES		
Pensions (Note 7)	3,389,434	793,506
LIABILITIES		
Current liabilities		
Due to State Treasury (Note 4)	376,473	1,391,299
Accrued expenses	277,088	208,963
Unearned revenue	355,453	468,671
Other current liabilities	10,312	8,450
Current portion of accrued compensated absences (Note 6)	11,568	-
Current portion of capital lease obligations (Note 6)	92,042	85,022
Total current liabilities	1,122,936	2,162,405
Noncurrent liabilities		
Accrued compensated absences (Note 6)	84,502	76,099
Capital lease obligations payable (Note 6)	970,652	1,062,694
Pension liability (Note 7)	11,006,726	6,931,632
Total noncurrent liabilities	12,061,880	8,070,425
TOTAL LIABILITIES	13,184,816	10,232,830
DEFERRED INFLOWS OF RESOURCES		
Pensions (Note 7)	594,095	506,837
NET POSITION		
Net investment in capital assets	12,411,561	12,131,586
Unrestricted (deficit)	(9,159,703)	(8,452,885)
TOTAL NET POSITION	\$ 3,251,858	\$ 3,678,701

The accompanying notes are an integral part of this financial statement.

COLORADO STATE FAIR AUTHORITY
STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
June 30, 2017 and 2016

	2017	2016
OPERATING REVENUES		
Commercial space/concessions	\$ 1,238,689	\$ 1,262,946
Gate admissions	1,823,911	1,767,948
Box office sales	914,034	925,189
Private sponsorships	1,670,855	1,730,504
Exhibitor fees	869,705	838,573
Building rentals	698,797	687,225
Miscellaneous revenues	84,484	74,784
Total operating revenues	7,300,475	7,287,169
OPERATING EXPENSES		
Personal service and benefits	3,924,606	2,521,007
Entertainment and attractions	1,860,675	2,046,474
Advertising and promotions	1,605,841	1,632,355
Prizes and awards	1,011,742	1,048,073
Repairs and maintenance	347,269	396,407
Utilities	1,094,044	1,107,227
Supplies and materials	338,921	389,420
Contractual services	121,460	77,993
Other purchased services	211,401	243,827
Other operating	365,662	384,356
Building, vehicle and equipment rental	211,715	199,556
Travel	26,743	27,728
Depreciation (Note 5)	777,506	750,776
Total operating expenses	11,897,585	10,825,199
Operating loss	(4,597,110)	(3,538,030)
NONOPERATING REVENUES (EXPENSES)		
Unclaimed property fund interest income	1,713,681	1,128,648
Department of Agriculture other contributions	-	500,000
General Fund appropriation	1,000,000	300,000
Marijuana Tax Cash Fund appropriation	300,000	300,000
Local government grants	300,000	300,000
Interest expense	(45,816)	(44,179)
Total nonoperating revenues (expenses)	3,267,865	2,484,469
Gain (loss) before capital contributions	(1,329,245)	(1,053,561)
CAPITAL CONTRIBUTIONS		
State controlled maintenance	902,402	827,475
Department of Agriculture	-	261,112
Total capital contributions	902,402	1,088,587
Change in net position	(426,843)	35,026
Net position, beginning of year	3,678,701	3,643,675
Net position, end of year	\$ 3,251,858	\$ 3,678,701

The accompanying notes are an integral part of this financial statement.

COLORADO STATE FAIR AUTHORITY
STATEMENTS OF CASH FLOWS
June 30, 2017 and 2016

	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash received from fees for services	\$ 5,204,303	\$ 5,323,528
Cash received from rental of property	698,797	687,225
Cash received from other sources	84,484	74,784
Cash paid to employees	(2,347,604)	(2,416,307)
Cash paid to suppliers	(4,874,311)	(5,210,667)
Cash paid to others	(1,036,623)	(1,070,451)
	(2,270,954)	(2,611,888)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES		
Unclaimed property fund interest	1,713,681	1,128,648
Contributions received from the Department of Agriculture	-	536,161
General Fund appropriation	1,300,000	600,000
Local government grants	300,000	300,000
	3,313,681	2,564,809
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Principal payments	(85,022)	(78,363)
Interest payments	(45,816)	(44,179)
(Repayment) proceeds loan from State Treasury	(1,014,826)	190,486
	(1,145,664)	67,944
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property and equipment	(70,057)	-
	(70,057)	-
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(172,994)	20,865
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	228,289	207,424
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 55,295	\$ 228,289

The accompanying notes are an integral part of this financial statement.

COLORADO STATE FAIR AUTHORITY
STATEMENTS OF CASH FLOWS
June 30, 2017 and 2016

	2017	2016
OPERATING LOSS	\$ (4,597,110)	\$ (3,538,030)
Adjustments to reconcile net loss to cash used in operating activities:		
Depreciation	777,506	750,776
(Increase) decrease in accounts receivable	(18,120)	(11,951)
(Increase) decrease in due from local governments	-	13,422
(Increase) decrease in prepaid expenses	23,606	60,232
Increase (decrease) in accounts payable	77,518	22,843
Increase (decrease) in accrued payroll	(9,393)	(6,530)
Increase (decrease) in compensated absences	19,971	(55,064)
Increase (decrease) in other payables	1,862	5,350
Increase (decrease) in unearned revenue	(113,218)	(19,230)
Increase (decrease) in pension liability	1,566,424	166,294
Total adjustments	2,326,156	926,142
NET CASH USED IN OPERATING ACTIVITIES	\$ (2,270,954)	\$ (2,611,888)
NONCASH OPERATING AND FINANCING ACTIVITIES		
Property and equipment contributions	\$ 902,402	\$ 1,052,426
Advertising and promotions provided through private sponsorships	\$ 1,181,553	\$ 1,183,873

The accompanying notes are an integral part of this financial statement.

COLORADO STATE FAIR AUTHORITY
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2017 and 2016

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

The Colorado State Fair Authority (Authority) is a division of the Department of Agriculture of the State of Colorado (Department). It operates under the jurisdiction of the Colorado State Fair Authority Board of Commissioners (Board) whose members are appointed by the Governor of the State. The financial statements of the Authority are intended to present the financial position, and changes in financial position and cash flows, of only that portion of the business-type activities of the Department that is attributable to the transactions of the Authority. They do not purport to, and do not, present fairly the financial position of the Department as of June 30, 2017 and 2016, and changes in its financial position and its cash flows, where applicable, for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The Authority operates on the state fairgrounds in Pueblo, Colorado. The grounds and facilities include exhibition halls, four permanent restaurants, permanent stalls for horse shows, three 4-H buildings, an amphitheater, six pavilions, a covered grandstand, and an indoor arena. Most of the Authority's revenue is generated during the annual Colorado State Fair and Exposition (State Fair) from admissions, parking, food and beverage concessions, commercial space rental, sponsorships and carnival ticket sales. Additional revenue is generated from events that are held on a year-round basis in the indoor arena and other facilities on the state fairgrounds.

The accounting policies of the Authority conform to accounting principles generally accepted in the United States of America, as applicable to governmental units. The following is a summary of the more significant policies.

Measurement Focus, Basis of Accounting, and Financial Statement Presentation

The Authority's financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. Revenues are recorded when earned and expenses are recorded when the liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Authority are from operating the Colorado State Fair and Exposition and hosting other off-season events. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

When both restricted and unrestricted resources are available for use, it is the Authority's policy to use restricted resources first, then unrestricted resources as they are needed.

Budgetary Process

The financial operations of the Authority are controlled by an annual appropriation made by the Colorado General Assembly and signed into law by the Governor as part of the annual Long Appropriations Act or other special bill.

For Fiscal Year 2017, the Authority's original and final budget as approved by the General Assembly was \$9,961,848, of which \$1,000,000 was General Fund appropriations and \$8,961,848 was cash funded. For Fiscal Year 2016, the Authority's original and final operating budget as approved by the General Assembly was \$8,925,812 of which \$300,000 was General Fund appropriations (which included \$50,000 to conduct a financial stability study) and \$8,625,812 was cash funded. The Authority allocated the final budget to help cover operations and maintenance costs including program costs and facility maintenance.

COLORADO STATE FAIR AUTHORITY
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2017 and 2016

The Authority also adopts an internal budget for its enterprise fund for management purposes. For Fiscal Year Ended June 30, 2017, the internal budget showed total budgeted revenues of \$9,281,000. Total actual operating revenues were \$7,300,475 and total revenue including operating revenues, unclaimed property fund interest income, Department of Agriculture contributions, local government grants, and interest were \$10,614,156. Total allocated budgeted expenses were \$8,950,680 while total actual operating expenses were \$8,424,591 on a budgetary basis.

For Fiscal Year Ended June 30, 2016, the internal budget showed total budgeted operating revenues of \$8,172,000. Total actual operating revenues were \$7,287,169 and total revenue including operating revenues, unclaimed property fund interest income, Department of Agriculture contributions, local government grants, and interest were \$9,815,817. Total allocated budgeted operating expenses were \$8,173,816 while total actual operating expenses were \$8,713,371 on a budgetary basis.

	2017	2016
Total operating expenses (GAAP basis)	\$ 11,897,585	\$ 10,825,199
Plus interest expense	45,816	44,179
Less depreciation	(777,506)	(750,776)
Change in nonbudgeted item	-	(55,064)
Less in-kind match	(1,181,553)	(1,183,873)
Less GASB 68/71 pension expense	(1,566,424)	(166,294)
Total expenses (budgetary basis)	\$ 8,417,918	\$ 8,713,371

Accounts Receivable

Accounts receivable is comprised principally of amounts due for use of the Authority's facilities from organizations and individuals and is stated net of any allowance for amounts estimated to be uncollectible.

Capital Assets

Capital assets include property, plant and equipment. Capital assets are defined by the Authority as equipment with an initial, individual cost of more than \$5,000 and an estimated useful life in excess of one year as well as computer equipment, buildings and land improvements with an initial cost of more than \$50,000. Such assets are recorded at historical cost if purchased or constructed. The cost of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized. Major outlays for capital assets and improvements are capitalized when projects are materially complete. Streets, sidewalks, and water and drainage systems located on the fairgrounds are recorded as land improvements.

Property, plant and equipment are depreciated using the straight-line method over the following estimated useful lives:

Assets	Estimated Lives
Buildings (transferred from state)	20 Years
Buildings (constructed)	40 Years
Land improvements (streets, sidewalks, and water drainage systems)	50 Years
Land improvements (other)	16-20 Years
Furniture and equipment	3-10 Years

COLORADO STATE FAIR AUTHORITY
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2017 and 2016

Deferred Outflows/Inflows of Resources

In addition to assets, the statement of net position reports a separate section for deferred outflows of resources. This represents a consumption of net position that applies to a future period(s) and will not be recognized as an outflow of resources (as either an expense or expenditure) until that period.

In addition to liabilities, the balance sheet reports a separate section of deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of fund balance that applies to future periods and will not be recognized as an inflow of resources (revenue) until that period.

Certain amounts related to pensions must be deferred.

Unearned Revenue

Unearned revenue represents cash received by the Authority in advance of the related revenue being earned by the Authority. Unearned revenue is comprised principally of cash received for events and activities at the Fair that is held after the Authority's fiscal year end.

Accrued Compensated Absences Liability

Effective July 1, 1988, all employees in classified permanent positions within the State Personnel System accrue sick leave at the rate of 6.66 hours per month. Total sick leave per employee is limited to their respective accrued balance on July 1, 1988, plus 360 additional hours. Annual leave is earned on an annual basis, with the amount varying between 10 and 21 days per year depending on the level of, and number of years of continuous service provided by the employee. Annual leave rights are vested after one year of continuous service and the accumulation of annual leave is limited to 42 days at the end of the fiscal year. These compensated absences are recorded as a liability.

Pensions

The Authority participates in the State Division Trust Fund (SDTF), a cost-sharing multiple-employer defined benefit pension fund administered by the Public Employee' Retirement Association of Colorado ("PERA"). The net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, pension expense, information about the fiduciary net position and additions to/deductions from the fiduciary net position of the SDTF have been determined using the economic resources measurement focus and the accrual basis of accounting. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

In-kind Revenues and Expenses

Contributions of donated noncash assets are recorded at their fair values in the period received. Contributions of donated services that require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are recorded at their fair values in the period received. In-kind revenues and expenses as of June 30, 2017 and 2016, of \$1,181,553 and \$1,183,873, respectively, are included in the operating revenues and expenses of the Authority and are made up of advertising and other costs to operate the annual state fair in August and September.

Statement of Cash Flows

For the purpose of the statement of cash flows, the Authority considers unrestricted, highly liquid temporary investments maturing within three months of the acquisition to be cash equivalents.

COLORADO STATE FAIR AUTHORITY
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2017 and 2016

Net Position

The Authority has classified its net position according to the following criteria:

- *Net investment in capital assets* - consists of capital assets, net accumulated depreciation, reduced by the outstanding balances of any borrowings that are attributable to the acquisition, construction or improvement of those assets. Deferred outflows of resources and deferred inflows of resources that are attributable to the acquisition, construction, or improvement of those assets or related debt should be included in this component of net position.
- *Restricted* - consists of restricted assets reduced by liabilities and deferred inflows of resources related to those assets. Restricted assets consist of assets that have limitations imposed on their use either through the enabling legislation or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments.
- *Unrestricted* - consists of the net amount of assets, deferred outflows of resources, liabilities, and deferred inflows of resources that are not included in the determination of net investment in capital assets or the restricted components of net position.

Use of Estimates

The preparation of the financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Changes in Accounting Principle

GASB Statement No. 72

During fiscal year 2016, the Authority adopted the provisions of GASB No. 72, *Fair Value Measurement and Application*. Those requirements result in enhanced comparability of financial statements among governments by requiring measurement of certain assets and liabilities at fair value using a consistent and more detailed definition of fair value and accepted valuation techniques. This statement will also enhance fair value application guidance and related disclosures in order to provide information to financial statement users about the impact of fair value measurements on a government's financial position.

Reclassifications

Certain reclassifications were made to the fiscal year 2016 financial statements in order to conform to the fiscal year 2017 financial statements presentation.

NOTE 2 GOING CONCERN

The accompanying financial statements have been prepared in conformity with accounting principles generally accepted in the United States of America, which contemplate continuation of the Authority as a going concern. However, the Authority has a loss before capital contributions of (\$1,329,245) and change in net position of (\$426,843) for the year ended June 30, 2017.

COLORADO STATE FAIR AUTHORITY
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2017 and 2016

In view of the matters disclosed in the preceding paragraph, recoverability of a major portion of the recorded asset amounts shown in the accompanying statement of net position is dependent upon continued operations of the Authority, which in turn is dependent upon the Authority's ability to meet its financial requirements on a continuing basis, to continue to receive subsidization from the State of Colorado and to succeed in future operations. The financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or amounts and classification of liabilities that might be necessary should the Authority be unable to continue in existence.

NOTE 3 CASH DEPOSITS

Cash

The Authority deposits its cash with the Colorado State Treasurer as required by Colorado Revised Statutes (C.R.S.). The State Treasurer pools these deposits and invests them in securities authorized by Section 24-75-601.1, C.R.S. The State Treasury acts as a bank for all state agencies and institutions of higher education, with the exception of the University of Colorado. Moneys deposited in the Treasury are invested until the cash is needed. As of June 30, 2017, the Authority had cash on deposit with the State Treasurer of (\$283,023), which represented approximately (.00004) percent of the total \$6,770.2 million fair value of deposits in the State Treasurer's Pool (Pool).

On the basis of the Authority's participation in the Pool, the Authority reports as an increase or decrease in cash for its share of the Treasurer's unrealized gains and losses on the Pool's underlying investments. The State Treasurer does not invest any of the Pool's resources in any external investment pool, and there is no assignment of income related to participation in the Pool. The unrealized gains/losses included in income reflect only the change in fair value for the fiscal year.

Additional information on investments of the State Treasurer's Pool may be obtained in the State's Comprehensive Annual Financial Report for the year ended June 30, 2017.

Deposits

The Authority is authorized to deposit funds in bank accounts outside the custody of the Treasury. Colorado statutes require protection of public moneys in banks beyond that provided by the federal insurance corporations. The Public Deposit Protection Act (PDPA) in Section 11-10.5-107(5), C.R.S., requires all eligible depositories holding public deposits to pledge designated eligible collateral having market values at least 102 percent of the deposits exceeding those amounts insured by the federal insurance.

As of June 30, 2017 and 2016, the Authority had a balance of (\$283,023) and (\$1,188,234), respectively on deposit with the State Treasurer. As of June 30, 2017 and 2016, the Authority's deposits are as follows:

	Fiscal Year 2017		Fiscal Year 2016	
	Bank Balance	Carrying Balance	Bank Balance	Carrying Balance
Cash on hand	\$ -	\$ 2,200	\$ -	\$ 2,200
Cash in bank	68,016	53,095	95,233	226,089
Total Cash	\$ 68,016	\$ 55,295	\$ 95,233	\$ 228,289

The entirety of the bank balance was covered with collateral held by the bank or its agent in the Authority's name.

COLORADO STATE FAIR AUTHORITY
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NOTE 4 DUE TO THE STATE TREASURY

The Authority obtained an authorized loan from the State Treasury in fiscal years 2017 and 2016 permitting the Authority to maintain a deficit cash position at various times in the Treasury up to \$283,023 in fiscal year 2017 and \$2,398,762 in fiscal year 2016. The Treasury charges interest to the Authority at the current earnings rate on pooled cash. As of June 30, 2017 and 2016 the rate was approximately 1.0% and 1.0%, respectively. The balance of (\$376,473) as of June 30, 2017 consists of \$283,023 deficit cash balance in the Treasury and \$93,450 balance in warrants payable. The balance of (\$1,391,299) as of June 30, 2016 consists of \$1,188,234 deficit cash balance in the Treasury and \$203,065 balance in warrants payable.

NOTE 5 CAPITAL ASSETS

At June 30, 2017, capital assets consisted of the following:

	Balance 06/30/16	Additions	Deductions	Balance 06/30/17
Capital assets not being depreciated				
Land	\$ 594,458	\$ -	\$ -	\$ 594,458
Construction in Progress	1,021,892	902,402	(1,169,976)	754,318
Total capital assets not being depreciated	<u>1,616,350</u>	<u>902,402</u>	<u>(1,169,976)</u>	<u>1,348,776</u>
Capital assets being depreciated				
Buildings	13,494,154	104,219	-	13,598,373
Land Improvements	12,120,273	1,065,759	-	13,186,032
Furniture and Equipment	3,894,751	74,646	(5,985)	3,963,412
Total capital assets being depreciated	<u>29,509,178</u>	<u>1,244,624</u>	<u>(5,985)</u>	<u>30,747,817</u>
Less accumulated depreciation				
Buildings	(9,658,862)	(199,025)	-	(9,857,887)
Land Improvements	(5,291,501)	(382,631)	-	(5,674,132)
Furniture and Equipment	(2,895,863)	(195,850)	1,395	(3,090,318)
Total accumulated depreciation	<u>(17,846,226)</u>	<u>(777,506)</u>	<u>1,395</u>	<u>(18,622,337)</u>
Total capital assets being depreciated, net	<u>11,662,952</u>	<u>467,118</u>	<u>(4,590)</u>	<u>12,125,480</u>
Capital assets, net	<u>\$ 13,279,302</u>	<u>\$ 1,369,520</u>	<u>\$ (1,174,566)</u>	<u>\$ 13,474,256</u>

COLORADO STATE FAIR AUTHORITY
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At June 30, 2016, capital assets consisted of the following:

	Balance 06/30/15	Additions	Deductions	Balance 06/30/16
Capital assets not being depreciated				
Land	\$ 594,458	\$ -	\$ -	\$ 594,458
Construction in Progress	265,032	1,024,515	267,655	1,021,892
Total capital assets not being depreciated	<u>859,490</u>	<u>1,024,515</u>	<u>267,655</u>	<u>1,616,350</u>
Capital assets being depreciated				
Buildings	13,213,311	280,843	-	13,494,154
Land Improvements	12,120,273	-	-	12,120,273
Furniture and Equipment	3,880,028	14,723	-	3,894,751
Total capital assets being depreciated	<u>29,213,612</u>	<u>295,566</u>	<u>-</u>	<u>29,509,178</u>
Less accumulated depreciation				
Buildings	(9,460,464)	(198,398)	-	(9,658,862)
Land Improvements	(4,934,664)	(356,837)	-	(5,291,501)
Furniture and Equipment	(2,700,322)	(195,541)	-	(2,895,863)
Total accumulated depreciation	<u>(17,095,450)</u>	<u>(750,776)</u>	<u>-</u>	<u>(17,846,226)</u>
Total capital assets being depreciated, net	<u>12,118,162</u>	<u>(455,210)</u>	<u>-</u>	<u>11,662,952</u>
Capital assets, net	<u>\$ 12,977,652</u>	<u>\$ 569,305</u>	<u>\$ 267,655</u>	<u>\$ 13,279,302</u>

Depreciation expense for the years ended June 30, 2017 and 2016 were \$777,506 and \$750,776, respectively.

NOTE 6 LONG-TERM LIABILITIES

Changes in Long-term Liabilities

Long-term liability balances for the year ended June 30, 2017 were as follows:

	Beginning Balance	Additions	Reductions	Ending Balance	Due Within One Year
Business-type Activities:					
Capital Lease Payable	\$ 1,147,716	\$ -	\$ 85,022	\$ 1,062,694	\$ 92,042
Compensated Absences	76,099	19,971	-	96,070	11,568
Total Business-type Activities	<u>\$ 1,223,815</u>	<u>\$ 19,971</u>	<u>\$ 85,022</u>	<u>\$ 1,158,764</u>	<u>\$ 103,610</u>

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Long-term liability balances for the year ended June 30, 2016 were as follows:

	Beginning Balance	Additions	Reductions	Ending Balance	Due Within One Year
Business-type Activities:					
Capital Lease Payable	\$ 1,226,079	\$ -	\$ 78,363	\$ 1,147,716	\$ 85,022
Compensated Absences	131,163	-	55,064	76,099	-
Total Business-type Activities	<u>\$ 1,357,242</u>	<u>\$ -</u>	<u>\$ 133,427</u>	<u>\$ 1,223,815</u>	<u>\$ 85,022</u>

Capital Leases Payable

The Department of Agriculture is obligated under a master lease contract signed on January 11, 2011, in the amount of \$1,753,794 at an interest rate of 3.69% for equipment used for energy conservation measures at the Colorado State Fair Grounds and for two other Colorado Department of Agriculture facilities (The Insectary in Palisade and two inspection and consumer service buildings located in northwest Denver). Of the \$1,753,794 lease proceeds it is estimated that 81% of the proceeds have been spent on energy conservation equipment at the Colorado State Fair Grounds. The remaining funds were used at the other two Colorado Department of Agriculture facilities. As part of the master lease contract the Contractor guarantees that the equipment installed for energy conservation measures will result in savings to the State in the form of reduced energy and water usage and other costs that will be enough to cover the yearly debt obligations. The equipment at the Colorado State Fair Grounds is included in the capital assets of the Authority at a cost of \$1,476,717 with accumulated depreciation of \$731,802 and \$584,334 as of June 30, 2017 and 2016 respectively. The below debt service requirements for the capital lease payable reflects the Authority's portion of the debt (81%) only.

The annual debt service for the Capital Leases Payable is as follows:

	Principal	Interest	Totals
2018	\$ 92,042	\$ 37,963	\$ 130,005
2019	99,439	34,465	133,904
2020	107,232	30,689	137,921
2021	115,439	26,620	142,059
2022	124,079	22,242	146,321
2023-2026	524,463	38,669	563,132
	<u>\$ 1,062,694</u>	<u>\$ 190,648</u>	<u>\$ 1,253,342</u>

COLORADO STATE FAIR AUTHORITY
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NOTE 7 DEFINED BENEFIT PENSION PLAN

PERA Pension Plan

General Information about the Pension Plan

Plan Description. Eligible employees of the Authority are provided with pensions through the State Division Trust Fund (SDTF)—a cost-sharing multiple-employer defined benefit pension plan administered by PERA. Plan benefits are specified in Title 24, Article 51 of the Colorado Revised Statutes (C.R.S.), administrative rules set forth at 8 C.C.R. 1502-1, and applicable provisions of the federal Internal Revenue Code. Colorado State law provisions may be amended from time to time by the Colorado General Assembly. PERA issues a publicly available comprehensive annual financial report that can be obtained at www.copera.org/investments/pera-financial-reports.

Benefits provided. PERA provides retirement, disability, and survivor benefits. Retirement benefits are determined by the amount of service credit earned and/or purchased, highest average salary, the benefit structure(s) under which the member retires, the benefit option selected at retirement, and age at retirement. Retirement eligibility is specified in tables set forth at C.R.S. § 24-51-602, 604, 1713, and 1714.

The lifetime retirement benefit for all eligible retiring employees under the PERA Benefit Structure is the greater of the:

- Highest average salary multiplied by 2.5 percent and then multiplied by years of service credit
- The value of the retiring employee's member contribution account plus a 100 percent match on eligible amounts as of the retirement date. This amount is then annuitized into a monthly benefit based on life expectancy and other actuarial factors.

In all cases the service retirement benefit is limited to 100 percent of highest average salary and also cannot exceed the maximum benefit allowed by federal Internal Revenue Code.

Members may elect to withdraw their member contribution accounts upon termination of employment with all PERA employers; waiving rights to any lifetime retirement benefits earned. If eligible, the member may receive a match of either 50 percent or 100 percent on eligible amounts depending on when contributions were remitted to PERA, the date employment was terminated, whether 5 years of service credit has been obtained and the benefit structure under which contributions were made.

Benefit recipients who elect to receive a lifetime retirement benefit are generally eligible to receive post-retirement cost-of-living adjustments (COLAs), referred to as annual increases in the C.R.S. Benefit recipients under the PERA benefit structure who began eligible employment before January 1, 2007 receive an annual increase of 2 percent, unless PERA has a negative investment year, in which case the annual increase for the next three years is the lesser of 2 percent or the average of the Consumer Price Index for Urban Wage Earners and Clerical Workers (CPI-W) for the prior calendar year. Benefit recipients under the PERA benefit structure who began eligible employment after January 1, 2007 receive an annual increase of the lesser of 2 percent or the average CPI-W for the prior calendar year, not to exceed 10 percent of PERA's Annual Increase Reserve (AIR) for the SDTF.

Disability benefits are available for eligible employees once they reach five years of earned service credit and are determined to meet the definition of disability. The disability benefit amount is based on the retirement benefit formula shown above considering a minimum 20 years of service credit, if deemed disabled.

Survivor benefits are determined by several factors, which include the amount of earned service credit, highest average salary of the deceased, the benefit structure(s) under which service credit was obtained, and the qualified survivor(s) who will receive the benefits.

COLORADO STATE FAIR AUTHORITY
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Contributions. Eligible employees and the Authority are required to contribute to the SDTF at a rate set by Colorado statute. The contribution requirements are established under C.R.S. § 24-51-401, et seq. Eligible employees are required to contribute 8 percent of their PERA-includable salary.

The employer contribution requirements for all employees are summarized in the table below:

	Fiscal Year 2015		Fiscal Year 2016		Fiscal Year 2017	
	7/1/14 to 12/31/14	1/1/15 to 6/30/15	7/1/15 to 12/31/15	1/1/16 to 6/30/16	7/1/16 to 12/31/16	1/1/17 to 6/30/17
Employer Contribution Rate ¹	10.15%	10.15%	10.15%	10.15%	10.15%	10.15%
Amount of Employer Contribution Apportioned to the Health Care Trust Fund as specified in C.R.S. § 24-51-208(1)(f) ¹	-1.02%	-1.02%	-1.02%	-1.02%	-1.02%	-1.02%
Amount Apportioned to the SDTF	9.13%	9.13%	9.13%	9.13%	9.13%	9.13%
Amortization Equalization Disbursement (AED) as specified in C.R.S. § 24-51-411 ¹	3.80%	4.20%	4.20%	4.60%	4.60%	5.00%
Supplemental Amortization Equalization Disbursement (SAED) as specified in C.R.S. § 24-51-411 ¹	3.50%	4.00%	4.00%	4.50%	4.50%	5.00%
Total Employer Contribution Rate to the SDTF	<u>16.43%</u>	<u>17.33%</u>	<u>17.33%</u>	<u>18.23%</u>	<u>18.23%</u>	<u>19.13%</u>

¹Rates are expressed as a percentage of salary as defined in C.R.S. § 24-51-101(42).

Employer contributions are recognized by the SDTF in the period in which the compensation becomes payable to the member and the Authority is statutorily committed to pay the contributions to the SDTF. Employer contributions recognized by the SDTF from Authority were \$316,625 and \$312,376 for the years ended June 30, 2017 and 2016, respectively.

PERA Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions

At June 30, 2017, the Authority reported a liability of \$11,006,726 for its proportionate share of the net pension liability. The net pension liability was measured as of December 31, 2016, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of December 31, 2015. Standard update procedures were used to roll forward the total pension liability to December 31, 2016. The Authority's proportion of the net pension liability was based on Authority contributions to the SDTF for the calendar year 2016 relative to the total contributions of participating employers to the SDTF. At December 31, 2016, the Authority proportion was 0.06 percent, which was a decrease of 0.006 from its proportion measured as of December 31, 2015.

At June 30, 2016, the Authority reported a liability of \$6,931,632 for its proportionate share of the net pension liability. The net pension liability was measured as of December 31, 2015, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of December 31, 2014. Standard update procedures were used to roll forward the total pension liability to December 31, 2015. The Authority's proportion of the net pension liability was based on Authority contributions to the SDTF for the calendar year 2015 relative to the total contributions of participating employers to the SDTF. At December 31, 2015, the Authority proportion was 0.07 percent, which was a decrease of 0.007 from its proportion measured as of December 31, 2014.

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For the years ended June 30, 2017 and 2016, the Authority recognized pension expense of \$1,566,424, and \$166,294, respectively. At June 30, 2017 and 2016, the Authority reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Fiscal Year 2017		Fiscal Year 2016	
	Deferred Outflows of Resources	Deferred Inflows of Resources	Deferred Outflows of Resources	Deferred Inflows of Resources
Difference between expected and actual experience	\$ 109,408	\$ -	\$ 100,936	\$ 235
Changes of assumptions or other inputs	2,800,182	33,880	-	82,050
Net difference between projected and actual earnings on pension plan investments	364,882	-	532,133	-
Changes in proportion and differences between contributions recognized and proportionate share of contributions	3,193	558,481	45,434	424,552
Contributions subsequent to the measurement date	116,704	-	115,003	-
Total	\$ 3,394,369	\$ 592,361	\$ 793,506	\$ 506,837

The deferred outflows of resources related to pensions, resulting from contributions subsequent to the measurement date, of \$114,962 and \$115,003 for Fiscal Year 2017 and 2016, respectively, will be recognized as a reduction of the net pension liability in the subsequent fiscal year.

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year ended June 30,	
2018	\$ 1,366,969
2019	1,213,290
2020	101,184
2021	3,863
2022	-
Thereafter	-

Actuarial assumptions. The total pension liability in the December 31, 2015 actuarial valuation was determined using the following actuarial cost method, actuarial assumptions and other inputs:

Actuarial cost method	Entry age
Price inflation	2.80 percent
Real wage growth	1.10 percent
Wage inflation	3.90 percent
Salary increases, including wage inflation	3.90 – 9.57 percent
Long-term investment rate of return, net of pension plan investment expenses, including price inflation	7.50 percent
Discount rate	7.50 percent
Post-retirement benefit increases:	
PERA benefit structure hired prior to 1/1/07; and DPS benefit structure (automatic)	2.00 percent
PERA benefit structure hired after 12/31/06 (ad hoc, substantively automatic)	Financed by the AIR

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Based on the 2016 experience analysis and the October 28, 2016 actuarial assumptions workshop, revised economic and demographic assumptions were adopted by PERA's Board on November 18, 2016 and effective as of December 31, 2016. These revised assumptions shown below were reflected in the roll-forward calculation of the total pension liability from December 31, 2015 to December 31, 2016:

Actuarial cost method	Entry age
Price inflation	2.40 percent
Real wage growth	1.10 percent
Wage inflation	3.50 percent
Salary increases, including wage inflation	3.50 – 9.17 percent
Long-term investment rate of return, net of pension plan investment expenses, including price inflation	7.25 percent
Discount rate	5.26 percent
Post-retirement benefit increases:	
PERA benefit structure hired prior to 1/1/07 and DPS benefit structure (automatic)	2.00 percent
PERA benefit structure hired after 12/31/06 (ad hoc, substantively automatic)	Financed by the AIR

Mortality rates used in the December 31, 2015 valuation were based on the RP-2000 Combined Mortality Table for Males or Females, as appropriate, with adjustments for mortality improvements based on a projection of Scale AA to 2020 with Males set back 1 year, and Females set back 2 years. Active member mortality was based upon the same mortality rates but adjusted to 55 percent of the base rate for males and 40 percent of the base rate for females. For disabled retirees, the RP-2000 Disabled Mortality Table (set back 2 years for males and set back 2 years for females) was assumed.

The actuarial assumptions used in the December 31, 2015 valuation were based on the results of an actuarial experience study for the period January 1, 2008 through December 31, 2011, adopted by PERA's Board on November 13, 2012, and an economic assumption study, adopted by PERA's Board on November 15, 2013 and January 17, 2014.

As a result of the 2016 experience analysis and the October 28, 2016 actuarial assumptions workshop, revised economic and demographic actuarial assumptions including withdrawal rates, retirement rates for early reduced and unreduced retirement, disability rates, administrative expense load, and pre- and post-retirement and disability mortality rates were adopted by PERA's Board on November 18, 2016 to more closely reflect PERA's actual experience. As the revised economic and demographic assumptions are effective as of the measurement date, December 31, 2016, these revised assumptions were reflected in the total pension liability roll-forward procedures.

Healthy mortality assumptions for active members reflect the RP-2014 White Collar Employee Mortality Table, a table specifically developed for actively working people. To allow for an appropriate margin of improved mortality prospectively, the mortality rates incorporate a 70 percent factor applied to male rates and a 55 percent factor applied to female rates.

Healthy, post-retirement mortality assumptions reflect the RP-2014 Healthy Annuitant Mortality Table, adjusted as follows:

- **Males:** Mortality improvement projected to 2018 using the MP-2015 projection scale, a 73 percent factor applied to rates for ages less than 80, a 108 percent factor applied to rates for ages 80 and above, and further adjustments for credibility.

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- **Females:** Mortality improvement projected to 2020 using the MP-2015 projection scale, a 78 percent factor applied to rates for ages less than 80, a 109 percent factor applied to rates for ages 80 and above, and further adjustments for credibility.

For disabled retirees, the mortality assumption was changed to reflect 90 percent of the RP-2014 Disabled Retiree Mortality Table.

The long-term expected return on plan assets is reviewed as part of regular experience studies prepared every four or five years for PERA. Recently, this assumption has been reviewed more frequently. The most recent analyses were outlined in presentations to PERA’s Board on October 28, 2016. As a result of the October 28, 2016 actuarial assumptions workshop and the November 18, 2016 PERA Board meeting, the economic assumptions changed, effective December 31, 2016, as follows:

- Investment rate of return assumption decreased from 7.50 percent per year, compounded annually, net of investment expenses to 7.25 percent per year, compounded annually, net of investment expenses.
- Price inflation assumption decreased from 2.80 percent per year to 2.40 percent per year.
- Real rate of investment return assumption increased from 4.70 percent per year, net of investment expenses, to 4.85 percent per year, net of investment expenses.
- Wage inflation assumption decreased from 3.90 percent per year to 3.50 percent per year.

Several factors were considered in evaluating the long-term rate of return assumption for the SDTF, including long-term historical data, estimates inherent in current market data, and a log-normal distribution analysis in which best-estimate ranges of expected future real rates of return (expected return, net of investment expense and inflation) were developed by the investment consultant for each major asset class. These ranges were combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and then adding expected inflation.

As of the November 18, 2016 adoption of the current long-term expected rate of return by the PERA Board, the target allocation and best estimates of geometric real rates of return for each major asset class are summarized in the following table:

Asset Class	Target Allocation	10 Year Expected Geometric Real Rate of Return
U.S. Equity – Large Cap	21.20%	4.30%
U.S. Equity – Small Cap	7.42%	4.80%
Non U.S. Equity – Developed	18.55%	5.20%
Non U.S. Equity – Emerging	5.83%	5.40%
Core Fixed Income	19.32%	1.20%
High Yield	1.38%	4.30%
Non U.S. Fixed Income – Developed	1.84%	0.60%
Emerging Market Debt	0.46%	3.90%
Core Real Estate	8.50%	4.90%
Opportunity Fund	6.00%	3.80%
Private Equity	8.50%	6.60%
Cash	1.00%	0.20%
	<u>100.00%</u>	

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In setting the long-term expected rate of return, projections employed to model future returns provide a range of expected long-term returns that, including expected inflation, ultimately support a long-term expected rate of return assumption of 7.25%.

Discount rate. The discount rate used to measure the total pension liability was 5.26 percent. The projection of cash flows used to determine the discount rate applied the actuarial cost method and assumptions shown above. In addition, the following methods and assumptions were used in the projection of cash flows:

- Updated economic and demographic actuarial assumptions adopted by PERA's Board on November 18, 2016.
- Total covered payroll for the initial projection year consists of the covered payroll of the active membership present on the valuation date and the covered payroll of future plan members assumed to be hired during the year. In subsequent projection years, total covered payroll was assumed to increase annually at a rate of 3.50%.
- Employee contributions were assumed to be made at the current member contribution rate. Employee contributions for future plan members were used to reduce the estimated amount of total service costs for future plan members.
- Employer contributions were assumed to be made at rates equal to the fixed statutory rates specified in law and effective as of the measurement date, including current and estimated future AED and SAED, until the Actuarial Value Funding Ratio reaches 103%, at which point, the AED and SAED will each drop 0.50% every year until they are zero. Additionally, estimated employer contributions included reductions for the funding of the AIR and retiree health care benefits. For future plan members, employer contributions were further reduced by the estimated amount of total service costs for future plan members not financed by their member contributions.
- Employer contributions and the amount of total service costs for future plan members were based upon a process used by the plan to estimate future actuarially determined contributions assuming an analogous future plan member growth rate.
- The AIR balance was excluded from the initial fiduciary net position, as, per statute, AIR amounts cannot be used to pay benefits until transferred to either the retirement benefits reserve or the survivor benefits reserve, as appropriate. As the ad hoc post-retirement benefit increases financed by the AIR are defined to have a present value at the long-term expected rate of return on plan investments equal to the amount transferred for their future payment, AIR transfers to the fiduciary net position and the subsequent AIR benefit payments have no impact on the Single Equivalent Interest Rate (SEIR) determination process when the timing of AIR cash flows is not a factor (i.e., the plan's fiduciary net position is not projected to be depleted). When AIR cash flow timing is a factor in the SEIR determination process (i.e., the plan's fiduciary net position is projected to be depleted), AIR transfers to the fiduciary net position and the subsequent AIR benefit payments were estimated and included in the projections.
- Benefit payments and contributions were assumed to be made at the end of the month.

Based on the above assumptions and methods, the projection test indicates the SDTF's fiduciary net position was projected to be depleted in 2039 and, as a result, the municipal bond index rate was used in the determination of the discount rate. The long-term expected rate of return of 7.25 percent on pension plan investments was applied to periods through 2039 and the municipal bond index rate, the December average of the Bond Buyer General Obligation 20-year Municipal Bond Index published weekly by the Board of Governors of the Federal Reserve System, was applied to periods on and after 2039 to develop the discount rate. For the measurement date, the municipal bond index rate was 3.86 percent, resulting in a discount rate of 5.26 percent.

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As of the prior measurement date, the projection test indicated the SDTF’s fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on plan investments of 7.50 percent was applied to all periods of projected benefit payments to determine the total pension liability. The discount rate determination did not use a municipal bond index rate and the discount rate was 7.50 percent, 2.24 percent higher compared to the current measurement date.

Sensitivity of the Authority proportionate share of the net pension liability to changes in the discount rate. The following presents the proportionate share of the net pension liability calculated using the discount rate of 5.26 percent, as well as what the proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1-percentage-point lower (4.26 percent) or 1-percentage-point higher (6.26 percent) than the current rate:

	1% Decrease (4.26%)	Current Discount Rate (5.26%)	1% Increase (6.26%)
Proportionate share of the net pension liability	\$ 13,632,512	\$ 11,006,726	\$ 8,849,442

NOTE 8 OTHER RETIREMENT PLANS

Defined Contribution Retirement Plan (DC Plan)

Plan Description. Employees of the State of Colorado that were hired on or after January 1, 2006 and employees of certain community colleges that were hired on or after January 1, 2008 which were eligible to participate in the SDTF, a cost-sharing multiple-employer defined benefit pension plan, have the option to participate in the SDTF or the Defined Contribution Retirement Plan (PERA DC Plan). The PERA DC Plan is an Internal Revenue Code Section 401(a) governmental profit-sharing defined contribution plan. Title 24, Article 51, Part 15 of the C.R.S., as amended, assigns the authority to establish Plan provisions to the PERA Board of Trustees. The DC Plan is also included in PERA’s comprehensive annual financial report as referred to above.

Funding Policy – All participating employees in the PERA DC Plan are required to contribute 8.00 percent of their PERA-includable salary and the State of Colorado is required to contribute 10.15 percent of PERA-includable salary on behalf of these employees.

Additionally, the State of Colorado is required to contribute AED and SAED to the SDTF as follows:

	Fiscal Year 2015		Fiscal Year 2016		Fiscal Year 2017	
	7/1/14 to 12/31/14	1/1/15 to 6/30/15	7/1/15 to 12/31/15	1/1/16 to 6/30/16	7/1/16 to 12/31/16	1/1/16 to 6/30/17
Amortization Equalization Disbursement (AED) as specified in C.R.S. § 24-51-411 ¹	3.80%	4.20%	4.20%	4.60%	4.60%	5.00%
Supplemental Amortization Equalization Disbursement (SAED) as specified in C.R.S. § 24-51-411 ¹	3.50%	4.00%	4.00%	4.50%	4.50%	5.00%
Total Employer Contribution Rate	7.30%	8.20%	8.20%	9.10%	9.10%	10.00%

¹Rates are expressed as a percentage of salary as defined in C.R.S. § 24-51-101(42).

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NOTES TO THE FINANCIAL STATEMENTS
June 30, 2017 and 2016

Contribution requirements are established under Title 24, Article 51, Section 1505 of the C.R.S., as amended. Participating employees of the PERA DC Plan are immediately vested in their own contributions and investment earnings and are immediately 50 percent vested in the amount of employer contributions made on their behalf. For each full year of participation, vesting of employer contributions increases by 10 percent. Forfeitures are used to pay expenses of the PERA DC Plan in accordance with PERA Rule 16.08 as adopted by the PERA Board of Trustees in accordance with Title 24, Article 51, Section 204 of the C.R.S. As a result, forfeitures do not reduce pension expense. Participating employees in the PERA DC Plan contributed \$13,060,000 and the State of Colorado recognized pension contributions of \$10,382,000 for the PERA DC Plan.

Voluntary Investment Program

Plan Description. Employees of the Authority that are also members of the SDTF may voluntarily contribute to the Voluntary Investment Program, an Internal Revenue Code Section 401(k) defined contribution plan administered by PERA. Title 24, Article 51, Part 14 of the C.R.S., as amended, assigns the authority to establish the Plan provisions to the PERA Board of Trustees. PERA issues a publicly available comprehensive annual financial report for the Program. That report can be obtained at www.copera.org/investments/pera-financial-reports.

Funding Policy. The Voluntary Investment Program is funded by voluntary member contributions up to the maximum limits set by the Internal Revenue Service, as established under Title 24, Article 51, Section 1402 of the C.R.S., as amended. Employees are immediately vested in their own contributions and investment earnings.

457 Deferred Compensation Plan

The PERA Deferred Compensation Plan (457) was established July 1, 2009, as a continuation of the State's deferred compensation plan which was established for state and local government employees in 1981. At July 1, 2009, the State's administrative functions for the 457 plan were transferred to PERA, where all costs of administration and funding are borne by the plan participants. In calendar year 2016, participants were allowed to make contributions of up to 100 percent of their annual gross salary (reduced by their 8 percent PERA contribution) to a maximum of \$18,000. Participants who are age 50 and older, and contributing the maximum amount allowable were allowed to make an additional \$6,000 contribution in 2016. Special 457(b) catch-up contributions allow a participant for 3 years prior to the normal retirement age to contribute the lesser of (1) Twice the annual limit (\$36,000 in 2015, 2016, and 2017), or (2) The basic annual limit plus the amount of the basic limit not used in prior years (only allowed if not using age 50 or over catch-up contributions). Contributions and earnings are tax deferred. At December 31, 2016, the plan had 17,921 participants.

The Authority made contributions to other retirement plans totaling \$9,065 and \$9,272 during Fiscal Years 2017 and 2016, respectively.

NOTE 9 OTHER POST-EMPLOYMENT BENEFITS

Health Care Trust Fund

Plan Description. The Authority contributes to the Health Care Trust Fund ("HCTF"), a cost-sharing multiple-employer healthcare trust administered by PERA. The HCTF benefit provides a health care premium subsidy and health care programs (known as PERACare) to PERA participating benefit recipients and their eligible beneficiaries. Title 24, Article 51, Part 12 of the C.R.S., as amended, establishes the HCTF and sets forth a framework that grants authority to the PERA Board to contract, self-insure and authorize disbursements necessary in order to carry out the purposes of the PERACare program, including the administration of health care subsidies. PERA issues a publicly available comprehensive annual financial report that includes financial statements and required supplementary information for the HCTF. That report can be obtained at www.copera.org/investments/pera-financial-reports.

COLORADO STATE FAIR AUTHORITY
NOTES TO THE FINANCIAL STATEMENTS
June 30, 2017 and 2016

Funding Policy. The Authority is required to contribute at a rate of 1.02 percent of PERA-includable salary for all PERA members as set by statute. No member contributions are required. The contribution requirements for the Authority are established under Title 24, Article 51, Part 4 of the C.R.S., as amended. The apportionment of the contributions to the HCTF is established under Title 24, Article 51, Section 208(1)(f) of the C.R.S., as amended. For the years ending June 30, 2017, 2016, and 2015, the Authority contributions to the HCTF were \$17,024, \$18,051 and \$19,461 respectively, equal to their required contributions for each year.

NOTE 10 RISK MANAGEMENT

The State currently self-insures its agencies, including the Authority, officials, and employees for the risk of losses to which they are exposed (general liability, motor vehicle liability, worker's compensation, and medical claims). Additional information regarding the State's risk management programs is included in the State's comprehensive annual financial report. There have been no significant reductions in insurance coverage from coverage in the prior year and the amount of settlements has not exceeded insurance coverage for any of the past three fiscal years.

NOTE 11 TABOR (TAXPAYERS BILL OF RIGHTS)

The Authority received more than 10% of its total revenue from the State during the fiscal years ending June 30, 2017 and 2016. As a result, in fiscal years ended 2017 and 2016 the Authority was included in the State TABOR District.

NOTE 12 RELATED PARTY

The Colorado State Fair Foundation, a 501(c)(3), was created to support, benefit, and raise funds or monies for capital and equipment expenditures for the Colorado State Fair. Additionally, the Foundation may also provide financial support to Colorado State Fair programs and initiatives that further the purposes of the Colorado State Fair upon reasonable request. As of June 30, 2017, one board member of the Colorado State Fair Authority as well as the General Manager of the Authority are also board members of the Colorado State Fair Foundation. During Fiscal Year 2017 and 2016, \$0 and \$0, respectively, was given to the Authority. The Foundation is not included as a component unit, as it is not financially significant to the Authority. The Authority will continue to evaluate the Foundation on an annual basis as a potential component unit with the hope that it will be significant in the future.

NOTE 13 COMMITMENTS AND CONTINGENCIES

Claims and Litigation

In the normal course of its operations, the Authority is involved in various litigation matters. In the opinion of legal counsel, the outcome of these lawsuits will not have a material adverse effect on the accompanying financial statements; accordingly, no provision for losses has been recorded.

COLORADO STATE FAIR AUTHORITY
REQUIRED SUPPLEMENTARY INFORMATION

COLORADO STATE FAIR AUTHORITY
SCHEDULE OF THE AUTHORITY'S PROPORTIONATE SHARE
OF THE NET PENSION LIABILITY
PERA SDTF PENSION PLAN
For the Years ended June 30,

	2017	2016	2015
Authority's proportion of the net pension liability	0.0599229532%	0.0658210097%	0.0726617608%
Authority's proportionate share of the net pension liability (asset)	\$ 11,006,726	\$ 6,931,632	\$ 6,834,939
Authority's covered payroll	\$ 1,685,481	\$ 1,836,017	\$ 1,949,794
Authority's proportionate share of the net pension liability (asset) as a percentage of its covered payroll	653%	378%	351%
Plan fiduciary net position as a percentage of the total pension liability	42.6%	56.1%	62.8%

*The amounts presented for each fiscal year were determined as of the calendar year-end that occurred within the fiscal year.

**This schedule is presented to illustrate the requirement to show information for 10 years. However, until a full 10 year is compiled the Authority presents information of those years for which information is available.

Notes to Required Supplementary Information:

See Note 7 in the accompanying Notes to the Financial Statements for changes to assumptions or other inputs.

Certain reclassifications were made to the fiscal year 2016 presentation in order to conform to the fiscal year 2017 presentation.

COLORADO STATE FAIR AUTHORITY
SCHEDULE OF AUTHORITY CONTRIBUTIONS
PERA SDTF PENSION PLAN
For the Years ended June 30,

	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>	<u>2013</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>	<u>2009</u>	<u>2008</u>
Contractually required contribution	\$ 311,651	\$ 312,373	\$ 323,839	\$ 331,261	\$ 268,913	\$ 220,111	\$ 205,133	\$ 233,366	\$ 219,555	\$ 272,320
Contributions in relation to the contractually required contribution	<u>(311,651)</u>	<u>(312,373)</u>	<u>(323,839)</u>	<u>(331,261)</u>	<u>(268,913)</u>	<u>(220,111)</u>	<u>(205,133)</u>	<u>(233,366)</u>	<u>(219,555)</u>	<u>(272,320)</u>
Contribution deficiency (excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
Authority's covered payroll	1,668,178	1,763,258	1,933,170	1,948,594	1,670,267	1,733,157	1,738,415	1,741,537	1,756,440	2,347,586
Contributions as a percentage of covered payroll	18.68%	17.72%	16.75%	17.00%	16.10%	12.70%	11.80%	13.40%	12.50%	11.60%

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Notes to Required Supplementary Information:

See Note 7 in the accompanying Notes to the Financial Statements for changes to assumptions or other inputs.

Certain reclassifications were made to the fiscal year 2016 presentation in order to conform to the fiscal year 2017 presentation.

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE
AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH
*GOVERNMENT AUDITING STANDARDS***



**Wall,
Smith,
Bateman Inc.**

Members of the Legislative Audit Committee:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of Colorado State Fair Authority (the Authority), a division of the Department of Agriculture of the State of Colorado, as of and for the years ended June 30, 2017 and 2016, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, and have issued our report thereon dated December 19, 2017.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and which are described in the accompanying Auditors' Findings and Recommendations. (Recommendation No. 1)

Certified Public Accountants

700 Main Street, Suite 200 PO Box 809 Alamosa, CO 81101 | 719-589-3619 | f 719-589-5492 | www.wsbcpa.com

Colorado State Fair Authority's Response to the Findings

The Authority's response to the findings identified in our audit are described in the accompanying Auditors' Findings and Recommendations. The Authority's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose. However, upon release by the Legislative Audit Committee this report is a public document.

Wall, Smith, Bateman Inc.

Wall, Smith, Bateman Inc.
Alamosa, Colorado

December 19, 2017



Wall,
Smith,
Bateman Inc.

December 19, 2017

Members of the Legislative Audit Committee:

We have audited the financial statements of the business-type activities of Colorado State Fair Authority (the Authority), a division of the Department of Agriculture of the State of Colorado, for the years ended June 30, 2017 and 2016. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated May 31, 2017. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Findings

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the Authority are described in Note 1 to the financial statements. As described in Note 1, the Authority changed accounting policies by adopting Governmental Accounting Standards Board (GASB) Statement No. 72, *Fair Value Measurements and Application* during Fiscal Year 2016. Additional disclosures have been included in the notes to the financial statements as required by this standard. We noted no transactions entered into by the Authority during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the Authority's financial statements were:

Management's estimate of the net pension liability, deferred outflow of resources, and deferred inflow of resources at June 30, 2017, and total pension expense recognized in the government-wide financial statements during FY2017 are based on the Authority's proportionate share of the collective net pension liability, deferred outflows of resources, and deferred inflows of resources reported by the Public Employee's Retirement Association of Colorado (PERA) at December 31, 2016 and the collective pension expense for the year then ended. The Authority's proportion has been adjusted for pension contributions between PERA's reporting date of December 31, 2016 and the Authority's fiscal year end of June 30, 2017.

Management's estimate of the depreciation of capital assets is based on the estimated useful lives of the assets. We evaluated the key factors and assumptions used to develop the estimated useful lives in determining that it is reasonable in relation to the financial statements taken as a whole.

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Certain financial statement disclosures are particularly sensitive because of their significance to the financial statement users. The most sensitive disclosure affecting the financial statements was:

The disclosure of the defined benefit pension plan in Note 7 to the financial statements describes the Authority's participation in the State Division Trust Fund, a cost-sharing multiple-employer defined benefit pension plan administered by the Public Employee's Retirement Association of Colorado (PERA).

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. The schedule on pages 45-46 is a summary of the material misstatements detected as a result of the audit procedures that were corrected by management.

Disagreements with Management

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated December 19, 2017.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Authority's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Authority's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

Other Matters

We applied certain limited procedures to management's discussion and analysis, the schedule of the Authority's proportionate share of the net pension liability, and the schedule of the Authority's contributions, which are required supplementary information (RSI) that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

Restriction on Use

This information is intended solely for the use of the State of Colorado Legislative Audit Committee, the Board of Authority, and management of the Authority and is not intended to be, and should not be, used by anyone other than these specified parties. However, upon release by the Legislative Audit Committee this report is a public document.

Very truly yours,



Wall, Smith, Bateman Inc.
Alamosa, Colorado

COLORADO STATE FAIR AUTHORITY
 Adjusting Journal Entries
 06/30/2017

Account	Description	Debit	Credit
AJE1			
To recognize the difference between CORE, the State's accounting system, and the financial statements due to a			
BSFA-6480	Other Capital Equipment - Lease Purchase	104,219.00	0.00
BSFA-3400	Fund Balance - Committed (Governmental)	0.00	104,219.00
Total		<u>104,219.00</u>	<u>104,219.00</u>

AJE2

To record the Office of the State Controller's PERA adjustment dated 10/17/2017.

BSFA-4031	Deferred Outflows - Pension Experience Gain/Loss	0.00	270.00
BSFA-4032	Deferred Outflows - Pension Investments	34,841.00	0.00
BSFA-2120	ACCT PAY OTH	0.00	69,141.00
BSFA-5031	Deferred Inflows - Pension Experience Gains & Loss	0.00	271.00
BSFA-5032	Deferred Inflows - Pension Investments	34,841.00	0.00
BSFA-1626	Pension Expense	0.00	69,141.00
BX2A-1342	Accounts Receivable Other	69,141.00	0.00
BX2A-4030	Deferred Outflows - PERA Share of Collective	0.00	10,002.00
BX2A-4031	Deferred Outflows - Pension Exper Gain/Loss	270.00	0.00
BX2A-4032	Deferred Outflows- Pension Investments	0.00	34,841.00
BX2A-4033	DO - Pension Contributions After Measurement Date	0.00	52,942.00
BX2A-4034	DO CL PERA-Changes in Assumptions or Other - IHE Use Only	0.00	16,982.00
BX2A-4035	Deferred Outflows - Contributions Subsequent to Measurement Date	0.00	4,388.00
BX2A-2998	Net Pension Liability	33,619.00	0.00
BX2A-5030	Deferred Outflows - PERA Share of Collective	103.00	0.00
BX2A-5031	Deferred Inflows Pnesion Exp Gain/Loss	271.00	0.00
BX2A-5032	Deferred Inflows - Pension Investment	0.00	34,841.00
BX2A-5033	Deferred Inflow - PERA Change in Employer Proportion	0.00	18,156.00
BX2A-1626	Pension Expense	64,137.00	0.00
BX2A-1627	Pension Expense Amortization of Employer Deferrals	0.00	146,662.00
BX2A-1628	Pension Expense - Offset	38,394.00	0.00
BX2A-1629	Pension Expense - Cumulative Adjustment	182,020.00	0.00
Total		<u>457,637.00</u>	<u>457,637.00</u>

AJE3

To correct errors in the Office of the State Controller's 10/17/17 PERA computation adjustment.

BSFA-4031	Deferred Outflows - Pension Experience Gain/Loss	270.00	0.00
BSFA-4032	Deferred Outflows - Pension Investments	0.00	34,841.00
BSFA-5031	Deferred Inflows - Pension Experience Gains & Loss	271.00	0.00
BSFA-5032	Deferred Inflows - Pension Investments	0.00	34,841.00
BSFA-2120	ACCT PAY OTH	69,141.00	0.00
BX2A-1342	Accounts Receivable Other	0.00	69,141.00
BX2A-4031	Deferred Outflows - Pension Exper Gain/Loss	0.00	270.00
BX2A-4032	Deferred Outflows- Pension Investments	34,841.00	0.00
BX2A-5031	Deferred Inflows Pnesion Exp Gain/Loss	0.00	271.00
BX2A-5032	Deferred Inflows - Pension Investment	34,841.00	0.00
BSFA-1626	Pension Expense	69,141.00	0.00
BSFA-3400	Fund Balance - Committed (Governmental)	0.00	69,141.00
Total		<u>208,505.00</u>	<u>208,505.00</u>

Account	Description	Debit	Credit
AJE4			
To record the Office of the State Controller's PERA adjustment dated 10/31/17.			
BX2A-1627	Pension Expense Amortization of Employer Deferrals	0.00	324,104.00
BX2A-1628	Pension Expense - Offset	324,104.00	0.00
BX2A-4033	DO - Pension Contributions After Measurement Date	116,704.00	0.00
BX2A-4034	DO CL PERA-Changes in Assumptions or Other - IHE Use Only	0.00	3,193.00
BX2A-4035	Deferred Outflows - Contributions Subsequent to Measurement Date	0.00	116,704.00
BX2A-4037	DO EL PERA-ER Contrib vs. Share of Contrib - OSC USE ONLY	3,193.00	0.00
BX2A-5033	Deferred Inflow - PERA Change in Employer Proportion	558,481.00	0.00
BX2A-5036	DI EL PERA - Change in Employer Proportion - OSC ONLY	0.00	558,481.00
Total		<u>1,002,482.00</u>	<u>1,002,482.00</u>
AJE5			
To record the Office of the State Controller's PERA adjustment dated 11/16/2017.			
BX2A-1627	Pension Expense Amortization of Employer Deferrals	16,513.00	0.00
BX2A-1628	Pension Expense - Offset	0.00	12,112.00
BX2A-4033	DO - Pension Contributions After Measurement Date	0.00	1,742.00
BX2A-4037	DO EL PERA-ER Contrib vs. Share of Contrib - OSC USE ONLY	0.00	3,193.00
BX2A-5037	DI EL PERA - ER Contrib vs. Share of Contrib - OSC USE ONLY	0.00	1,735.00
BX2A-1629	Pension Expense - Cumulative Adjustment	<u>2,269.00</u>	<u>0.00</u>
Total		<u>18,782.00</u>	<u>18,782.00</u>
GRAND TOTAL		<u>1,791,625.00</u>	<u>1,791,625.00</u>