6A4.14/072/1986



FINAL REPORT

1986 COMPLIANCE AUDIT

OTERO COUNTY



Max P. Arnold, F.A.S.A., President

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Thomas A. Arnold, ASA Lenny R. Arnold Larry B. Kallenberger

August 15, 1986

Mr. Dave Morrissey
Director, Colorado Legislative
Council Staff
State Capitol Building, Room 46
Denver, CO 80202

RE: Otero County

Dear Mr. Morrissey:

This year's one percent audit consisted of the: 1) 1986 agricultural formula input analysis; 2) the audit of those counties found in non-compliance in 1985; 3) abstract analysis; and, 4) statistical sales analysis where possible. In addition, we will be preparing a projection report on the change from the 1977 level of value to the 1985 level of value.

Agricultural compliance. The only major change in the valuation procedures of property that occurred in 1986 was in agricultural land, due to the change in the capitalization rate from 11 1/2% to 13%. In order to determine compliance in valuing agricultural land in all counties during 1986, we compiled each county's formula input data. The purpose of collecting this data was primarily to determine if each county was using the new 13% cap rate, and following the guidelines required by the Division in valuing agricultural land. In addition, our analysis has raised some questions regarding agriculture valuation problems that should be addressed.

Counties in non-compliance. In 1985, all but three counties had achieved and maintained compliance in valuing property as required by the constitution, statutes and administrative procedures. These counties were: Cheyenne, Sedgwick and Weld. These three counties were found out of compliance with regard to the following subclasses of agricultural land.

Cheyenne: Irrigated farm land and dry farm land

Sedgwick: Dry farm land Weld: Dry farm land

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Compliance Audit. In the 1986 audit, the primary tool for determining whether a county had maintained compliance was the <u>abstract analysis</u>. In those counties that were found in compliance during 1985 there should be no decrease in the overall value of any class or subclass of overall value of any class of property except for agricultural land due to the change in the overall capitalization rate from 11 1/2% to 13%. In all other classes and subclasses, the value should be at least the same as last year's values with a slight increase due to new construction. The abstract analysis will be a supplement to this report as the data will not be available until later in August.

1% Sales analysis. As requested by the State Board of Equalization, we have also included a statistical analysis of the sales data in each county where such data was available. Where sufficient sales data was available none of the counties in compliance have made any significant change in values subsequent to the 1985 audit.

Our analysis finds, pending the abstract analysis, that Otero County has maintained compliance with the constitutional statutory and administrative requirements and the Assessor and his staff should be commended for their efforts.

Sincerely.

Max P. Arnold, F.A.S.A.

MAX ARNOLD & ASSOCIATES, INC.

### AGRICULTURAL AUDIT

The only major change in assessment procedures in 1986 occurred in the valuation of agricultural lands. This year, all counties were to have used a capitalization rate of 13% in arriving at a value for agricultural land rather than the previous 11 1/2% capitalization rate. This higher rate alone has resulted in a lowering of agricultural land values statewide by 11 1/2%.

In order to determine whether the Assessors were in fact applying the 13% capitalization rate, we requested each assessing office to provide the formula input data for each class and subclass of agricultural land. In addition to determining whether the Assessor was using the proper capitalization rate, the formula was also analyzed to determine whether the Assessors were following the directives mandated for this year by the Division of Property Taxation. We also analyzed the data in terms of questionable agricultural practices.

For reporting the results of this analysis we prepared a two part series of questions.

Part I - Compliance with Statutory or Division of Property Taxation Directives. This part of the analysis was based on whether the formula as submitted by the Assessor complied with the statutory 13% cap rate change and this year's directives from the Division. A negative response indicates non-compliance and is followed by a specific comment as to what was actually used by the Assessor in valuing agricultural land.

Part II - Auditor's Evaluation. This analysis was also based on the formula data submitted by the Assessor. Although we are not recommending orders for reappraisal based on negative responses to these questions, it is our opinion that this analysis has raised some serious questions that should be resolved if equalization is to occur.

### 1986 AGRICULTURAL ANALYSIS

 $\begin{array}{c} {\bf Part} \ \#1 \\ {\bf Compliance} \ {\bf With} \ {\bf Statutory} \ {\bf Requirements} \ {\bf and} \ {\bf Division} \ {\bf of} \\ {\bf Property} \ {\bf Taxation} \ {\bf Directives} \end{array}$ 

| 1) | Was the 13% capitalization rate correctly applied?                                    | YES <u>X</u> | NO   |
|----|---|--------------|------|
|    | Comments:   |              |      |
|    |   |              |      |
| 2) | Did the assessor use only those crops permitted by the Division?                      | YES          | NO X |
|    | Comments: There are 30 irrigated subclasses in which milo is present in the rotation. |              |      |
| 3) | Were the correct commodity prices used?   | YES_X        | NO   |
|    | Comments:   |              |      |
|    |   |              |      |
| 4) | Was the Air Dry Matter formula used to calculate the values for Meadow Hay Land?      | YES_*        | NO   |
|    | Comments:   |              |      |
|    |   |              |      |
| 5) | Was the AUM rental rate used equal to \$7.70 per acre?                                | YES X        | NO   |
|    | Comments:   |              |      |
|    |   |              |      |
| 6) | Was the fence and water expense used for Dry Native Range equal to \$0.32 per acre?   | YES <u>X</u> | NO   |
|    | Comments:   |              |      |

<sup>\*</sup> indicates non-applicable situations. max p. arnold & associates, inc.

| 7) | Was the fence expense for Dry Farm Land equal to \$0.16 per acre?                                   | YES_*        | NO |
|----|---|--------------|----|
|    | Comments:   |              |    |
| 8) | Was the Alfalfa Seed expense used for Irrigated Land equal to \$6.03 per acre?                      | YES_X_       | NO |
|    | Comments:   |              |    |
| 9) | Was the landlord's share of the Baling expense for Irrigated Land equal to \$5.15 per ton per acre? | YES <u>X</u> | NO |
|    | Comments:   |              |    |
| 10 | ) Was the Fence expense used for Irrigated Land equal to \$0.54 per acre?                           | YES_X        | NO |
|    | Comments:   |              |    |
| 11 | ) Was the Water expense used for Meadow Hay Land equal to \$6.00 per acre?                          | YES_*_       | NO |
|    | Comments:   |              |    |
| 12 | ) Was the Fence expense used for Meadow Hay Land equal to \$0.54 per acre?                          | YES_*_       | NO |
|    | Comments:   |              |    |

<sup>\*</sup> indicates non-applicable situations. max p. arnold & associates, inc.

13) Was the Fence expense used for Orchard Land equal to \$0.54 per acre?

YES\* NO\_\_\_

Comments:

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# Part #2 Auditor's Evaluation

| 1) | Were the formulas free of major mathematical errors?  | YES_X_       | NO |
|----|---|--------------|----|
|    | Comments:   |              |    |
| 2) | Were all adverse rotations explained to the satisfaction of the auditor?  | YES X        | NO |
|    | Comments: The auditor failed to question the assessor about his adverse rotations. In this county, alfalfa happens to be the crop of greatest return yet it is not grown the majoority of the time. Being that water costs are stated to be identical for all crops in the rotation, the auditor does not understand why this condition exists. |              |    |
| 3) | Did expenses compare favorably with those used in the 1985 assessment year?  Comments:  | YES <u>X</u> | NO |
|    |   |              |    |
| 4) | Did yields compare favorably with those used in the 1985 assessment year?   | YES_X_       | NO |
|    | Comments:   |              |    |
| 5) | Did landlord's share of income and expenses compare favorably with those used in the 1985 assessment year?  Comments:   | YES_X_       | NO |

| 6) | Did landlord's share of income and expense compare favorably with other counties in the region? | YES X        | NO |
|----|---|--------------|----|
|    | Comments:   |              |    |
|    |   |              |    |
| 7) | Did each crop in the rotation have a positive net income?                                       | YES X        | NO |
|    | Comments:   |              |    |
|    |   |              |    |
| 8) | Did county average crop yields agree with yields used in the formulas?                          | YES <u>X</u> | NO |
|    | Comments:   |              |    |
| 9) | Do ten year averages appear to be in order?   | YES_X        | NO |
|    | Comments:   |              |    |
| 10 | ) Were all miscellaneous expenses allowable under current law or regulation?                    | YES <u>X</u> | NO |
|    | Comments:   |              |    |

<sup>\*</sup> indicates non-applicable situations. max p. arnold & associates, inc.

#### ABSTRACT ANALYSIS

The abstract analysis is an integral part of the 1986 Colorado Assessment Study. The primary objective for this analysis was to determine if each county previously found in compliance maintained compliance with the 1977 levels of value by analyzing significant differences between each county's aggregate 1985 and 1986 values.

In performing this analysis, the assumption was made that the abstracts for 1985 and 1986 were compiled from complete tax rolls and in an accurate fashion. Some latitude had to be accorded to the changing reporting procedures relating to the abstract itself. Based on the results on the 1985 audit, Max P. Arnold & Associates also made assumptions with respect to the level and quality of assessment of each county. That assumption was that if a county was in compliance in 1985, there should be no significant change between the 1985 and 1986 aggregate valuation for that county except for growth due to new construction.

A review of the 1% sales data sampling was used to augment the analysis of the data found in county abstracts with regard to the types and degree of valuation changes made in 1986.

Changes in aggregate assessed value within any county are dependent upon such items as new growth, land reclassifications due to changes in use, new resource production and legal rulings.

The last of the 1986 abstracts of assessment should be received before September 1st. Once the data is entered, summary reports for locally assessed property in each county will be prepared which display land and improvements and total values by class for both 1985 and 1986 abstracts. Also included will be the dollar value differences and percent change figures by class and in total. County Board of Equalization changes and their impact were displayed at the end of the report. To avoid confusion, personal property will be treated separately.

From these reports, the data will be evaluated on the basis of whether there was a 5% or greater aggregate change from 1985. In each case where a change of that magnitude occurred the interviews and new growth figures will be reviewed. In situations where questions remained, the Assessor will be contacted to assist in resolving the problem.

# SALES RATIO ANALYSIS 1974-1975 Sales Data

At the request of the State Board of Equalization, we have included a statistical analysis of the 1974 and 1975 sales data in those counties where a sufficient number of sales are available for analysis. As in the past, properties which changed significantly due to physical changes in the property because of additions or significant remodeling, etc. were deleted from the samples. Since the sales used in the study are now 11 to 12 years old many of the smaller counties simply do not have a sufficient sample size for a valid statistical analysis.

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Statistical Summary :

County:

OTERO

Class: Residential Improved

Reviewed: 28-Jul-86

| Sum of Assessed Values                 | Ξ | \$4,403,012 |
|--|---|-------------|
| Sum of Sales Prices                    | = | \$4,418,600 |
| Aggregate Sales Ratio                  | = | 99.647      |
| Mean Sales Ratio                       | Ξ | 100.106     |
| Hedian Sales Ratio                     | Ξ | 99.895      |
| Sample Size                            | Ξ | 200         |
| Mean Absolute Deviation (Median Ratio) | = | 4.130       |
| Standard Deviation (Kean Ratio)        | = | 5.816       |
| Coefficient of Dispersion (Median)     | = | 4.134       |
| Coefficient of Variation (Mean)        | = | 5.810       |
| Minimum Ratio                          | Ξ | 80.143      |
| Maximum Ratio                          | = | 135.000     |

### Statistical Guidelines For Colorado Sales Ratio Studies

- A reappraisal will be ordered whenever the audit results indicate the "quality" of assessments fall outside the range of "0" through "15.99" for residential properties, and "0" through "20.99" for commercial and industrial properties. (The coefficient of dispersion has been the statistic used for this purpose.)
- A reappraisal will be ordered whenever the "level" of assessments fall outside of the "95.00" to "105.00" range. (The median has been the statistic used for this purpose.)
- 3) The mean, coefficient of variation, and confidence intervals will be used as additional measures of assessment level and uniformity.

### max p. arnold & associates

Statistical Summary :

County: OTERO Class: Commercial Improved Reviewed: 28-Jul-86

Sum of Assessed Values = \$122.130 Sum of Sales Prices = \$120,700 Aggregate Sales Ratio = 101.185 Mean Sales Ratio = 104.376 Median Sales Ratio = 108.800 Sample Size = 7 Mean Absolute Deviation (Median Ratio) = 5.788 Standard Deviation (Mean Ratio) = 7.156 Coefficient of Dispersion (Median) = 5.320 Coefficient of Variation (Mean) = 6.856 Minimum Ratio = 94.732 Maximum Ratio = 111.333

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